

Reference No: 10/T 12/2025	مرجع رقم: 10/ن 12/2025
Kuwait: 21 May 2025	الكويت في : 21 مايو 2025
Dear/ Capital Markets Authority	السادة/ هيئة اسواق المال
Dear/ Bursa Kuwait Company	السادة / شركة بورصة الكويت
Greetings,	تحية طيبة وبعد،،،
<b><u>Subject: The convening of the analysts/investors conference for the financial year for the Q1 of 2025.</u></b>	<b><u>الموضوع: انعقاد مؤتمر المحللين / المستثمرين لسنة المالية للربع الأول لعام 2025</u></b>
In reference to the above, and in the interest of Beyout investment group holding (K.S.C.P) to adhering with requirements of article No. (7-8-1/4) of Bursa Kuwait Rulebook.	بالإشارة إلى الموضوع أعلاه، و حرصاً من شركة مجموعة البيوت الاستثمارية القابضة (ش.م.ك.ع) على الإلتزام بمتطلبات المادة رقم (7-8-1/4) من كتاب قواعد البورصة،
The meeting was held today, Monday, on the date of 20/05/2025, and the minutes of the analysts/investors conference for the fourth quarter of the first quarter FY 2025 will be attached within three days.	تم عقد الاجتماع اليوم الثلاثاء الموافق 2025/05/20 و سيتم إرفاق محضر مؤتمر المحللين / المستثمرين للربع الأول من السنة المالية 2025 في خلال ثلاث أيام.
Attached a supplement form.	مرفق لكم نموذج الافصاح المكمل.
Yours sincerely,	وتفضلوا بقبول فائق الاحترام والتقدير،،،

نائب رئيس مجلس الإدارة والرئيس التنفيذي

عبدالرحمن محمد صالح الخننه



## نموذج الإفصاح المكمل Supplementary Disclosure

Date	Name of listed company	اسم الشركة المدرجة	التاريخ
21 May 2025	Beyout Investment group holding (K.S.C.P)	مجموعة البيوت الاستثمارية القابضة (ش.م.ك.ع)	21 مايو 2025
Disclosure title		عنوان الإفصاح	
Supplementary Disclosure Analysts Conference Meeting		إفصاح مكمل إنعقاد اجتماع مؤتمر المحللين	
Date of Previous Disclosure		تاريخ الإفصاح السابق	
13 May 2025		13 مايو 2025	
Developments that occurred to the disclosure		التطور الحاصل على الإفصاح	
Beyout investment Group holding (K.S.C.P) held the analysts / investor conference for the first quartet financial for year 2025, that end on 31 March 2025,where it was held via (Webex) on Tuesday 20 May 2025 at 2:00 pm (local time), there was no material information discussed during the conference.		قامت مجموعة البيوت الاستثمارية القابضة (ش.م.ك.ع) بعقد مؤتمر المحللين / المستثمرين للربع الأول المنتهي في 31 مارس 2025 حيث تم عقد المؤتمر عن طريق البث المباشر عبر شبكة الانترنت (Webex) يوم الثلاثاء الموافق 20 مايو 2025 في تمام الساعة 2:00 بعد الظهر بالتوقيت المحلي لدولة الكويت ، ولم يتم الإفصاح عن اي معلومات جوهرية جديدة غير متاحة للمتعاملين خلال المؤتمر.	
The financial effect of the occurring developments		الاثار المالي للتطور	
No financial impact		لا يوجد اثر مالي على المركز المالي للشركة	

يتحمل من أصدر هذا الإفصاح كامل المسؤولية عن صحة المعلومات الواردة فيه ودقتها واكتمالها، ويقرب أنه بذل عناية الشخص الحريص في تجنب أية معلومات مضللة أو خاطئة أو ناقصة، وذلك دون أدنى مسؤولية على كل من هيئة أسواق المال وبورصة الكويت للأوراق المالية بشأن محتويات هذا الإفصاح، وبما ينفي عنهما المسؤولية عن أية أضرار قد تلحق بأي شخص جراء نشر هذا الإفصاح أو السماح بنشره عن طريق أنظمتها الإلكترونية أو موقعها الإلكتروني، أو نتيجة استخدام هذا الإفصاح بأي طريقة أخرى.



BEYOUT Investment Group

# Investor Presentation

Q1 2025  
RESULTS

20 MAY 2025

DISCLAIMER: NOTHING IN THIS DOCUMENT CONSTITUTES AN OFFER TO SELL  
OR A SOLICITATION OF AN OFFER TO BUY ANY SECURITIES

# DISCLAIMER

2

- The information set out in this presentation and provided in the discussion subsequent thereto does not constitute an offer or solicitation of an offer to buy or sell securities. It is solely for use at an investor presentation and is provided as information only.
- This presentation does not contain all of the information that is material for an investment decision.
- This presentation has been prepared by BEYOUT Investment Group LLC. ("BEYOUT") and may not be reproduced (in whole or in part), distributed or transmitted to any other person without BEYOUT's prior written consent.
- The information in this presentation and the views reflected therein are those of BEYOUT and are subject to change without notice.
- This presentation does not disclose all the risks and other significant issues related to an investment in any securities/transaction.
- Historical information should not be relied upon as an accurate prediction of future performance. BEYOUT is under no obligation to update or keep current the information contained herein.
- No person shall have any right of action against BEYOUT or any other person in relation to the accuracy or completeness of the information contained in this presentation.
- Any forward-looking statement or views in this presentation or subsequent discussion are subject to risks and uncertainties that may cause actual results to differ. BEYOUT does not assume any obligation to update such views or statements and make any public announcements regarding the revisions to such statements or views.



# CONTENT

3

- 01 WHO WE ARE
- 08 KEY HIGHLIGHTS
- 13 BOARD & EXECUTIVE MANAGEMENT
- 15 Q1, 2025 FINANCIAL PERFORMANCE

# WHO WE ARE

4

**BIG Holding** is a regional pioneer in providing comprehensive human resources and project lifecycle support, complemented by real estate services. In June 2024, BIG Holding was listed in the region. Since our incorporation in 2006, we have managed a portfolio of rapidly growing companies and diversified into complementary service industries across the MENA region.

**KRH**, the HR arm of BIG, provides integrated HR solutions and life support services to various clients in Kuwait. Today KRH is recognized as a well-founded, sustainable, and legal partner to businesses within the region. As industries evolved, KRH was agile in gaining a deep understanding of its clients' changing needs and reforming its strategies to address new challenges.

**REH** provides specialized real estate services of high quality and efficiency. Services provided are focused on managing facilities including residential and commercial properties, and BOT projects. REH has also developed specialized plans and programs, to support tenants and customers through the "The 24/7 Program". The 24/7 Program provides round-the-clock solutions in facility management, maintenance activities, and customer service. The company has achieved great success, not only by providing Real Estate Solutions, but also by applying innovative development concepts in the real estate market, to contribute to the economic development in the State of Kuwait.

A Regional Pioneer in Providing Comprehensive Human Resource and Project Lifecycle Support Complemented by Real Estate Services

BEYOUT Investment Group

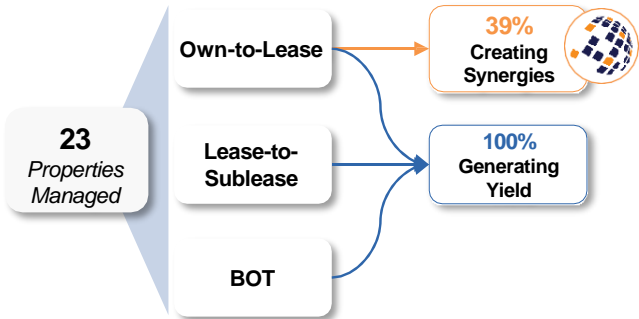
Beyout Investment Group Structure

HUMAN RESOURCE SOLUTIONS

Supply of skilled and support staff and lifestyle support services to a wide range of corporate and government clients



REAL ESTATE MANAGEMENT AND SERVICES

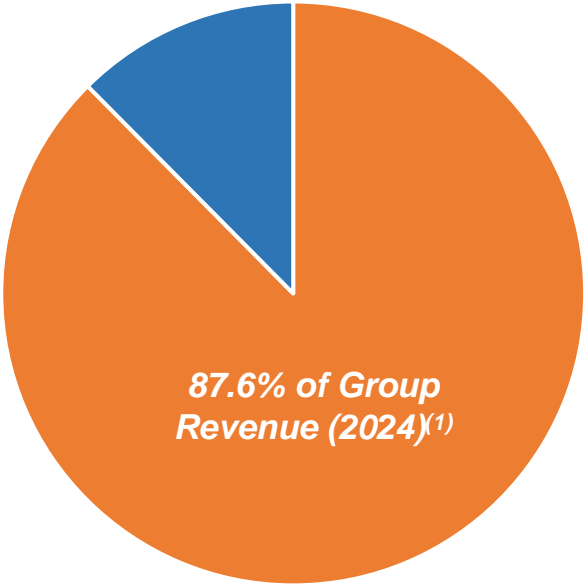


Kuwait Resource House (KRH)



Real Estate House & Al Burooj RE Investments (REH)

12.4% of Group Revenue (2024)<sup>(1)</sup>





## YOUR DESTINATION FOR BUILDING DREAMS, CRAFTING HOMES

### Project Overview

Beyout Plus encompasses a substantial 250,000 m which offers a unique opportunity to create a world-class commerce facility blending retail and warehouse elements. Beyout Plus prioritizes international logistics best practices while incorporating local context, culture, and traditions. Distinguished by attractive indoor and outdoor spaces, the project stands out in Kuwait and the global marketplace, emphasizing comfort and manageability.

Planned to serve new homeowners, Beyout Plus enhances the customer experience by providing a diverse range of products, from accessories to home furnishes, building materials to machines and engineering services. Serving as a centralized hub for customer needs, Beyout Plus facilitates the selection, comparison, sourcing, and potential grouping of purchases, streamlining the construction journey for new homeowners.

### Key Features

#### PRIME LOCATION

Our prime location serves both residents of Al Mutlaa City and a broader audience across Kuwait. Beyout Plus is a one stop destination strategically positioned, offers a comprehensive solution for all home furnishing needs.

#### DIVERSE RETAIL SPACES

Beyout Plus offers diverse retail spaces, tailored to meet the specific needs of your business. Whether you envision an intimate boutique or an expansive showroom, our varied space sizes offer flexibility. Additionally, our fully-equipped spaces provide seamless maintenance services, including reliable water and electricity, empowering you to effortlessly bring your vision to life within your chosen space.

#### SMART BUILDING-ECO-FRIENDLY

Beyout Plus is thoughtfully designed to be both smart and eco-friendly, ensuring a harmonious blend of innovation and sustainability. This commitment not only reflects our values but also creates a unique and appealing space for businesses.

#### PARKING SPACE

At Beyout Plus, our outdoor and multilevel indoor parking areas are designed to accommodate a substantial number of cars, ensuring convenience from the moment you arrive, providing ease and accessibility.

### Leasing Opportunities

- **Retail**
- **Showroom & Storage**
- **Offices**
- **3PL (Third Party Solutions)**
- **Labour Accommodations**
- **Cloud Kitchen**
- **Open Yard**
- **Total Leasable area is 163,000 sqm**





## Beout Plus Construction Update

- Construction progress of 14.35% compared to 10.66% scheduled/planned.
- Expected launch date is Q1 2027.
- Secured a strong momentum with **13 anchor tenants** expressing interest, already accounting for approximately 16% of the total leasable area.





**KEY**

**HIGHLIGHTS**

## Key Features

- Q1'25 revenue growth of **+1.9%** to KWD20.7M
- Q1'25 Gross Profit declined by 3.9% compared to Q1'24.
- Q1'25 Net Profit Growth of **+3.2%** to KWD3.15M
- KSA revenue surged to mark a growth of approximately 124% and demonstrated a remarkable 4X increase in NP.
- Securing a manpower supply license in the UAE has opened new doors for growth, significantly boosting our pipeline to reach 5 million KD.
- Kicked off 2025 with 25M KWD in secured contracts during Q1 – signalling robust demand and continued client confidence.

**KD20.7M**

Q1'25 Revenue

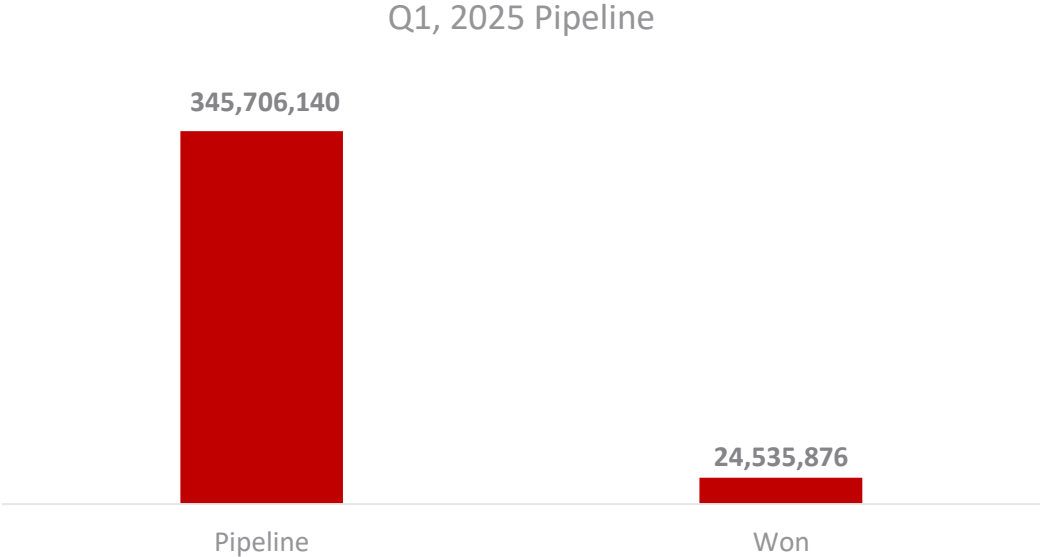
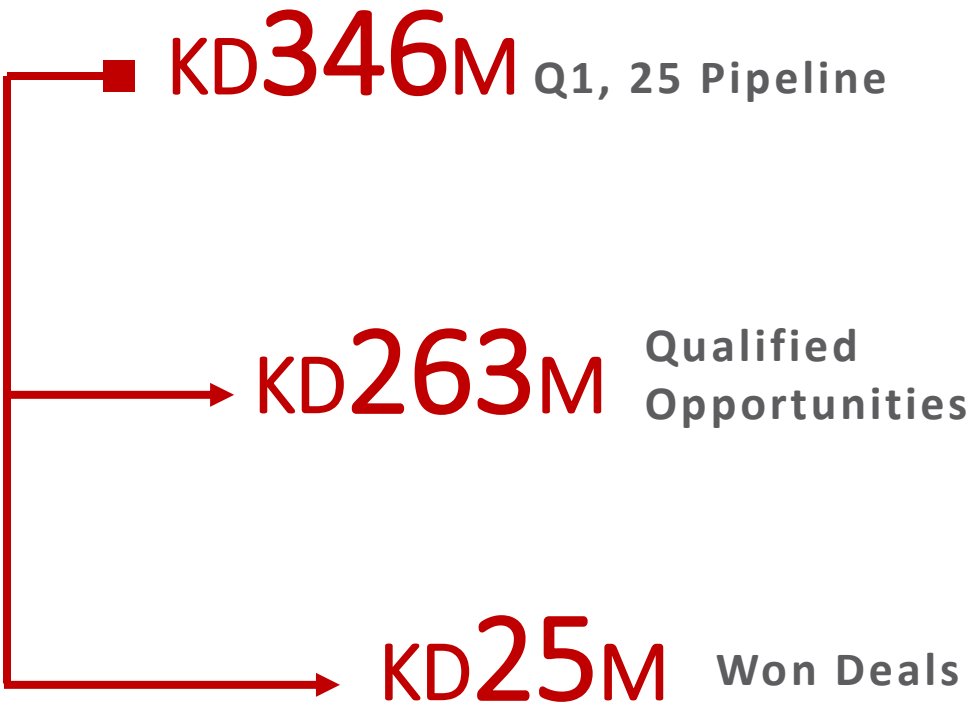
**KD5.7M**

Q1'25 GP

**KD3.15M**

Q1'25 NP

QUALIFIED PIPELINE COMPOSITION BASED ON MARKET  
(WITH A HIT RATE OF 40%)

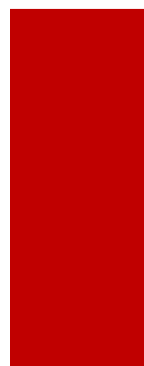


## Q1 2025 Contract Wins: A Powerful Start

- Secured 25M KWD in contracts in just Q1 – achieving nearly 61% of FY 2024's total in a single quarter.
- Q1 2025 results signal a potential record-breaking year, with contract wins already outpacing historical quarterly performance.
- The surge in Q1 wins is a direct result of sharpened bidding strategy, operational efficiency, and long-term client partnerships.
- Secured approximately 11M KD in US Government contracts and 13M KD in local government deals, reflecting a well-balanced and diversified growth.

Won FY 2024 vs Q1, 2025

40,449,204



FY 2024

24,535,876

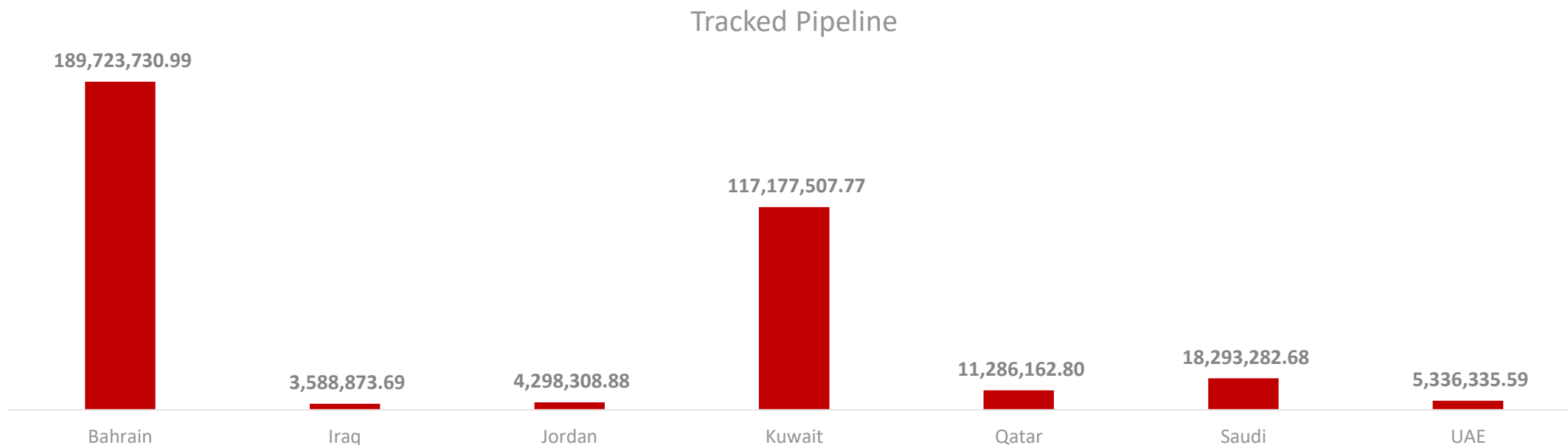


Q1, 2025



## Countries Qualified Pipeline until Q1'25

BEYOUT Investment Group



12

- Jordan & Iraq pipeline progress continues.
- Huge uplift in Bahrain's pipeline to reach almost 190m, driven by specific tracked project worth 180m.
- Kuwait's solid performance is continuing
- UAE Pipeline reached 5 M KD.



# **BOARD & EXECUTIVE MANAGEMENT**

# Board & Executive Management

BEYOUT Investment Group

## BOARD OF DIRECTORS

Atallah Awwad Almutairi  
Chairman

Eyad Ali Jasim Al Faalah  
Vice Chairman

Abdulrahman Al Khannah  
Board Member & Group CEO

Ebrahim Abdullah Al Khuzam  
Board Member

Mohammad Ismail Ebrahim Al Ansary  
Board Member

Saleh Mohammad Saleh Al Khannah  
Board Member

## EXECUTIVE MANAGEMENT

Abdulrahman Al Khannah  
Group CEO - BIG

Ahmed Shawki  
Group CFO - BIG

Mohammad E.AIMuaili  
CEO - KRH

Ali Al Kulaib  
CEO - REH

**Q1 2025**

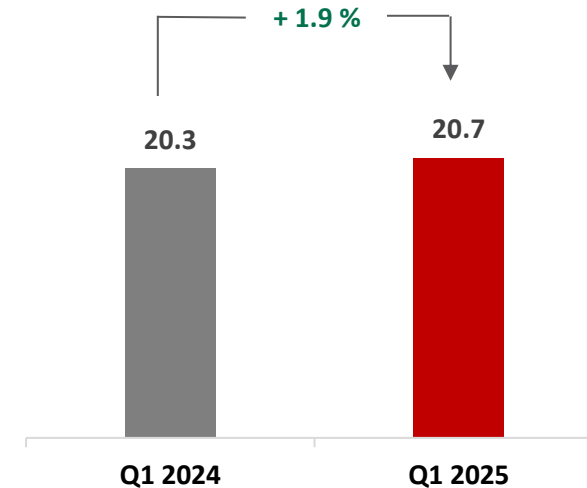
# FINANCIAL PERFORMANCE

# Key Highlights: Income Statement

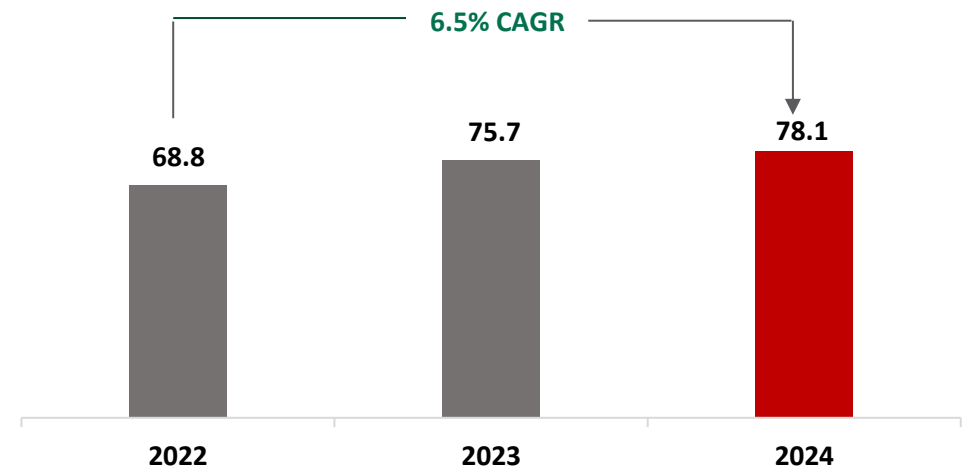
## Financial Performance –Q1 2025

- Total revenue for Q1 2025 increased by 1.9% compared to Q1 2024, reaching KWD 20.7 million.
- The Human Resources segment generated approximately 88.2% of the total consolidated revenue, while The Real Estate segment contributed 11.8%,
- Revenue from regional offices demonstrated strong growth of 60.2% in Q1 2025.
- The CAGR of 6.5% reflects a consistent growth in revenue, demonstrating the company's ability to expand its top line effectively over the past three years.
- EBITDA for Q1 2025 grew by 3.7% to reach KWD 5.9 million, compared to KWD 5.7 million in Q1 2024, with margin 28.4%
- Earnings per Share (EPS) for Q1 2025 increased by 3.2%, reaching 10.52 Fils, compared to 10.19 Fils Q1 2024.

### Revenues Growth (Q1 2025 Vs. Q1 2024)



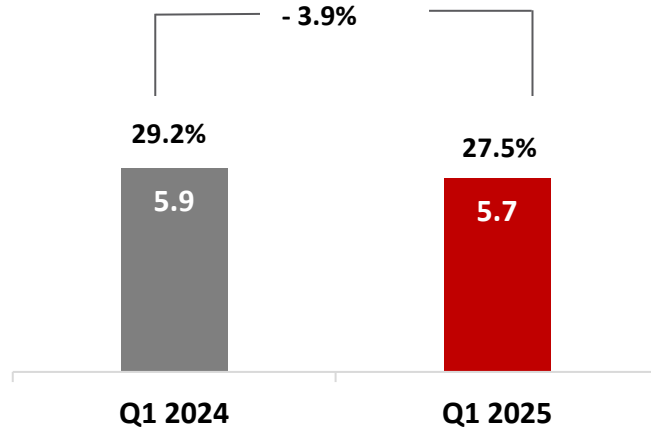
### Revenues CAGR





# Key Highlights: Income Statement

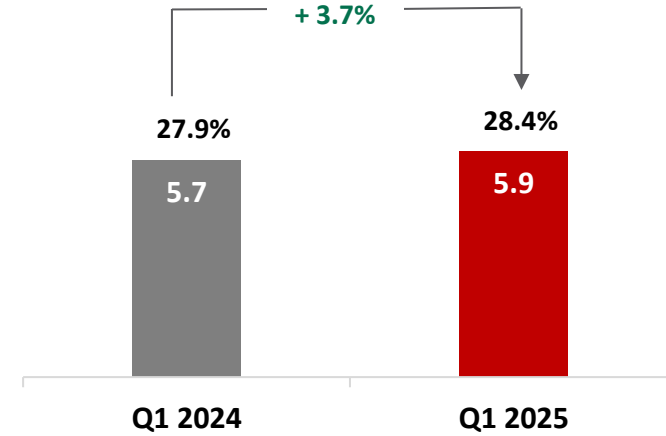
## Gross Profit (KWD m/% revenues)



### Gross Profit

In Q1 2025, gross profit declined by 3.9% reaching KWD 5.7 million. This decline is attributed to new projects replacing completed ones with lower margin.

## EBITDA (KWD m/% revenues)

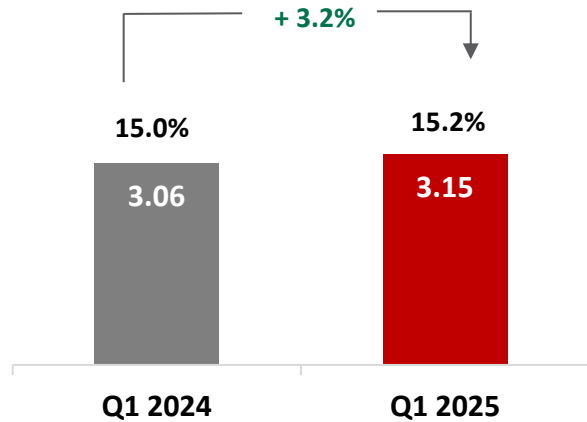


### EBITDA

In Q1 2025, EBITDA grew by 3.7%, reaching KWD 5.9 million compared to 5.7 million in Q1 2024.

# Key Highlights: Income Statement

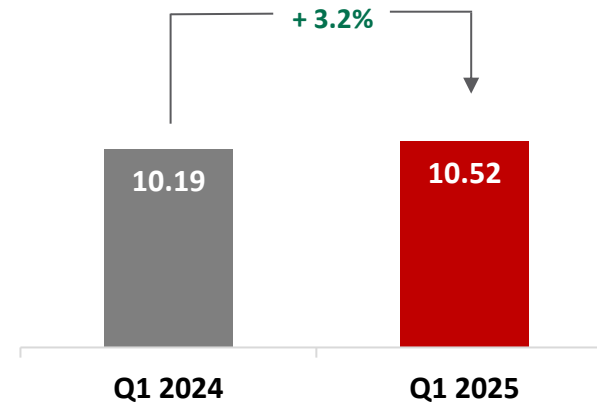
## Net Profit (KWD m/% revenues)



### Net Profit

In Q1 2025, Net Profit increased by 3.2% rising from KWD 3.06 million in Q1 2024 to KWD 3.15 million in Q1 2025. The net profit margin slightly improved from 15% in Q1 2024 to 15.2% in Q1 2025.

## Earning per share (Fils)

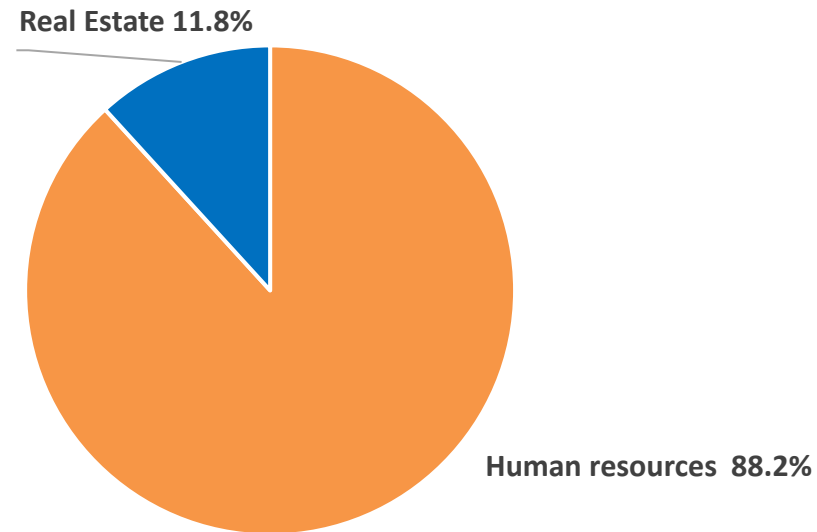


### Earning per share

In Q1 2025, Earnings per Share (EPS) increased by 3.2%, reaching 10.52 Fils, compared to 10.19 Fils in Q1 2024.

# Group Diversification

## Revenue Contribution by sector

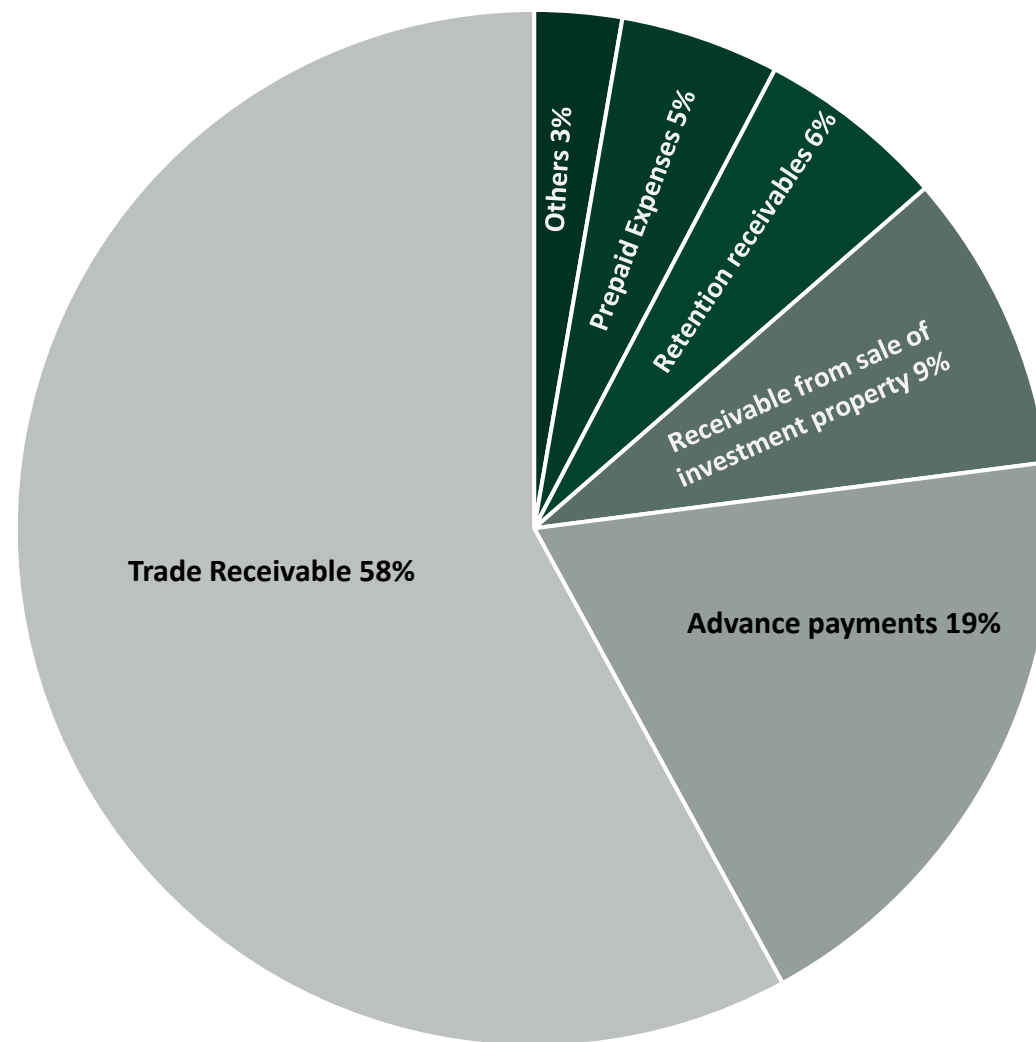


The Human Resources segment generated approximately 88.2% of the total consolidated revenue of KD 20.7 million. The Real Estate segment contributed 11.8%, continuing to serve as a key synergistic component that enhances the competitiveness of the Human Resources segment and supports positive performance across the diversified real estate portfolio, including commercial, residential, and BOT projects.

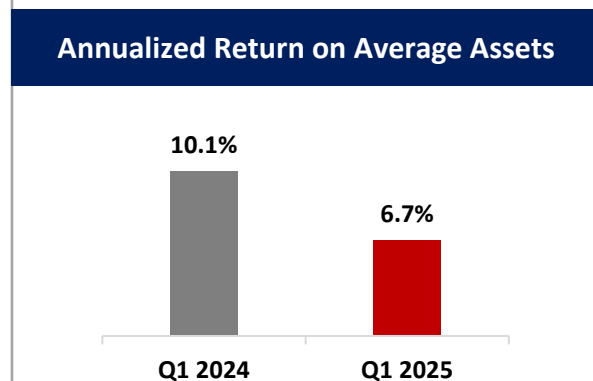
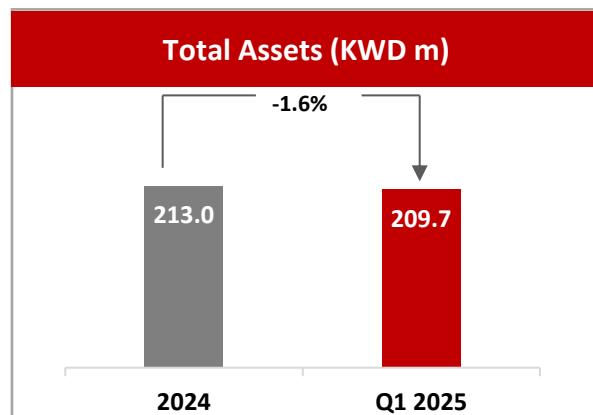
# Debtors and other debit balances

## Debtors and other debit balances

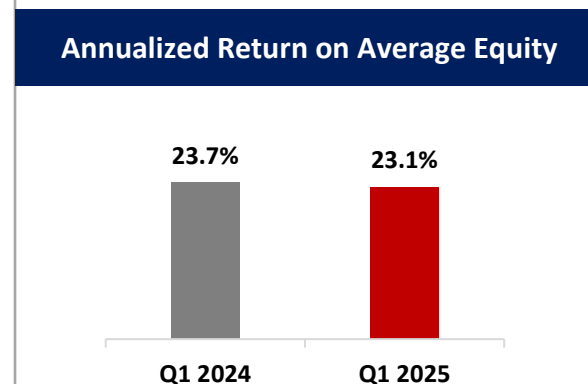
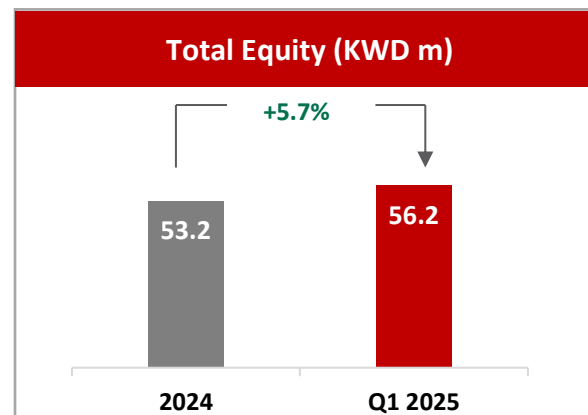
As of March 31, 2025, total debit balances stood at KWD 34.7 million. Trade receivables made up approximately 58% of this amount, while advance payments—mainly related to the Muttla Project—accounted for 19%. Receivables from the sale of investment property represented 9% of the total. Importantly, around 35% of the outstanding Trade receivables, including proceeds from the investment property sale, were collected in early April 2025.



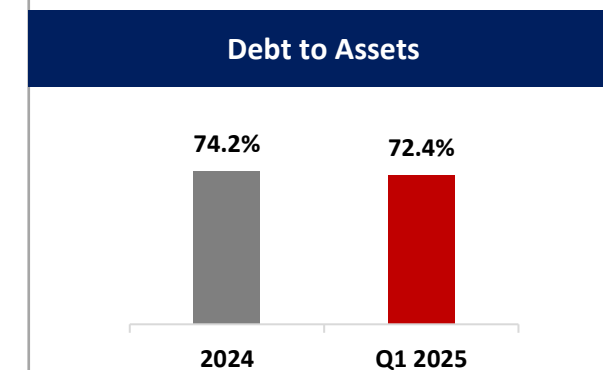
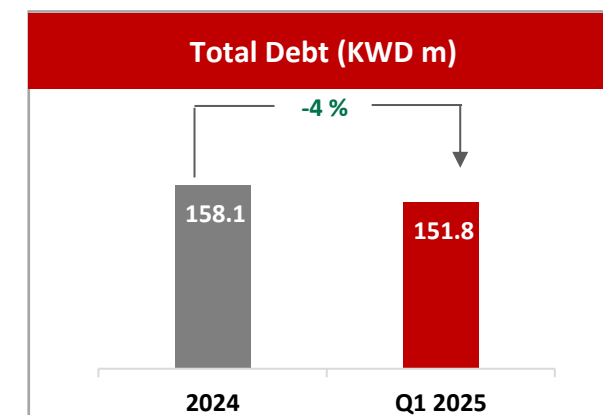
# Key Highlights: Balance Sheet



As of March 31, 2025, total assets were 1.6% lower compared to December 31, 2024. The decline in profitability ratios for Q1 2025 compared to Q1 2024, was primarily driven by the investment in the Mutlaa project and the recognition of its right-of-use asset, as the project remains under construction.



As of March 31, 2025, total equity increased by 5.7% compared to December 31, 2024. At the same time, there was a slight decline in the annualized return on average equity, which decreased to 23.1% from 23.7% in Q1 2024.



As of March 31, 2025, total liabilities were 4% lower compared to December 31, 2024, reaching KD 151.8 million.



BEYOUT Investment Group

**THANK YOU**

Q1 2025  
RESULTS

20 MAY 2025