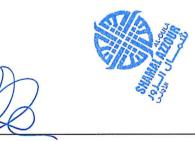


### شركة شمال الزور الأولى للطاقة والمياه ش.م.ك - عامة

#### SHAMAL AZ-ZOUR AL-OULA POWER AND WATER COMPANY K.S.C. (PUBLIC)

Date: 16 August 2022	التاريخ: 16 اغسطس 2022			
To: Boursa Kuwait	الساده / شركة بورصة الكويت المحترمين			
	تحية طيبة و بعد،،،			
<u>Subject: Analyst Conference for Quarter 2 of</u> <u>2022</u>	الموضوع: مؤتمر المحللين للربع الثاني من 2022			
<ul> <li>With Reference to the above subject, and pursuant to the requirements of Boursa Kuwait Rules as per Resolution No.(1) of 2018, kindly note that the quarterly Analyst Conference was held through a Live Webcast on 16 August 2022 at 1 PM and there was no material information circulated during the conference.</li> <li>Attached is the presentation of the Analyst Conference.</li> </ul>	بالإشارة الي الموضوع أعلاه، و عملاً بقواعد البورصة الصادرة بموجب قرار رقم (1) لسنة 2018 نحيطكم علماً بأن مؤتمر المحللين للربع الثاني من 2022 قد انعقد في تاريخ 16 اغسطس 2022 في تمام الساعة 1 بعد الظهر في توقيت المحلي عن طريق البث المباشر و لم يتم تداول اي معلومات جوهرية خلال المؤتمر. - مرفق لكم العرض التقديمي للمؤتمر و تفضلوا بقبول فائق التقدير و الإحترام،،،			
Financial Impact: No effect	الأثر المالي: لا يوجد اثر مالي			



Mr. Andrew Paul Frain	السيد/ أندرو بول فران		
Board Director and CEO	عضو مجلس إدارة والرئيس التنفيذي		
Shamal Az-Zour Al-Oula Power and Water Company K.S.C. (Public)	شمال الزور الأولى للطاقة والمياه ش.م.ك - عامة		

Kuwait City – Mirqab – Khalid Ibn AlWaleed St. Mazaya Tower 2, 6<sup>th</sup> Floor, Kuwait. P.O. Box 880, Hawalli, Kuwait 32009 Tel: +965 22085653, Fax: +965 22085654 Commercial Register No.: 349479 Issued Capital: KD110,000,000. Paid-up Capital: KD110,000,000.



### Shamal Az-Zour Al-Oula Power and Water Company KSC (Public) Q2 – 2022 Earnings Webcast

16 August, 2022

The test

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# **BOARD & MANAGEMENT**



#### **Board of Directors**



**Chairman** Ahmad Othman AlMujalham



Vice Chairman Alexander Katon Andrew Paul Frain



**Director** Ghazi Abdulrahman AlSanie

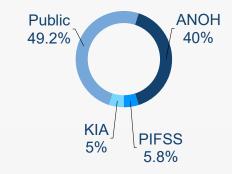
Director

Laurent Furedi



**Director** Eyad Ali AlFalah

#### **Ownership Structure**



**ANOH:** Azour North One Holding Company is a private entity owned by a consortium comprising ENGIE, Sumitomo Corporation, and Kuwait's A.H. Al Sagar & Brothers

**KIA:** Kuwait Investment Authority is the State of Kuwait's Sovereign Wealth Fund.

**PIFSS:** The Public Institution for Social Security is Kuwait's staterun pension fund.

**Public:** 50% of the Company's shares were offered to the Kuwaiti citizens in a public offering that took place in October and November of 2019.

### Management Team



Director and CEO Andrew Paul Frain



**CFO** Bobby Agha

**CTO** Naveen Chandra Jha



# AGENDA



- Q2 2022 Highlights
  Key Events
  - Questions and Answers



### Q2 2022 HIGHLIGHTS

#### **KWD MILLIONS**

	<u>2Q22</u>	2Q21	% Diff	<u>YTD22</u>	YTD21	% Diff
Revenue	12.9	12.8	+0.8%	25.7	24.5	+4.9%
<b>Operating Costs</b>	3.9	3.8	+2.6%	7.8	7.3	+6.8%
Gross Profit	9.0	9.0	-	17.9	17.2	+4.1%
EBITDA	8.4	8.4	-	16.5	16.0	+3.1%
Net Profit	3.7	3.6	+2.8%	7.3	6.4	+14.1%

- Revenue was in line with management expectations for Q2 and YTD, and YTD was higher mainly due to higher availability
- Operating costs were in line with management expectations for Q2, and YTD was higher due to increased operating revenue and indexation
- Gross profit margin remained consistent for Q2, and YTD was higher mainly due to higher operating revenue
- EBITDA remained consistent for Q2, and YTD was higher mainly due to higher operating revenue and lower finance cost
- Net profit was higher in Q2 and YTD, mainly due to higher operating revenue and lower interest expense as a result of lower interest rates and loan capital repayments compared to 2021
- Net profit margin increased in Q2 and YTD, as a result of higher revenue and lower finance cost

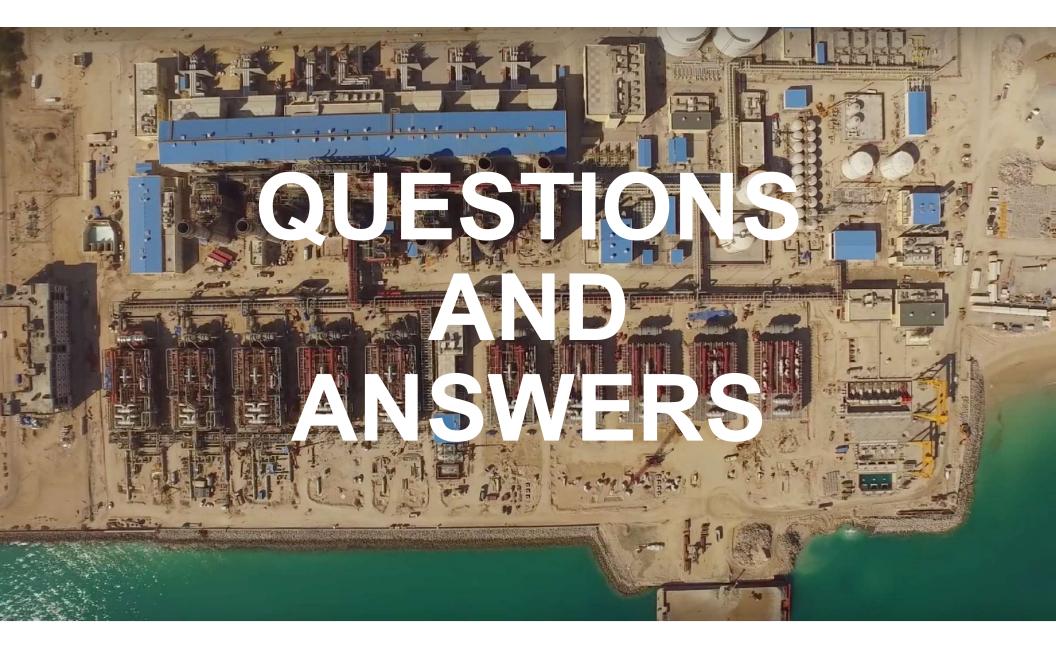


### **KEY EVENTS**

The Company continues to maintain a close working relationship with the MEW and invoices continue to be settled within the required timeframe

The Annual General Meeting on 31 March 2022 approved a cash dividend of 5 fils per share which was paid out on 28 April 2022

The Board has recommended and approved an interim cash distribution of <u>7 fils per</u> <u>share</u> which was paid out on 20 June 2022.







#### **Investor Relations Contact:**

Ali Abdulsalam Compliance Officer and Investor Relations Manager IR@aznoula.com

aznoula.com