

Date: 31 July 2025

التاريخ: 31 يوليو 2025

To: Issuers and Development Services Department **Boursa Kuwait**

السادة/ إدارة خدمات وتطوير الإصدار المحترمين بورصة الكونت

Dear Sirs,

تحية طيبة وبعد،،،

Subject: Analysts Conference Meeting – Q2 of FY2025

الموضوع: اجتماع مؤتمر المحللين -- الربع الثاني من السنة <u>المالية 2025</u>

With reference to the above, and in line with Boursa Kuwait Securities Company (K.P.S.C)'s (Boursa Kuwait) interest in adhering to Article (7-8-1/3) of the Boursa Kuwait Rulebook regarding the Listed Companies Obligations (Analysts Conference), Boursa Kuwait would like to report the following:

بالإشارة إلى الموضوع أعلاه، وحرصا من شركة بورصة الكويت للأوراق المالية (ش.م.ك) عامة (بورصة الكوبت) على الالتزام بمتطلبات المادة (7-8-1/1) من كتاب قواعد البورصة بشأن التزامات الشركات المدرجة (الإفصاح عن مؤتمر المحللين)، نود الإفادة بما يلي:

- 1. The Analysts / Investors Conference for Q2 of FY 2025 was conducted via live internet broadcast on Thursday 31/07/2025 at 2:00 p.m. (local time). There was no new material information discussed during the conference.
- عقدت بورصة الكويت مؤتمر المحللين / المستثمرين للربع الثاني من السنة المالية 2025 عن طريق بث مباشر على شبكة الإنترنت في تمام الساعة 2 من بعد ظهر يوم الخميس الموافق 2025/07/31 (وفق التوقيت المحلى)، حيث لم يتم الإفصاح عن أية معلومات جوهرية جديدة خلال المؤتمر.
- 2. Attached is the Investors Presentation for Q2 of FY 2025 for your reference.
- 2. مرفق العرض التقديمي للمستثمرين للربع الثاني من السنة
- 3. Boursa Kuwait shall disclose the minutes of the Analysts/ Investors Conference within 3 working days post the date of the conference.
- سوف تقوم بورصة الكونت بالإفصاح عن محضر المؤتمر خلال 3 أيام عمل من تاريخ المؤتمر.

Sincerely Yours,

وتفضلوا بقبول فائق الاحترام والتقدير،،،

Mohammed Naim Azad Din **Chief Financial Officer**

محمد نعيم أزاددين رئيس قطاع الشؤون المالية



Mubarak Al Kabeer Street, Kuwait City, Kuwait

شارع مبارك الكبير، الكويت، دولة الكويت ص. بُ : 1027 دسمان، 15461 الكويت ھاتف: 965 22992000 +965 فاكس: 22440476 566+

نموذج الإفصاح عن المعلومات الجوهرية Disclosure of Material Information Form

| Date | Name of the Listed Company | اسم الشركة المدرجة | التاريخ |
|---|--|---|---|
| 31 July 2025 | Boursa Kuwait Securities Company (K.P.S.C.) | شركة بورصة الكويت للأوراق المالية (ش.م.ك.) عامة | 31 يوليو 2025 |
| | Material Information | المعلومة الجوهرية | |
| 1. The Analysts / was conducted 31/07/2025 at material inform 2. Attached is the for your referen 3. Boursa Kuwait: | shall disclose the minutes of the Analysts/ rence within 3 working days post the date | الربع الثاني من السنة المالية 2025 كويت مؤتمر المحللين / المستثمرين للربع الثاني 2025 عن طريق بث مباشر على شبكة الإنترنت 5 من بعد ظهر يوم الخميس الموافق فق التوقيت المحلي)، حيث لم يتم الإفصاح عن برية جديدة خلال المؤتمر. قديمي للمستثمرين للربع الثاني من السنة المالية للديمي للمستثمرين للربع الثاني من السنة المالية فالكويت بالإفصاح عن محضر المؤتمر خلال 3 | 1. عقدت بورصة الأ من السنة المالية . في تمام الساعة أي معلومات جوه أي معلومات جوه 2. مرفق العرض التق |
| | fect of the material information on the ncial position of the company | ة الجوهرية على المركز المالي للشركة | أثر المعلوم |
| No Significant Ef | fect of the material information on the of the company. | جوهرية على المركز المالي للشركة. | لا يوجد أثر للمعلومة ال |

Significant Effect on the financial position shall be mentioned if the material information can measure that effect, excluding the financial effect resulting from tenders or similar contracts.

If a Listed Company, which is a member of a Group, disclosed some material information related to it and has Significant Effect on other listed companies' which are members of the same Group, the other companies' disclosure obligations are limited to disclosing the information and the financial effect occurring to that company itself.

يتم ذكر الأثر على المركز المالي في حال كانت المعلومة الجوهرية قابلة لقياس ذلك الأثر، ويستثنى الأثر المالي الناتج عن المناقصات والممارسات وما يشهها من عقود.

إذا قامت شركة مدرجة من ضمن مجموعة بالإفصاح عن معلومة جوهرية تخصها ولها انعكاس مؤثر على باقي الشركات المدرجة من ضمن المجموعة، فإن واجب الإفصاح على باقي الشركات المدرجة ذات العلاقة يقتصر على ذكر المعلومة والأثر المالي المترتب على تلك الشركة بعينها.



DISCLAIMER



This presentation is not an offer or an invitation to subscribe to or purchase any securities. Boursa Kuwait Securities Company (K.P.S.C.) does not provide the validity of the information in this presentation to buy or sell any securities. You must make your own independent investigation and appraisal of the business and financial conditions of Boursa Kuwait Securities Company (K.P.S.C.).

Nothing in this presentation shall form the basis of any contract or commitment whatsoever. This presentation is furnished to you solely for your information. You may not reproduce it or redistribute it to any other person.

This presentation may contain forward-looking statements that involve assumptions, risks and uncertainties. These statements may be identified by such words as "may", "plans", "expects", "believes" and similar expressions or by their context. These statements are made on the basis of current knowledge and assumptions. Various factors could cause future results, performance or events to differ materially from those described in these statements. Boursa Kuwait Securities Company (K.P.S.C.) is not obligated to update any forward-looking statements.

By participating in this presentation or by accepting any copy of the slides presented, you agree to be bound by the foregoing limitations.

All figures stated are in KWD unless otherwise stated and may be subject to rounding differences.

AGENDA



| No. | Segments | Slide No. |
|-----|--------------------------------------|-----------|
| | | |
| 1 | Business Updates | 4 |
| | | |
| 2 | Financial Highlights and Performance | 11 |
| | | |
| 3 | Q&A | 21 |



MARKET DEVELOPMENTS



Diversifying product offerings, increasing accessibility and transparency of our Market while continuing improving infrastructures.

MD1

- Ticks & Price Limits
- Settlement Cycle
 & Corporate
 Actions
- Market Makers
- Randomized Closing Auction

MD2

- MarketSegmentation
- Circuit Breakers
- OTC Platform
- Boursa Kuwait
 Rulebook

MD3

- REITs
- Intentional Crossing
- Trade-at-Last
- Closing Auction Amendment
- Tender Offers
- Swaps
- Short-selling & SLB

MD3.2

- Netting
- Tradable Rights Issue (TRI)
- Margin Lending for IC
- Margin Lending for QB
- Cash CCP
- Fixed Income
- ETFs (Equity & Commodity)

MD4

- Derivatives CCP
- Derivatives (SSF & IF)
- Derivatives (Options)

2017 2018 2019 2020-25 2027+

MARKET PERFORMANCE

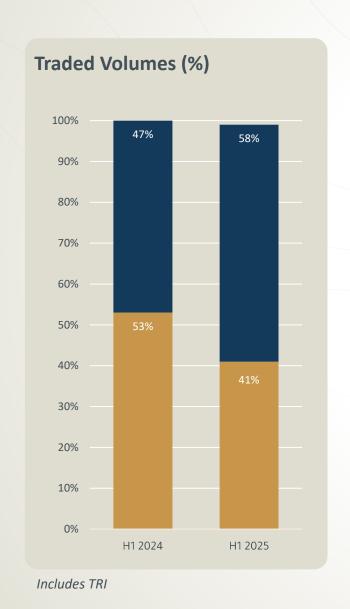


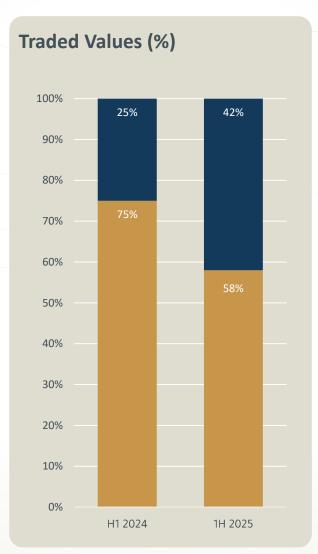


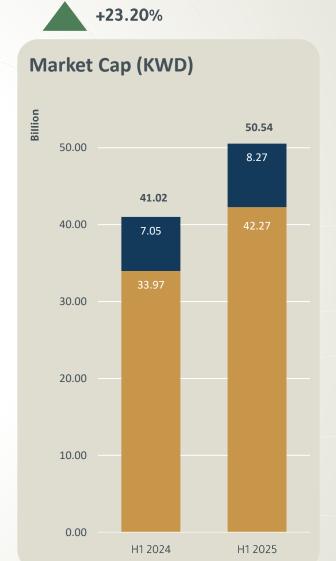
Includes TRI

MARKET SPLIT ("Premier" vs. "Main")



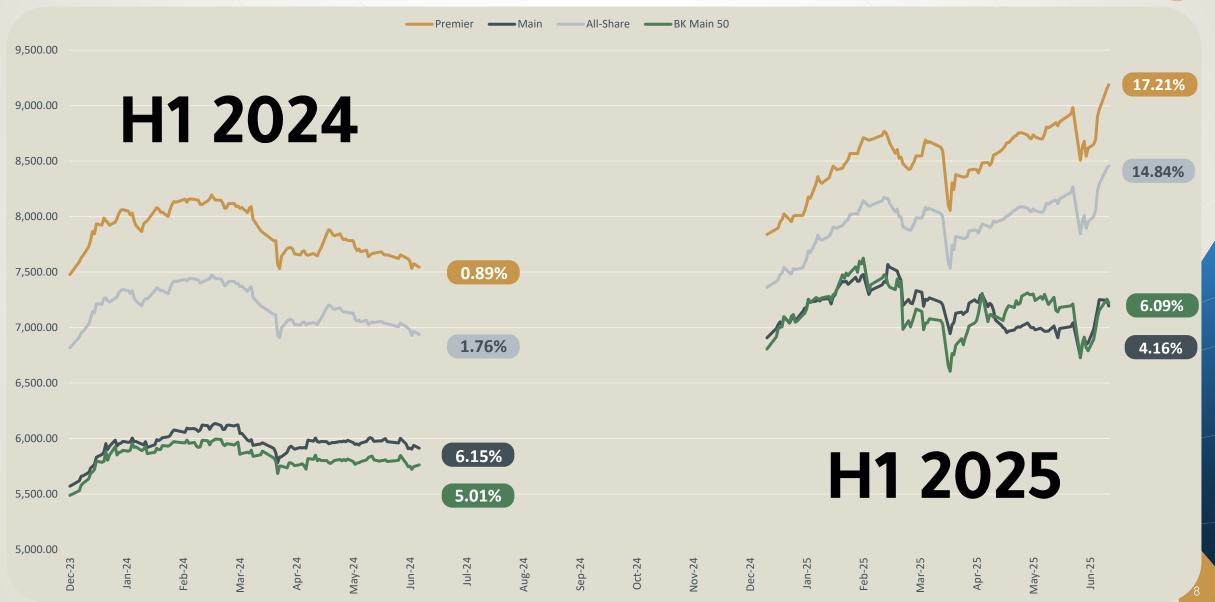






INDEX PERFORMANCE

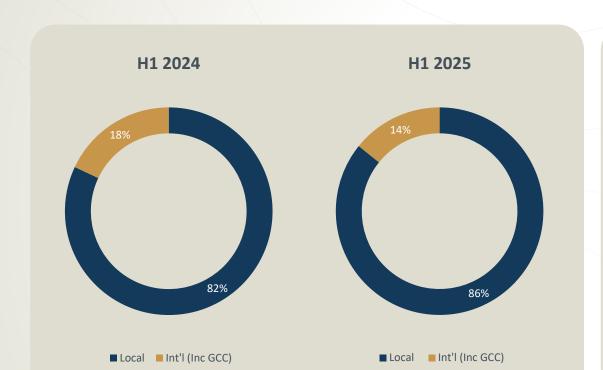




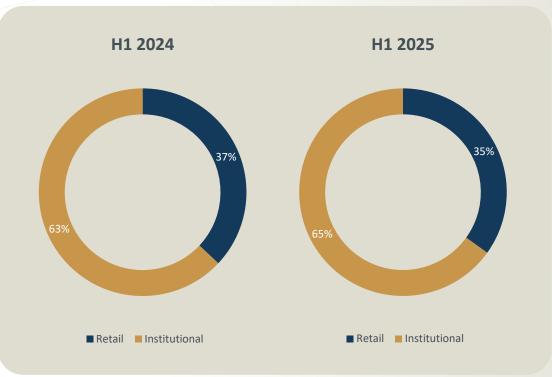
INVESTOR TURNOVER



Breakdown of Value Turnover by Investor Geography



Breakdown of Value Turnover by Investor Type



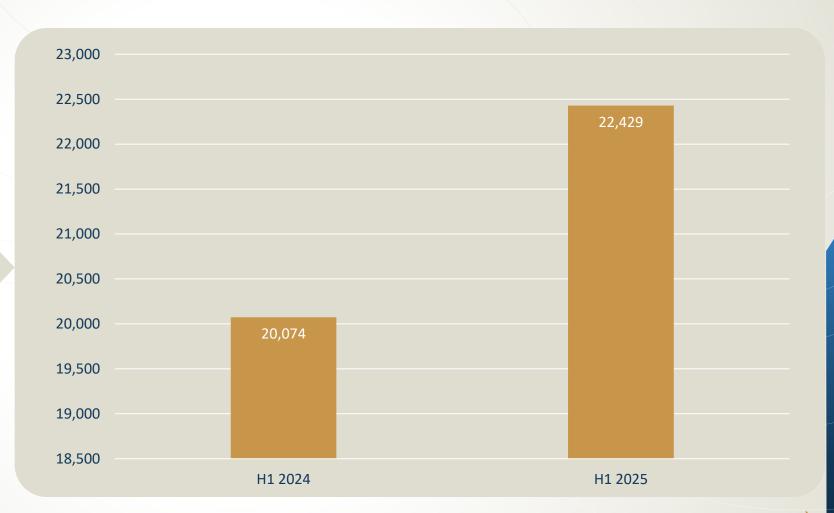
ACTIVE ACCOUNTS





11.7%

Active Accounts are those that have executed one trade at least in the last six months





HIGHLIGHTS ON PERFORMANCE





| OPERATING REVENU | JES | OPERATING EXPENSES | | OPERATING PROFIT | | NP ATTRI. TO SHAREHOLDERS OF PAREN | | | |
|------------------|--------------------------|-------------------------------|------------------------------|-------------------------------|----------------------|------------------------------------|----------------------|--|--|
| 0 | 24,198,814 41.13% | 0 | (5,730,527) 2.88 % | • | 18,468,287 59.53% | 0 | 15,111,594 61.12% | | |
| VALUE TRADED | | COST TO INCOME RATIO | o | OPERATING PROFIT I | MARGIN | EPS ATTRI. TO SHAR | EHOLDERS OF PARENT | | |
| 0 | 12,626,448,765 90.39% | 6M FY2025 6M FY2024 | 23.68% 32.48% | 6M FY2025 6M FY2024 | 76.32% 67.52% | 0 | 75.27 fils 61.12% | | |

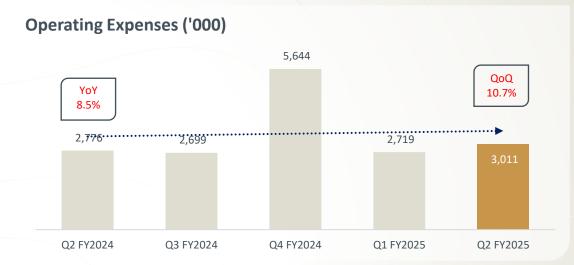
- Value traded and trade count were higher by 90.39% and 45.24%, respectively, at KWD 12.63 bn and approximately 2.46 mn trades, positively contributed to the improved key revenue streams, including Share in trading commission by 110.64% and Settlement operations by 47.71%. Supported by higher foreign investors trade confirmation of 11.79%, Clearing operations improved by 20.51%.
- The increase in Operating Revenues to KWD 24.20 mn or 41.13%, coupled with a marginal 2.88% rise in Operating Expenses to KWD 5.73 mn, drove a notable improvement in the Cost to Income ratio, which was reduced to 23.68% from 32.48% in H1 2024.
- As a result, the Operating Profit margin increased to 76.32%, reaching KWD 18.47 mn, compared to the previous year's margin of 67.52%.
- Non-operating Incomes inched up by 2.99% to reach KWD 2.10 mn.
- In aggregate, the Net Profit surged by 61.12%, reaching KWD 15.11 mn from KWD 9.38 mn.
- EPS stood at 75.27 fils compared to 46.71 fils achieved in H1 2024.

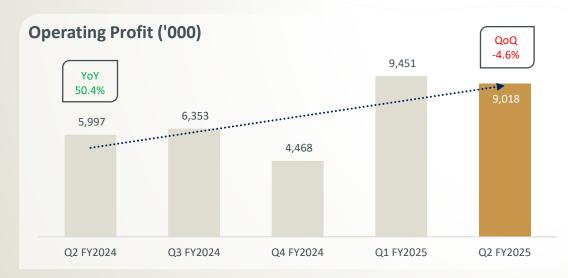
QUARTERLY TREND

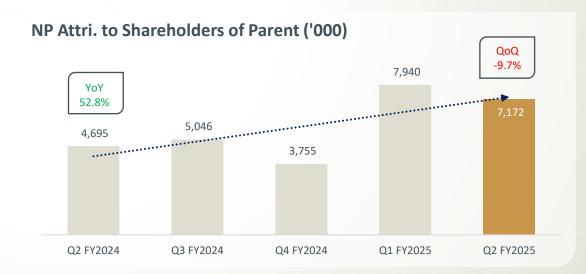
Foster sustainable value creation by optimizing operational efficiency







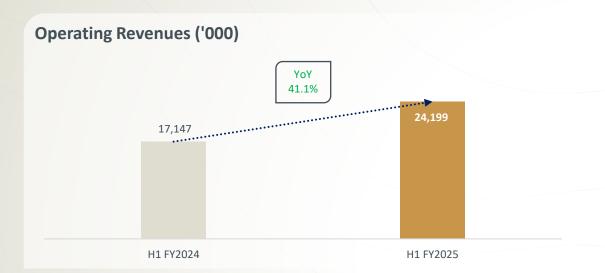


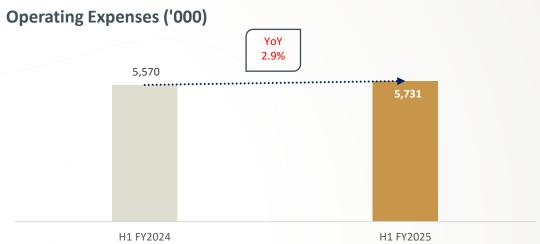


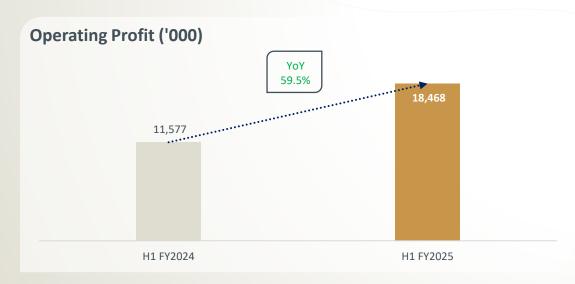
YTD TREND

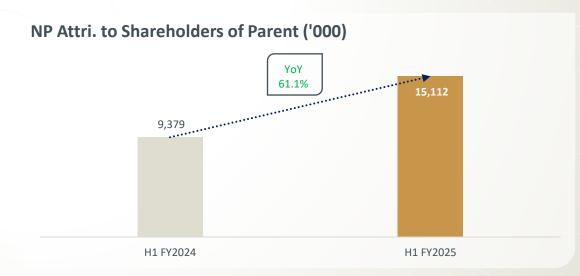
Higher Operating Revenues and improved margin propel net profit growth







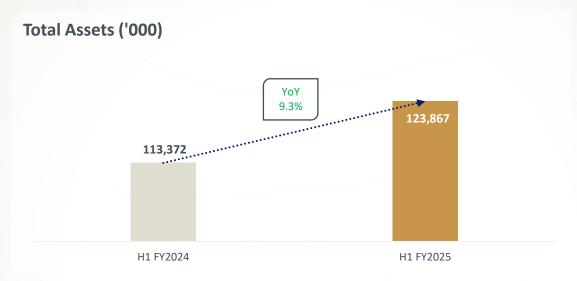




FINANCIAL POSITION

Consistent performance strengthens financial position







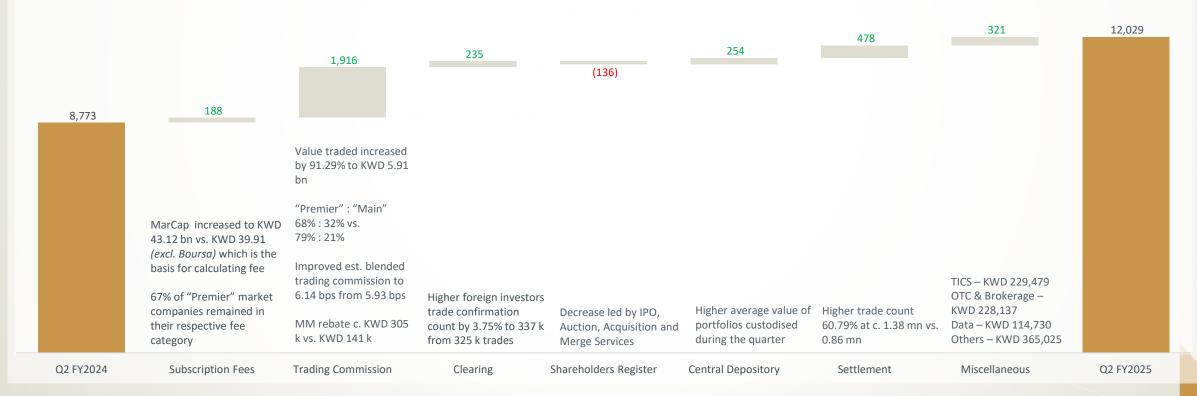
Note: Equity Attributable to Shareholders of the Parent Company stood at KWD 66,200,269 or higher by 12.7% YoY.

Q2 FY2025 OPERATING REVENUES

Positive trading momentum and diversification support resilient value creation



| Operating Revenues ('000) | | | | | | | | | | | | | | | | | |
|---------------------------|-----------|-------------------|--------|--------------------|--------|----------|--------|-----------------------|--------|-----------|-----------|--------|--------|-----------|-------|--------|-----|
| | | Subscription Fees | | Trading Commission | | Clearing | | Shareholders Register | | Central D | epository | Settle | ement | | | Tot | :al |
| | Q2 FY2025 | 1,922 | 15.98% | 3,802 | 31.60% | 1,880 | 15.63% | 974 | 8.10% | 1,272 | 10.58% | 1,242 | 10.33% | 937 | 7.79% | 12,0 | 29 |
| | Q2 FY2024 | 1,733 | 19.76% | 1,886 | 21.50% | 1,645 | 18.75% | 1,110 | 12.65% | 1,019 | 11.61% | 764 | 8.70% | 617 7.03% | | 8,7 | 73 |
| | YoY | 10.88% | 0 | 101.57% | 0 | 14.27% | 0 | (12.22%) | 0 | 24.90% | 0 | 62.63% | 0 | 51.96% | 0 | 37.11% | 0 |



H1 FY2025 OPERATING REVENUES

Trading activities growth enhanced overall improvement in Operating Revenues



| | Operating Revenues ('000) | | | | | | | | | | | | | | |
|-----------|---------------------------|--------|--------------------|--------|----------|--------|-----------------------|--------|-----------|-----------|--------|-------|---------|--------|--------|
| | Subscription Fees | | Trading Commission | | Clearing | | Shareholders Register | | Central D | epository | Settle | ment | Miscell | aneous | Total |
| H1 FY2025 | 3,855 | 15.93% | 8,505 | 35.14% | 3,432 | 14.18% | 1,873 | 7.74% | 2,465 | 10.19% | 2,233 | 9.23% | 1,836 | 7.59% | 24,199 |
| H1 FY2024 | 3,540 | 20.64% | 4,037 | 23.55% | 2,848 | 16.61% | 1,811 | 10.56% | 2,125 | 12.39% | 1,512 | 8.82% | 1,274 | 7.43% | 17,147 |
| YoY | 8.90% | 0 | 110.64% | 0 | 20.51% | 0 | 3.45% | 0 | 16.01% | 0 | 47.71% | 0 | 44.09% | 0 | 41.13% |



Q2 FY2025 OPERATING EXPENSES

Executing prudent expense management in support of expansionary business



| | | Operating Expenses ('000) | | | | | | | | | | | | | | | | |
|-----------|--|---------------------------|-------|--------|--------|-------|---------|-------|---------|-------|---------|-------|---|-------|---------|--------|-------|-----|
| | Staff IT Depn & Amortization Building Consultancy Fees CMA Commission ECL Others Total | | | | | | | | | | | tal | | | | | | |
| Q2 FY2025 | 1,694 | 56.25% | 426 | 14.16% | 235 | 7.79% | 70 | 2.32% | 114 | 3.78% | 127 | 4.23% | 0 | 0.00% | 345 | 11.47% | 3,0 | 11 |
| Q2 FY2024 | 1,565 | 56.39% | 392 | 14.14% | 188 | 6.78% | 74 | 2.67% | 118 | 4.27% | 62 | 2.24% | 0 | 0.00% | 375 | 13.52% | 2,7 | 776 |
| YoY | 8.21% | 0 | 8.64% | 0 | 24.60% | 0 | (5.52%) | 0 | (3.88%) | 0 | 104.90% | 0 | - | - | (7.98%) | 0 | 8.48% | 0 |



H1 FY2025 OPERATING EXPENSES

Prudent management of operations



| | | Operating Expenses ('000) | | | | | | | | | | | | | | | | |
|-----------|--|---------------------------|-------|--------|--------|-------|---------|-------|----------|-------|---------|-------|-----------|-------|----------|--------|-------|----|
| | Staff IT Depn & Amortization Building Consultancy Fees CMA Commission ECL Others Total | | | | | | | | | | tal | | | | | | | |
| H1 FY2025 | 3,213 | 56.07% | 828 | 14.45% | 464 | 8.09% | 140 | 2.44% | 190 | 3.32% | 282 | 4.93% | 0 | 0.00% | 614 | 10.71% | 5,7 | 31 |
| H1 FY2024 | 2,992 | 53.71% | 819 | 14.71% | 390 | 7.01% | 143 | 2.57% | 336 | 6.02% | 134 | 2.41% | 26 | 0.47% | 729 | 13.09% | 5,5 | 70 |
| YoY | 7.40% | 0 | 1.04% | 0 | 18.81% | 0 | (2.35%) | 0 | (43.37%) | 0 | 109.96% | 0 | (100.00%) | 0 | (15.84%) | 0 | 2.88% | 0 |



KEY FINANCIAL INDICATORS

Robust business performance and cost discipline strengthen financial position

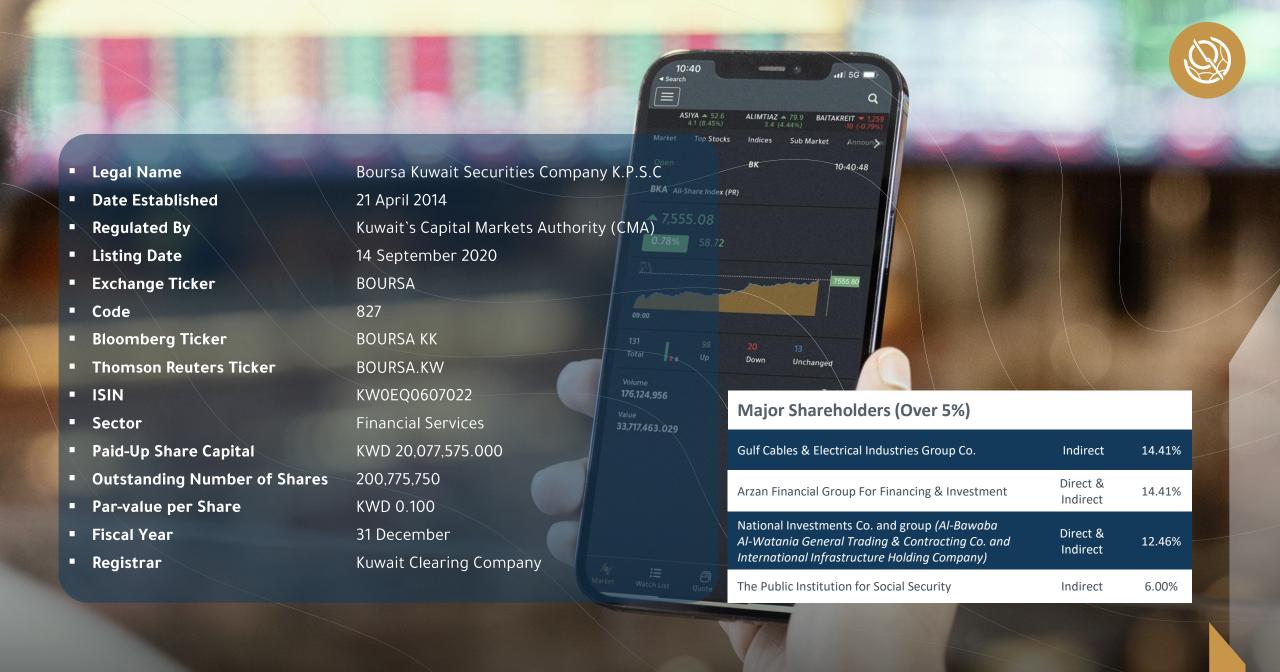


| | Q2 FY2024 | Q3 FY2024 | Q4 FY2024 | Q1 FY2025 | Q2 FY2025 |
|---|-----------|-----------|-----------|-----------|-----------|
| Operating Revenues ('000) | 8,773 | 9,053 | 10,112 | 12,170 | 12,029 |
| Operating Expenses ('000) | (2,776) | (2,699) | (5,644) | (2,719) | (3,011) |
| Cost to Income Ratio | 31.64% | 29.82% | 55.82% | 22.34% | 25.03% |
| Operating Profit ('000) | 5,997 | 6,353 | 4,468 | 9,451 | 9,018 |
| Operating Profit Margin | 68.36% | 70.18% | 44.18% | 77.66% | 74.97% |
| Net Profit Attributable to Shareholder of the Parent Company ('000) | 4,695 | 5,046 | 3,755 | 7,940 | 7,172 |
| Net Profit Margin Attributable to Shareholder of the Parent Company | 53.51% | 55.74% | 37.13% | 65.24% | 59.62% |
| Return on Average Equity | 28.99% | 28.24% | 27.59% | 37.91% | 38.27% |
| EPS Attributable to Equity Holder of the Parent Company (Fils) | 23.38 | 25.13 | 18.70 | 39.54 | 35.72 |
| DPS (Fils) | - | - | 82.00 | - | - |
| Total Dividends ('000) | - | - | 16,464 | - | - |
| Dividend Payout Ratio | - | - | 90.56% | - | - |
| Blended Trading Commission (bps) | 5.93 | 6.20 | 6.63 | 6.83 | 6.14 |

Note: Blended trading commission considers the "Premier" and "Main" markets only.







ANALYST COVERAGES



| Research House | Analysts | Date | Target Price (KWD) | Rating | Previous Rating |
|----------------|--|---------------|--------------------|------------|-----------------|
| KAMCO Invest | Junaid Ansari | 27 July 2025 | 4.061 | OUTPERFORM | - |
| Arqaam Capital | Jaap Meijer, MBA, CFA Janany Vamadeva | 6 July 2025 | 3.80 | Core BUY | BUY |
| EFG Hermes | Elena Sanchez, CFA Ahmed El-Shazly | 23 March 2025 | 3.00 | BUY | BUY |

AWARDS AND CERTIFICATES



2025



HUMAN CAPITAL REPORTING CERTIFICATION

Boursa Kuwait received the ISO 30414: 2018 certification for Human Capital Reporting

HRCI



Best for Sustaining Communities - Middle East 2025

Boursa Kuwait was awarded "Best for Sustaining Communities" by **Global Finance**

2024



Best ESG & Sustainability Report in the Middle East - Small-Cap

Boursa Kuwait's 2023 Sustainability Report has been recognized as the Best Sustainability and ESG Report at the Middle East Investor Relations

Association Awards



Best Capital Market ESG Strategy - GCC 2023

Boursa Kuwait won the "Best Capital Market ESG Strategy - GCC" award from **Capital Finance International** magazine.



Outstanding Contribution to Financial Inclusion - GCC 2023

Boursa Kuwait won the "Outstanding Contribution to Financial Inclusion -GCC" award from **Capital Finance International** magazine.



Outstanding Contribution to Female Empowerment - MENA 2023

Boursa Kuwait won the "Outstanding Contribution to Female Empowerment MENA 2023" award from Capital Finance International magazine.



Best ESG Development Strategy 2024

Boursa Kuwait was awarded "Best ESG Development Strategy" by **The European**



Best Sustainable Corporate
Governance 2024

Boursa Kuwait was awarded "Best Sustainable Corporate Governance" by **The European**

AWARDS AND CERTIFICATES (Cont'd)



2023



Best for Sustainability Transparency - Middle East 2024

Boursa Kuwait was awarded "Best for Sustainability Transparency" by **Global Finance**



Best Sustainable Corporate Governance 2023 - Kuwait

Boursa Kuwait was awarded "Best Sustainable Corporate Governance -Kuwait" by **The European**



Outstanding Financial Leadership in Sustaining Communities - Middle East 2023

Boursa Kuwait was awarded "Outstanding Financial Leadership in Sustaining Communities" by **Global Finance**



Outstanding Leadership in Sustainability
Transparency - Middle East 2023

Boursa Kuwait was awarded "Outstanding Leadership in Sustainability Transparency" by **Global Finance**



Leadership in Energy and Environmental Design (LEED) Gold certification

Boursa Kuwait obtained the Leadership in Energy and Environmental Design (LEED) Gold certification for its building from the U.S. Green Building Council (USGBC)



Approved Employer for Professional Development

Boursa Kuwait was certified as an Approved Employer for Professional Development by the Association of Chartered Certified Accountants (ACCA)



Third Place in the Best Annual Report - Print Category for Small Cap Companies - Middle East 2023

Boursa Kuwait's 2022 Annual Report was voted third best annual report in the print category for Small Cap Companies in the Middle East by **the Middle East Investor Relations** Association (MEIRA) 2022



OUTSTANDING CONTRIBUTION TO FINANCIAL INCLUSION - GCC 2022

Boursa Kuwait won the "OUTSTANDING CONTRIBUTION TO FINANCIAL INCLUSION - GCC" award from **Capital Finance**International magazine.

AWARDS AND CERTIFICATES (Cont'd)



2022



Best Capital Market ESG Strategy - GCC 2022

Boursa Kuwait won the "Best Capital Market ESG Strategy - GCC" award from **Capital Finance International** magazine.

WORLD FINANCE

Most Sustainable Company in the Financial Services Industry for 2022

Boursa Kuwait was awarded Most Sustainable Company in the Financial Services Industry of the Year by **World Finance**

PAN• FINANCE

Sustainable Stock Exchange of the Year Middle East 2022

Boursa Kuwait was awarded Sustainable Stock
Exchange of the Year in the Middle East by

Pan Finance

GLOBALBRANDS

Best Investor Relations Company -Kuwait 2022

Boursa Kuwait was awarded "Best Investor Relations Company" by **Global Brands**

2021



Most Sustainable Practices in ESG for 2022

Boursa Kuwait was awarded Most Sustainable Practices in ESG for 2022 by **Global Business Outlook**.



Sustainable Stock Exchange of the Year MENA 2021

Boursa Kuwait was awarded Sustainable Stock Exchange of the Year in the Middle East and North Africa by **Pan Finance**



Best Investor Relations Company - Kuwait 2021

Boursa Kuwait was awarded "Best Investor Relations Company" by **Global Banking & Finance Review**.



Outstanding Contribution to Capital Market Development - Kuwait 2021

Boursa Kuwait was recognized by **Global Business Outlook Magazine** for its

"Outstanding Contribution to Capital

Market Development" in 2021.

AWARDS AND CERTIFICATES (Cont'd)



2021



Best Digital Transformation Strategy - GCC 2021

Boursa Kuwait won the "Outstanding Contribution to the SDGs - GCC 2021" award from **Capital Finance International** magazine.



Second Place in the Best Annual Report -Print Category for Small Cap Companies -Middle East 2021

Boursa Kuwait's 2020 Annual Report was voted second best annual report in the print category for Small Cap Companies in the Middle East by the Middle East Investor Relations

Association (MEIRA)



Best Culture of Learning 2021

Boursa Kuwait was awarded "Best Culture of Learning" for employers below 500 employees in the Middle East Region 2021 by **LinkedIn**.



Best Investor Relations Company -Kuwait 2021

Boursa Kuwait was awarded "Best Investor Relations Company" by **Global Banking & Finance Review.**

2018



Most Improved Company 2018

Boursa Kuwait was voted "Most Improved Company" by the **Banker Middle East** Magazine.



Best Securities Exchange Corporate
Governance - GCC 2018

Boursa Kuwait won the "Best Securities Exchange Corporate Governance - GCC" award from **Capital Finance International** magazine.

ANNUAL REPORTS

A Year of Progress.

A Legacy of Trust.





2024 Sustainability Report



