

الإشارة	رقم الصادر	التاريخ
ب و / ر ت	482	2022/08/03

M/s. Bursa Kuwait Company

May Allah's Peace and Blessing be upon you,

المحترمين

السادة/ شركة بورصة الكويت

السلام عليكم ورحمة الله وبركاته ...

Subject: Analyst Conference meeting for the 2nd Quarter 2022

الموضوع: اجتماع مؤتمر المحللين - الربع الثاني من عام 2022

We refer to the abovementioned subject and as per the requirements of Article (7-8-1/3) of the Bursa Rule Book regarding listed companies obligations (Analyst Conference), and since Warba Bank has been classified in the "Premier Market".

We would like to advise that the quarterly analyst/investor conference was held by means of Live Webcast at 02:00 P.M. Kuwait time Wednesday August 3rd, 2022, it is worth mentioning that there was no new material information discussed during the conference.

Warba Bank shall disclose the minutes of analyst/investor conference within 3 working days post of the date of conference.

Attached herewith the investors' presentation for Q2, 2022, also attached herewith the Disclosure of Material Information Form.

وبالإشارة إلى الموضوع أعلاه، ووفقاً لمتطلبات المادة رقم (7-8-1/3) من كتاب قواعد البورصة بشأن التزام الشركات المدرجة (الإفصاح عن مؤتمر المحللين)، وحيث أن بنك وربة تم تصنيفه ضمن "السوق الأول".

يرجى الإحاطة بأن مؤتمر المحللين/ المستثمرين قد انعقد عن طريق بث مباشر على شبكة الإنترنت في تمام الساعة الثانية (وفق التوقيت المحلي لدولة الكويت) من بعد ظهر يوم الأربعاء الموافق 03 أغسطس 2022، علماً بأنه لم يتم تداول أية معلومات جوهرية جديدة خلال المؤتمر.

وسيقوم بنك وربة بالإفصاح عن محضر مؤتمر المحللين خلال 3 أيام عمل من تاريخ المؤتمر. ونرفق لكم العرض التقديمي للمستثمرين للربع الثاني 2022، كما نرفق لكم نموذج الإفصاح عن المعلومات الجوهرية.

Best regards...

وتفضلوا بقبول فائق التقدير والاحترام ...

Shaheen Hamad Al Ghanem

Chief Executive Officer

شاهين حمد الغانم

الرئيس التنفيذي

Disclosure of Material Information Form

نموذج الإفصاح عن المعلومات الجوهرية

Date	التاريخ
03/08/2022	2022/08/03
Name of the Listed Company	اسم الشركة المدرجة
Warba Bank (K.S.C.P)	بنك وربة (ش.م.ك.ع)
Material Information	المعلومة الجوهرية
Analyst Conference meeting for the 2nd Quarter 2022 1. Warba Bank quarterly analyst/ investor conference was held by means of Live Webcast at 02:00 P.M. Kuwait time Wednesday August 03 rd , 2022, it is worth mentioning that there was no new material information discussed during the conference. 2. Warba Bank shall disclose the minutes of analyst/ investor conference within 3 working days post of the date of conference. 3. Attached herewith the investors' presentation for Q2, 2022.	اجتماع مؤتمر المحللين - الربع الثاني من عام 2022 1. عقد بنك وربة مؤتمر المحللين/ المستثمرين قد انعقد عن طريق بث مباشر على شبكة الإنترنت في تمام الساعة الثانية (وفق التوقيت المحلي لدولة الكويت) من بعد ظهر يوم الأربعاء الموافق 03 أغسطس 2022، علماً بأنه لم يتم تداول أية معلومات جوهرية جديدة خلال المؤتمر. 2. سوف يقوم بنك وربة بالإفصاح عن محضر مؤتمر المحللين خلال 3 أيام عمل من تاريخ المؤتمر. 3. مرفق لكم العرض التقديمي للمستثمرين للربع الثاني 2022.
Significant Effect of the material information on the financial position of the company	أثر المعلومة الجوهرية على المركز المالي للشركة
No significant effect of the material information on the financial position of the Bank.	لا يوجد أثر للمعلومة الجوهرية على المركز المالي للبنك.

Significant Effect on the financial position shall be mentioned if the material information can measure that effect, excluding the financial effect resulting from tenders or similar contracts.

If a Listed Company, which is a member of a Group, disclosed some material information related to it and has Significant Effect on other listed companies' which are members of the same Group, the other companies' disclosure obligations are limited to disclosing the information and the financial effect occurring to that company itself.

يتم ذكر الأثر على المركز المالي في حال كانت المعلومة الجوهرية قابلة لقياس ذلك الأثر، ويستثنى الأثر المالي الناتج عن المناقصات والممارسات وما يشبهها من عقود.
 إذا قامت شركة مدرجة من ضمن مجموعة بالإفصاح عن معلومة جوهرية تخصها ولها انعكاس مؤثر على باقي الشركات المدرجة من ضمن المجموعة، فإن واجب الإفصاح على باقي الشركات المدرجة ذات العلاقة يقتصر على ذكر المعلومة والأثر المالي المترتب على تلك الشركة بعينها.

Investors Presentation

Earnings Review Webcast

2nd Quarter – FY2022

Disclaimer

THE INFORMATION SET OUT IN THIS PRESENTATION AND PROVIDED IN THE DISCUSSION SUBSEQUENT THERETO DOES NOT CONSTITUTE AN OFFER OR SOLICITATION OF AN OFFER TO BUY OR SELL SECURITIES. IT IS SOLELY FOR USE AT AN INVESTOR PRESENTATION AND IS PROVIDED AS INFORMATION ONLY. THIS PRESENTATION DOES NOT CONTAIN ALL OF THE INFORMATION THAT IS MATERIAL TO AN INVESTOR. This presentation has been prepared by (and is the sole responsibility of) WARBA BANK (K.S.C) (the “Bank”).

Important Notice

The information herein may be amended and supplemented and may not as such be relied upon for the purposes of entering into any transaction. This presentation may not be reproduced (in whole or in part), distributed or transmitted to any other person without the Bank's prior written consent.

The information in this presentation and the views reflected therein are those of the Bank and are subject to change without notice. All projections, valuations and statistical analyses are provided to assist the recipient in the evaluation of the matters described herein. They may be based on subjective assessments and assumptions and may use one among alternative methodologies that produce different results and, to the extent that they are based on historical information, they should not be relied upon as an accurate prediction of future performance. These materials are not intended to provide the basis for any recommendation that any investor should subscribe for or purchase any securities.

This presentation does not disclose all the risks and other significant issues related to an investment in any securities/transaction.

Forward-Looking Statements

Past performance is not indicative of future results. Warba Bank is under no obligation to update or keep current the information contained herein. No person shall have any right of action against the Bank or any other person in relation to the accuracy or completeness of the information contained in this presentation. No person is authorized to give any information or to make any representation not contained in and not consistent with this presentation, and, if given or made, such information or representation must not be relied upon as having been authorized by or on behalf of the Bank.

This presentation does not constitute an offer or an agreement, or a solicitation of an offer or an agreement, to enter into any transaction (including for the provision of any services). No assurance is given that any such transaction can or will be arranged or agreed.

Certain statements in this presentation may constitute forward-looking views. These statements reflect the Bank’s expectations and are subject to risks and uncertainties that may cause actual results to differ materially and may adversely affect the outcome and financial effects of the plans described herein. You are cautioned not to rely on such forward-looking statements. The Bank does not assume any obligation to update its view of such risks and uncertainties or to publicly announce the result of any revisions to the forward-looking statements made herein.

Contents



- Economic Outlook
- Bank Profile
- Latest Business Highlights
- Financial Performance
- Q&A
- Appendix

Contents



- Economic Outlook
- Bank Profile
- Latest Business Highlights
- Financial Performance
- Q&A
- Appendix

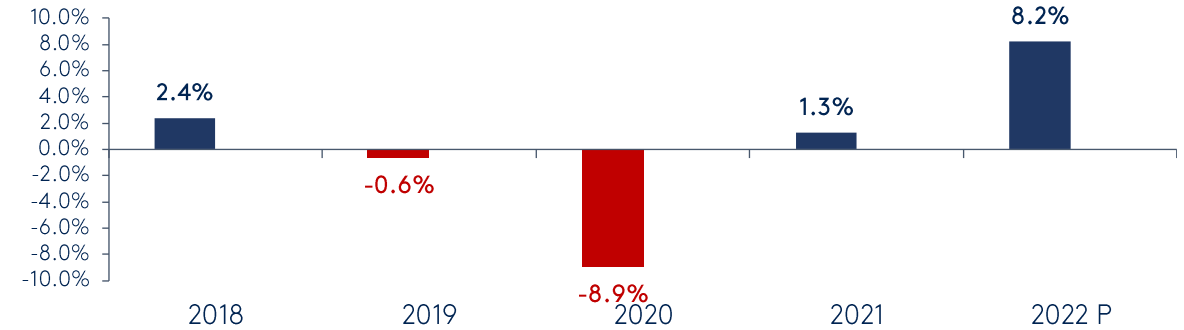
Economic Outlook

Sovereign	Key Indicators	
	Sovereign Ratings	A1 / A+ / AA- Stable / Stable / Stable (Moody's / S&P / Fitch)
	Gross Domestic Product <i>Ref.: IMF</i>	USD 135.3bn – Year 2021
	Crude Oil Reserves (barrels million) <i>Ref.: OPEC</i>	101,500

Economy	<ul style="list-style-type: none"> The global decline of the pandemic, along with continuing improvement in oil prices, has led the IMF to revise Kuwait's GDP growth estimates from 4.3% to 8.2% in 2022.
	<ul style="list-style-type: none"> The fiscal budget deficit - after excluding investment income - is expected to narrow to 0.3 percent of GDP in FY 22/23 from about 10 percent of GDP in FY21/22, as per the IMF.

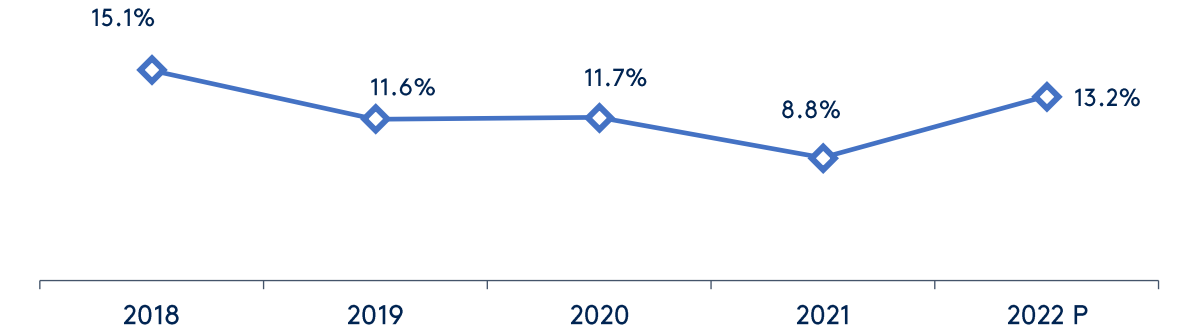
Government	<ul style="list-style-type: none"> Kuwait's improving fiscal performance is mainly due to higher oil prices as government expenditures continued to rise despite government efforts to curb spending and contain inflation over the medium term.
	<ul style="list-style-type: none"> The ample financial buffers accumulated from prudent fiscal policies and low-debt levels enables Kuwait to confront challenges to its economy from a position of strength.

Real GDP Growth



Source: IMF.

Gross Debt to GDP



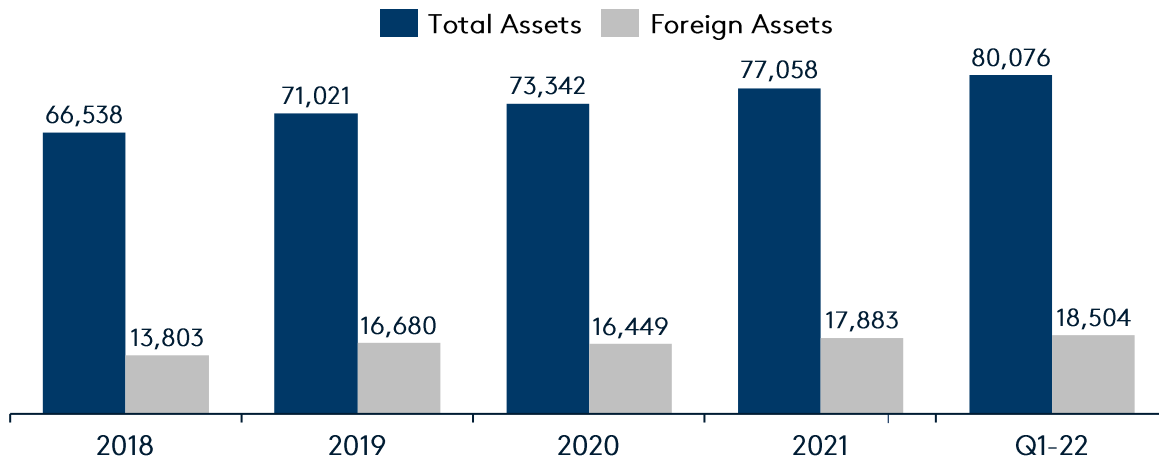
Source: IMF.

Banking Sector

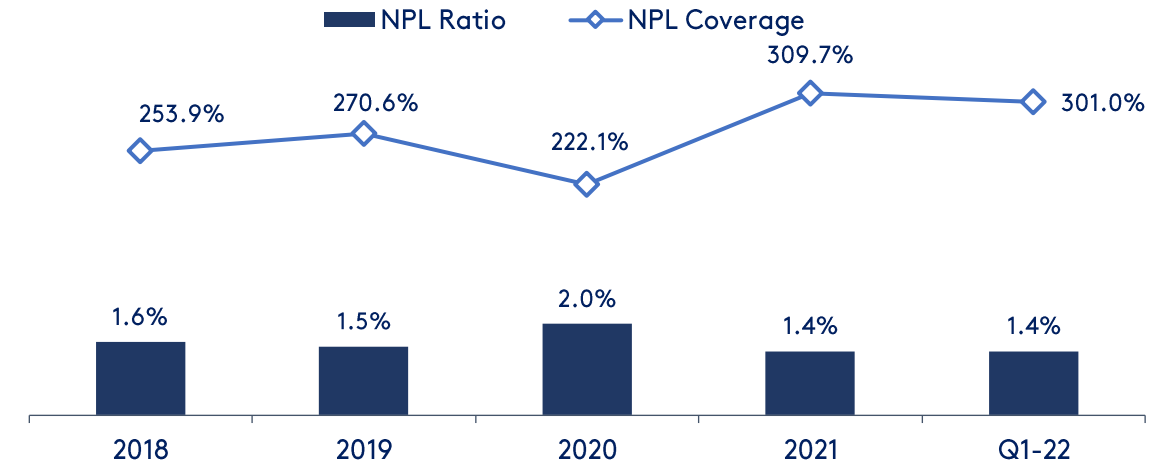
Key Highlight

- From 2022, unwind Prudential Rule includes:
 - Maintain the risk weight for SMEs portfolio at 25% .
 - Finance to Deposit Ratio (LDR) from 100% to 95%
 - Capital Adequacy, keep of 1.5% conservation buffer.
 - Limit of the liquidity gaps and requirements for liquidity ratios.
- Government spending, which is complemented by supportive fiscal and monetary policies is expected to help Kuwait's Banking industry.
- CBK Raises Discount Rate by a Quarter Percentage Point to 2.50%, reflecting monetary policy trends in the international economies.

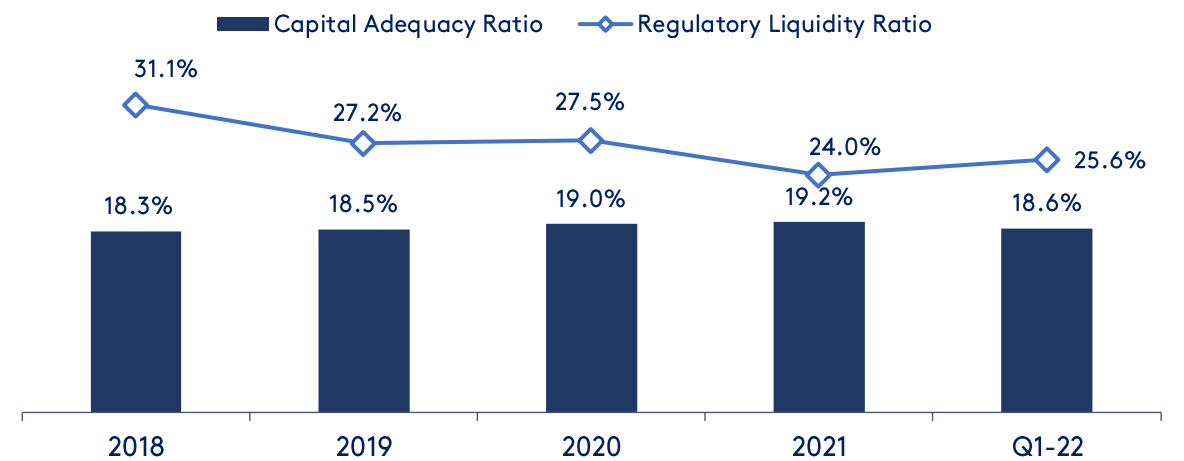
Total Banking Assets and Foreign Assets (KWD Million)



Kuwait Banking Sector Asset Quality



Kuwait Banking Sector Capital Adequacy and Liquidity



Contents



- Economic Outlook
- Bank Profile
- Latest Business Highlights
- Financial Performance
- Q&A
- Appendix

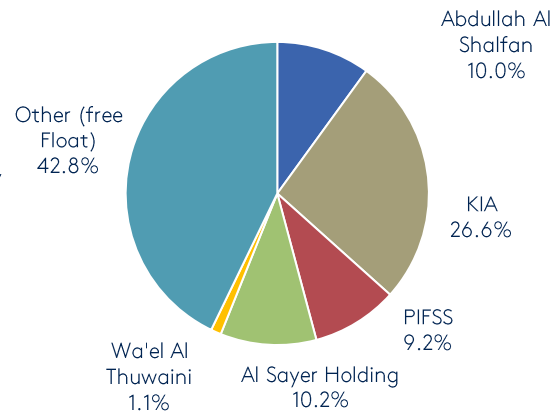
Bank Profile

Overview

- Warba Bank K.S.C.P. ("Warba" or the "Bank") is a Kuwaiti public shareholding company that was incorporated on 17 February 2010 in Kuwait and officially enrolled in the Central Bank of Kuwait's Register of Islamic Banks on 7 April 2010.
- The Bank operates via a network of 18 branches, 26 in-branch automated teller machines ("ATMs"), 92 offsite ATMs as well as point of sale terminals and other electronic channels such as telebanking, internet banking and mobile banking.
- During Year 2021, the Bank got its recognition through 3 prestigious accolades:
 - By International Banker for "Best Customer Service Provider" & "Best Innovation in Retail Banking in Kuwait" and
 - By the renowned 'International Finance' Magazine for the "Most Innovative Digital Banking App in Kuwait".

Shareholding Structure

- The State of Kuwait is the largest shareholder in the Bank, holding 35.8% of the Bank's shares through Kuwait Investment Authority ("KIA") and the Public Institution for Social Security ("PIFSS")
- Al Sayer Holding, a leading Kuwaiti Business Family House is the second largest shareholder with a 10.2% stake.
- Foreigners' holding reached to 3.99%.



Financial Snapshot (USDmn)	2019	2020	2021	Q2-22
Financing Receivables	7,464.0	8,235.3	8,176.9	9,216.5
Total Assets	10,373.4	11,460.0	11,835.4	13,216.7
Depositors' Accounts	5,628.8	7,760.8	7,566.7	8,670.8
Total Equity	971.3	923.6	1,374.5	1,193.2
Operating Income	196.8	257.6	355.8	135.4
Net Profit	54.5	18.4	52.9	39.0
Net Financing Margin	1.90%	1.58%	1.54%	1.44%
Cost to Income Ratio	37%	33%	29%	39%
Capital Adequacy Ratio	18.5%	16.9%	21.5%	18.1%
NPF Ratio	1.2%	1.1%	1.1%	1.1%

Rating Agency	Long-Term Rating	Outlook	Date
MOODY'S	Baa2	Stable	26 January 2022
FitchRatings	A	Stable	26 April 2022

Market Share - Financing



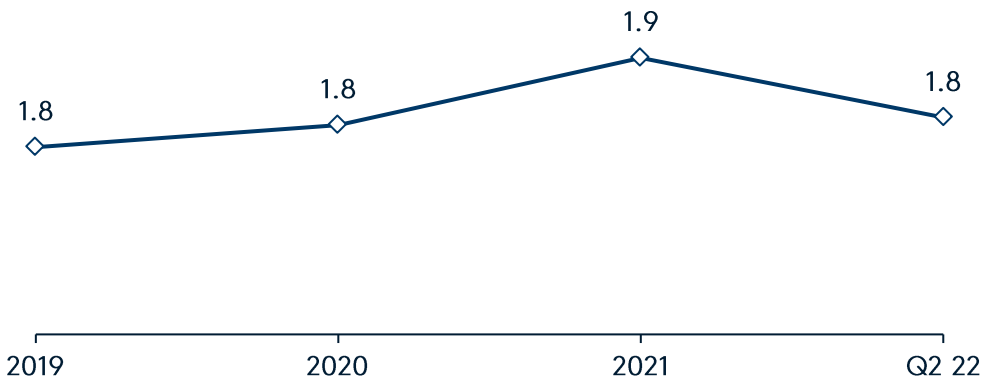
Share Performance

Overview

- The Bank's shares are listed on the Kuwait Stock Exchange and its market capitalization as of 30th June 2022 is KWD 486mn (USD 1,584mn).
- Share trading volume comprises 4.9% of total banking segment. The Trading volume provides positive sign to investors on share trading liquidity and its velocity.
- Price / Book Value (P/BV) on average 1.8x, which is aligned with the market benchmark with steadily performance over spectrum of 3-years averages.

Price to Book Value

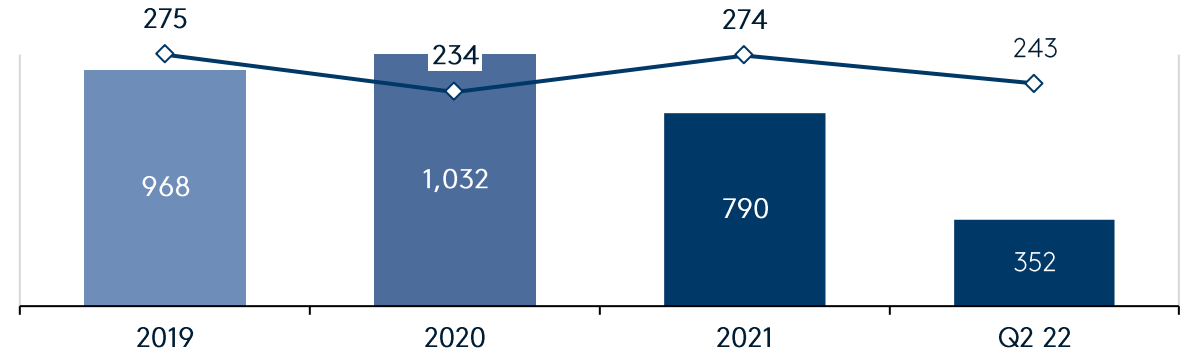
—◇— Price / Book Value (P/BV)



Share Price "Fils" and Volume

—◇— Share Price (fils)

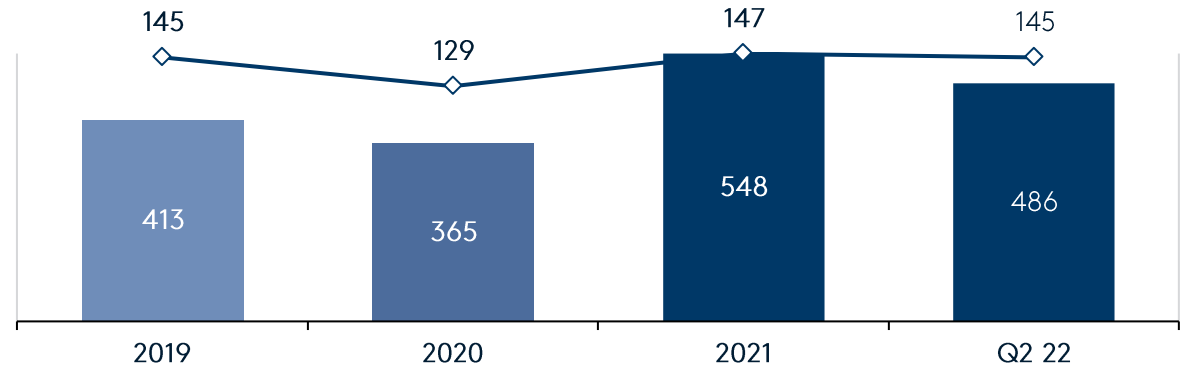
■ Volume (million Share)



Market Capitalization

—◇— BV per Share (fils)

■ MKT Cap. (million KD)



Contents



- Economic Outlook
- Bank Profile
- Latest Business Highlights
- Financial Performance
- Q&A
- Appendix

Key Activities

Strategic Alliance



A first-of-its-kind exclusive partnership between a Bank and Telco in Kuwait to increase penetration in the blue-collar customer segment.

Corporate Social Responsibility





- Continuous supports to “Diraya” Campaign in various societal fronts.
- Sponsored in cleaning the ocean event “I AM OCEANMINDED”.

Major Transactions

- Participated as “Mandated Lead Arranger” or “Investment Agent” in multiple syndicated financing facilities.
- Acted as ‘Joint Lead Manager’ for Sukuk issuance in Sharjah, AUE.
- Successfully closed subscriptions for Fund under Management, Capital calls is under progress.

Prestigious Awards

3 prestigious accolades won during 2021.

International Finance 
International Banker 

- “Most Innovative Digital Banking App”
- “Best Customer Service Provider” and
- “Best Innovation in Retail Banking”

Banking Groups

- Open Branch “Abu Fetira”.
- Expand “Auto” and “Health Care” network for personal financing.
- Launch Gold Investment Account in partnership with Dar Alsabaek Group.
- Launch a summer digital campaign for Oasis Club Miles with draw prize.

Digital Banking



“Simply Digital – Wallet”
Financial Inclusion for unbanked Expats

SiDi Referral Program
SiDi Onboarding for Corporates

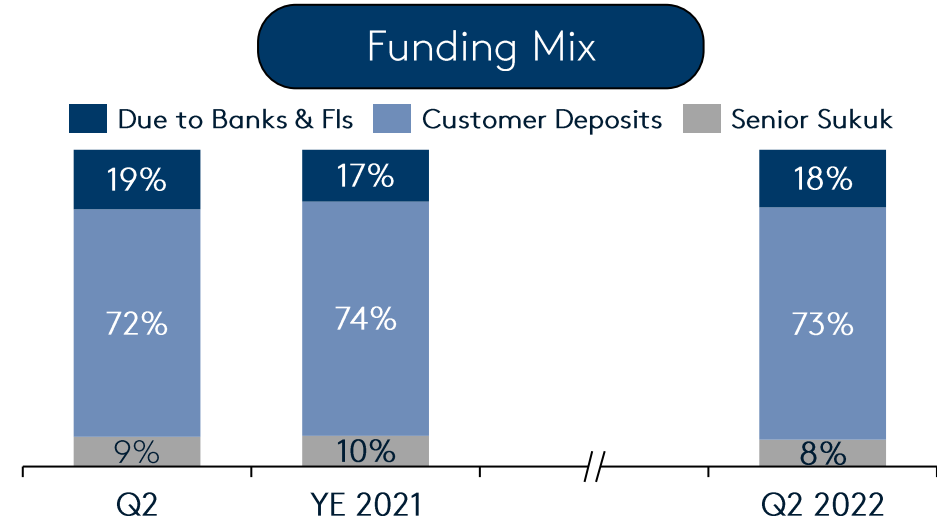
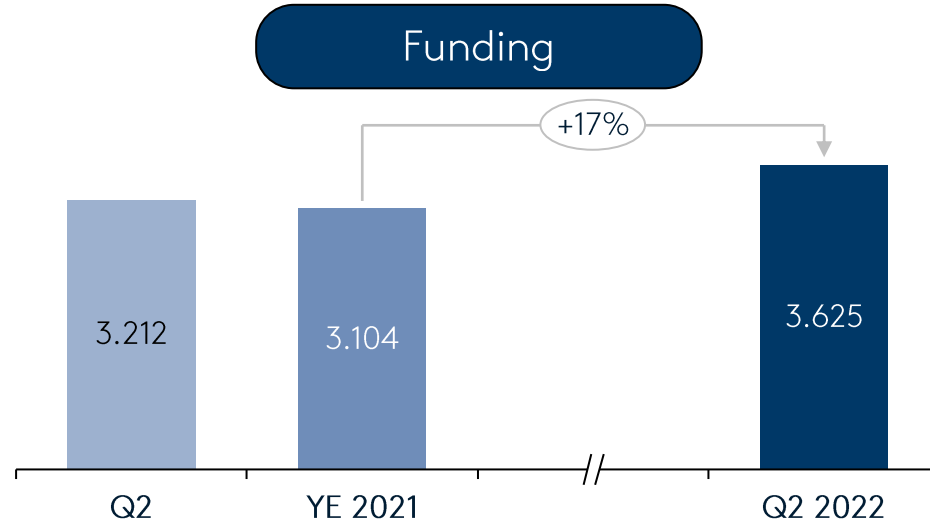
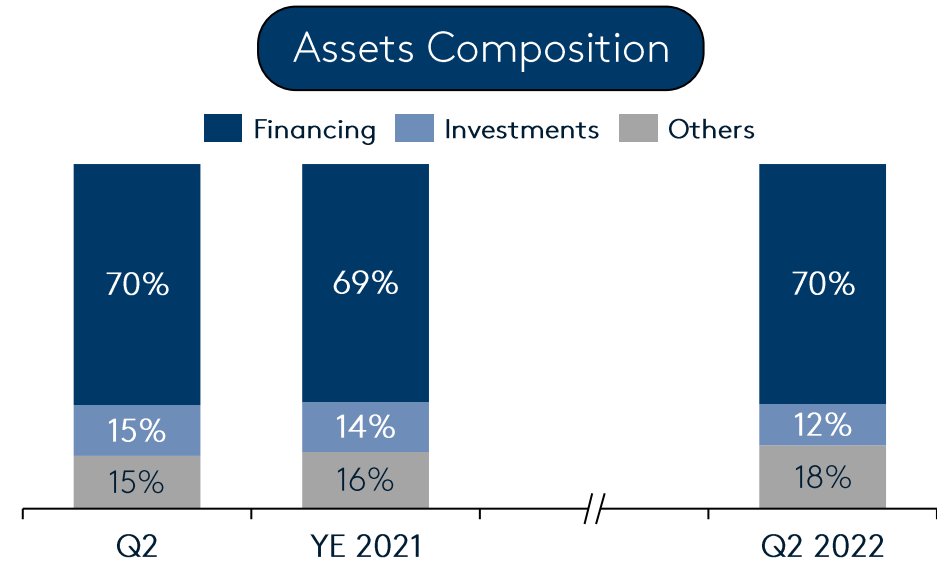
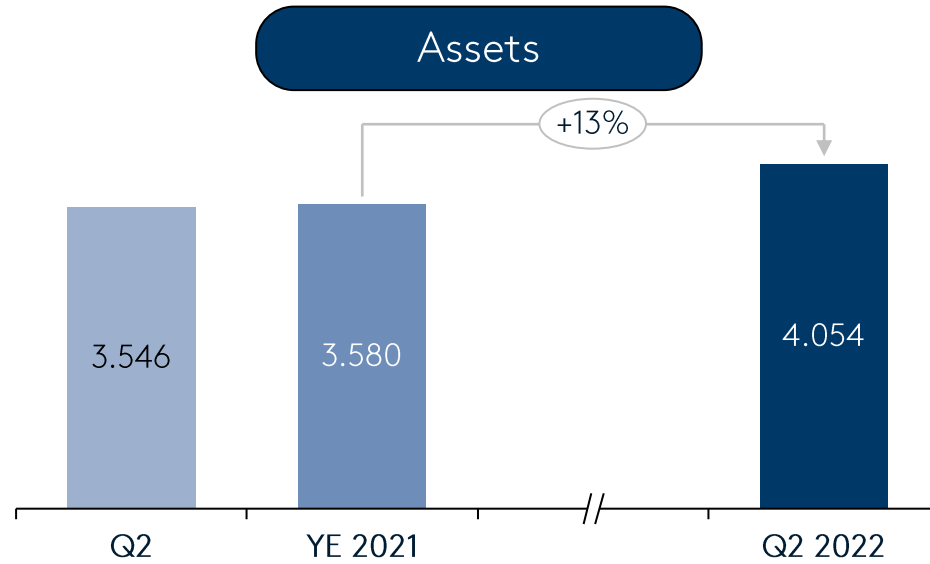
Contents



- Economic Outlook
- Bank Profile
- Latest Business Highlights
- Financial Performance
- Q&A
- Appendix

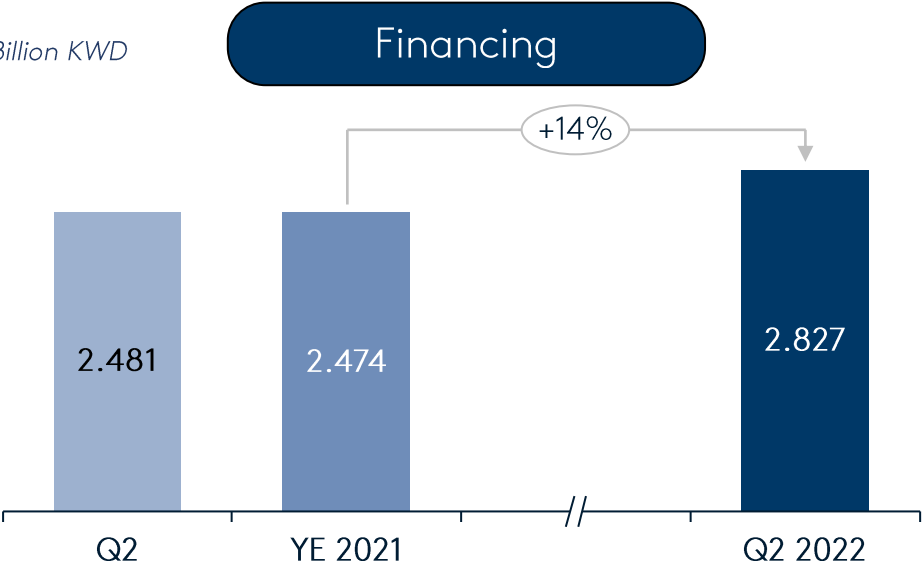
Balance Sheet Progress

figures in Billion KWD

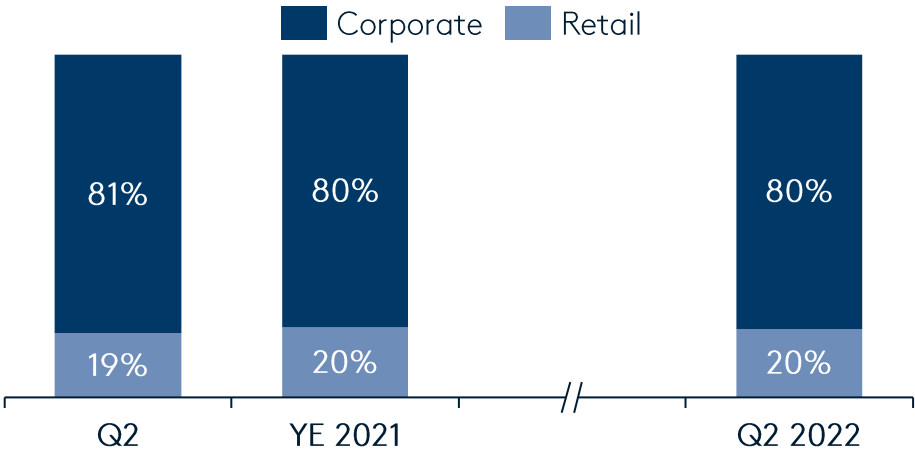


Assets Quality

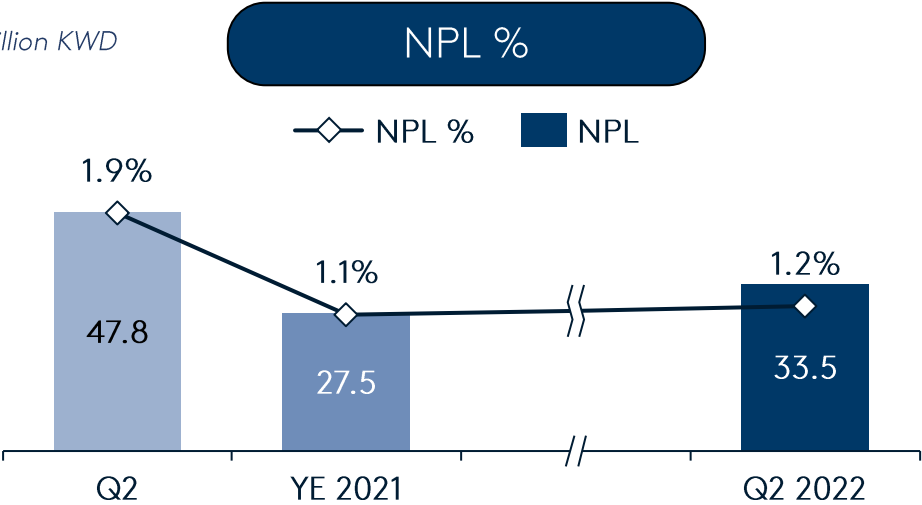
figures in Billion KWD



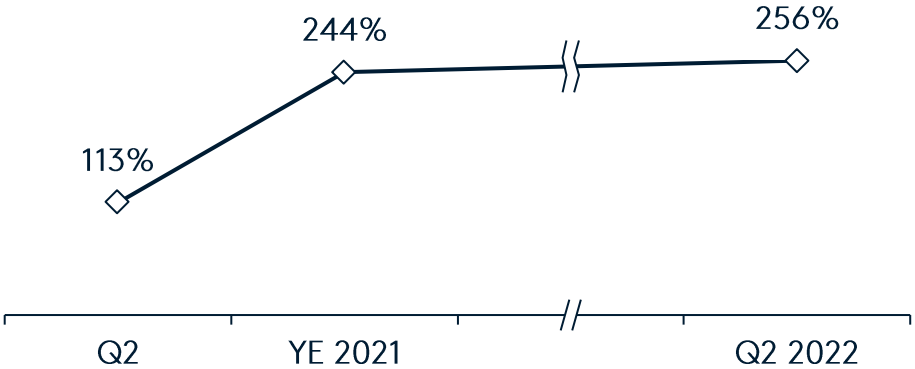
Financing by Segment



figures in Million KWD



Coverage Ratio



Assets Quality (Continued)

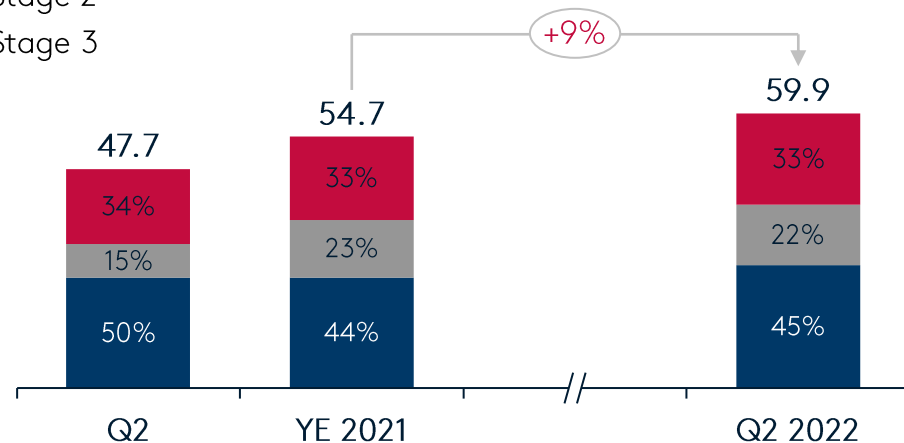
figures in Million KWD

ECL Classification

ECL Classification	Stage 1	Stage 2	Stage 3	Total
Gross Financing	2,573	304	35	2,912
Non Cash Facilities	149	36	4	190
ECL allowance for credit facilities	27	13	20	60

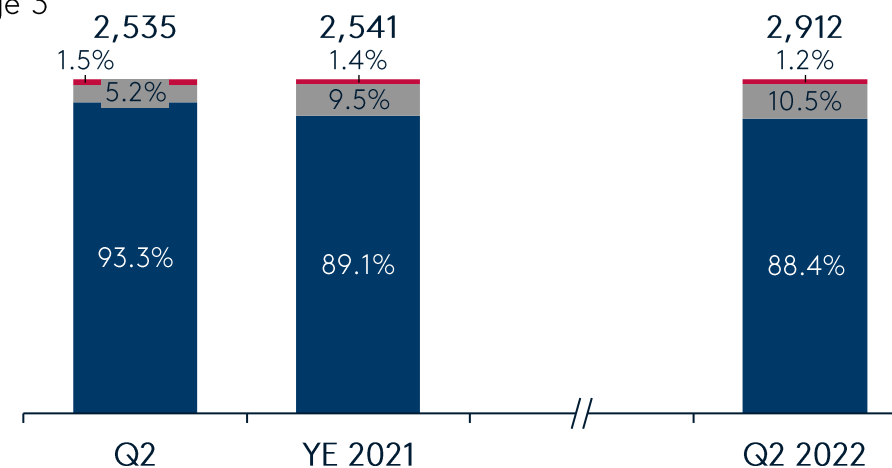
Stage 1
Stage 2
Stage 3

ECL Allowance for Credit Facilities



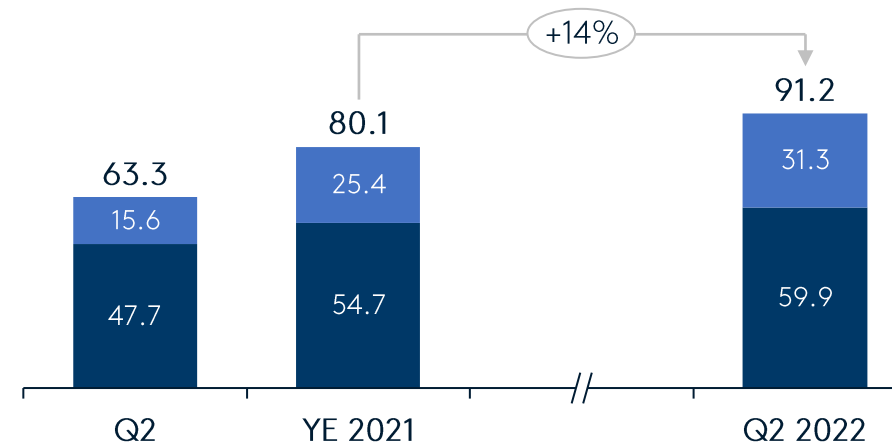
Stage 1
Stage 2
Stage 3

Gross Financing by Stages



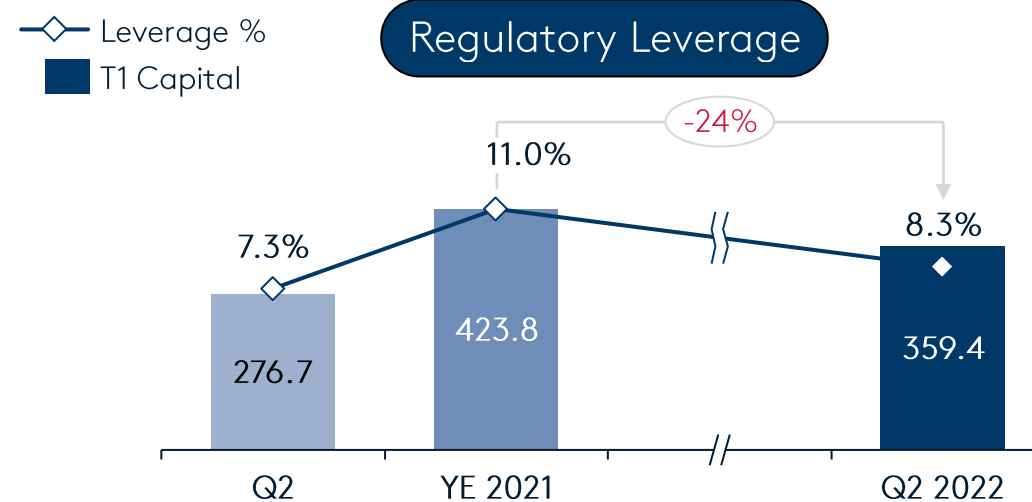
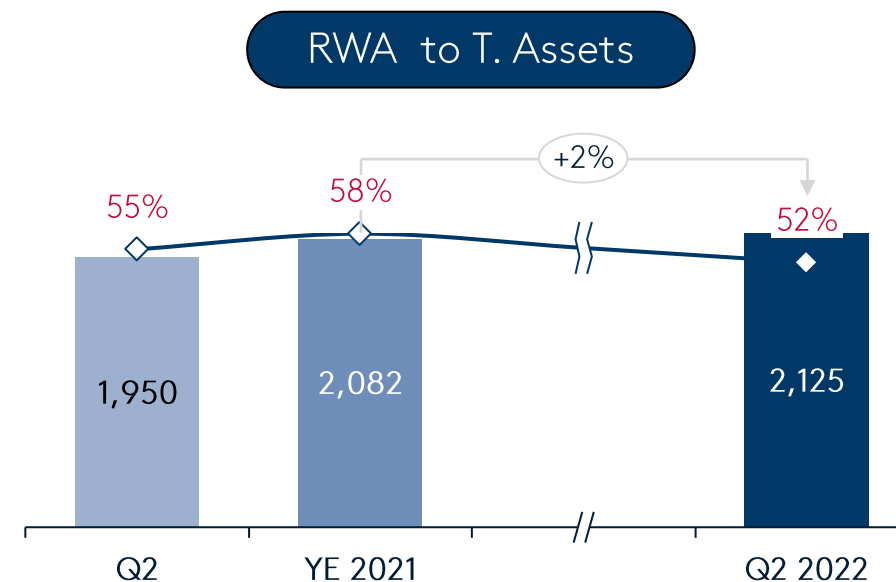
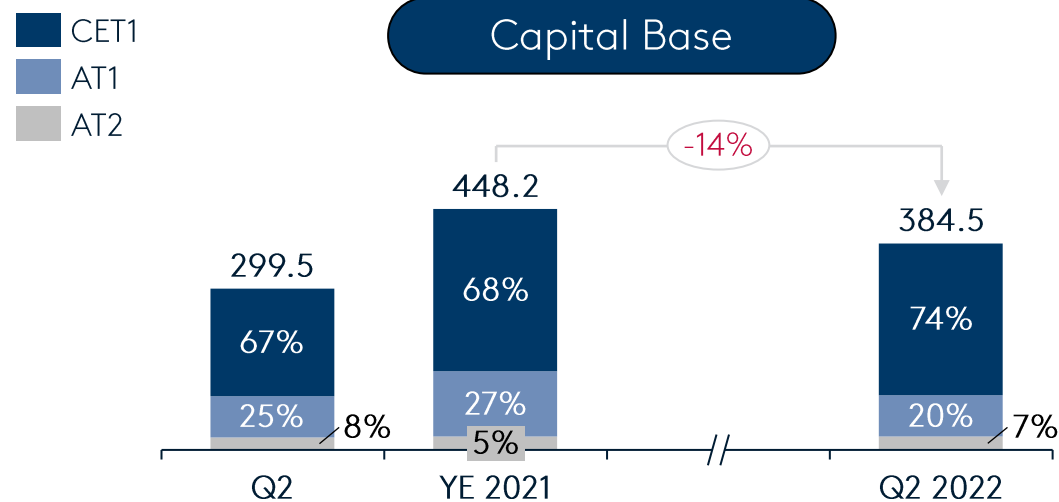
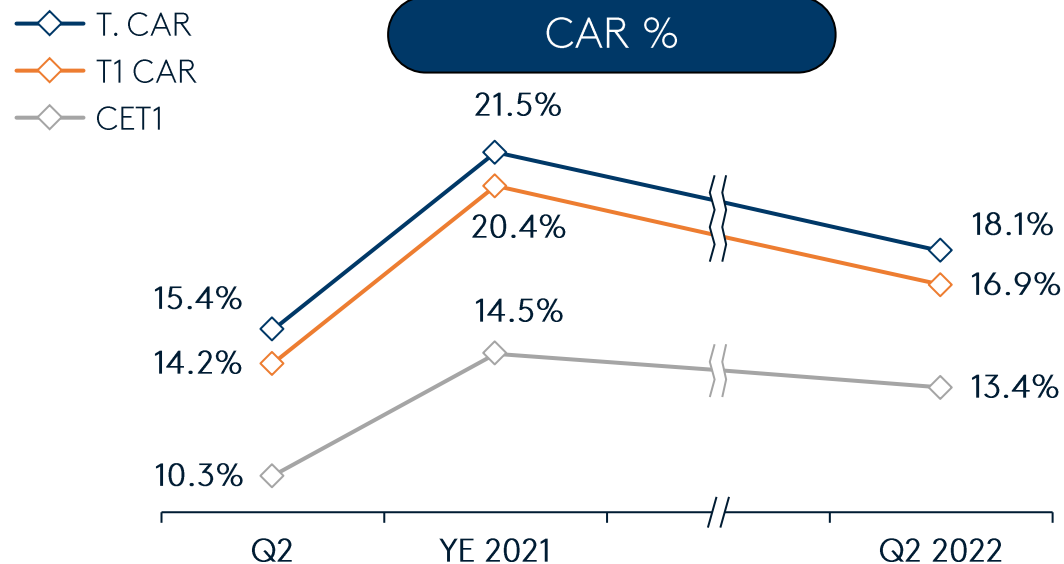
Excess over ECL
ECL

CBK Credit Provisions vs IFRS 9 ECL



Capital Adequacy

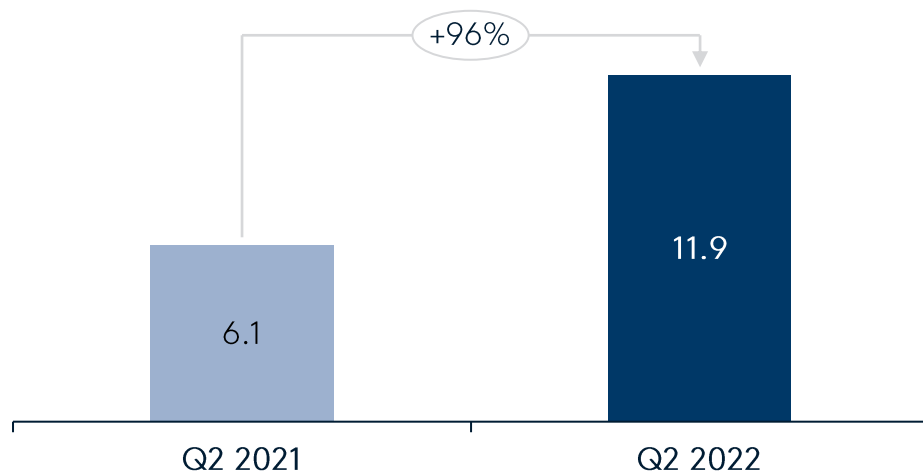
figures in Million KWD



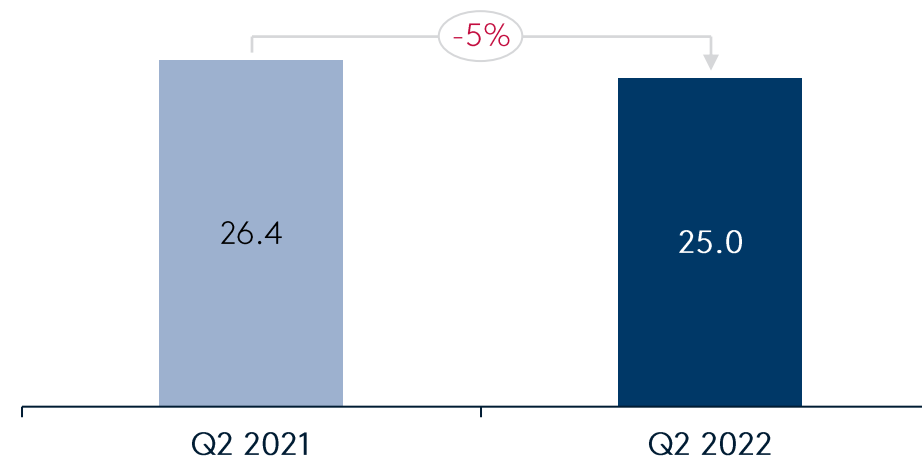
Earnings Results

figures in Million KWD

Net Profit

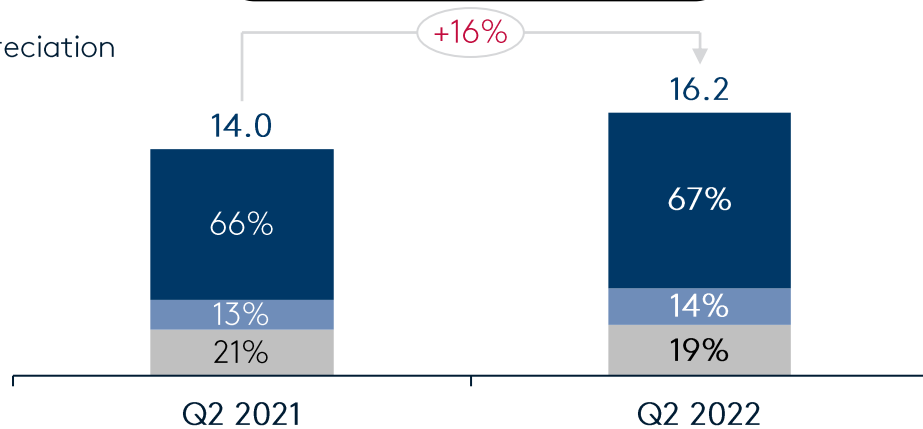


Net Profit before Provision



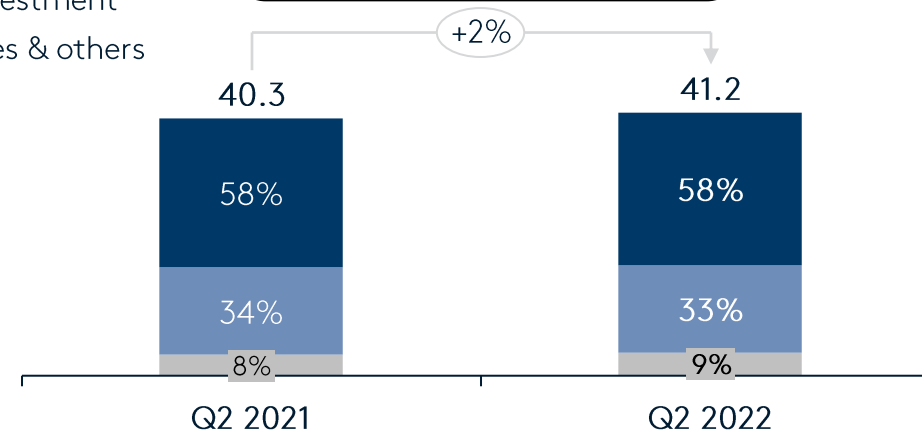
Operating Cost

Staff Cost
G&A
Depreciation



Operating Income

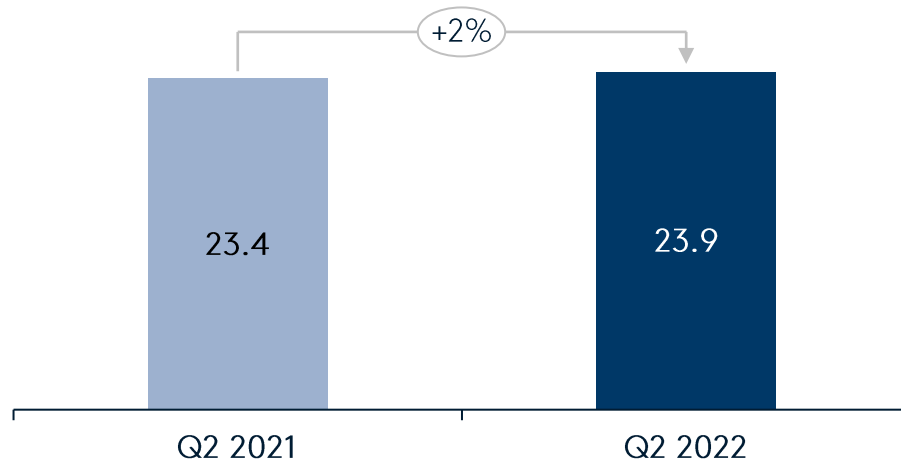
Financing
Investment
Fees & others



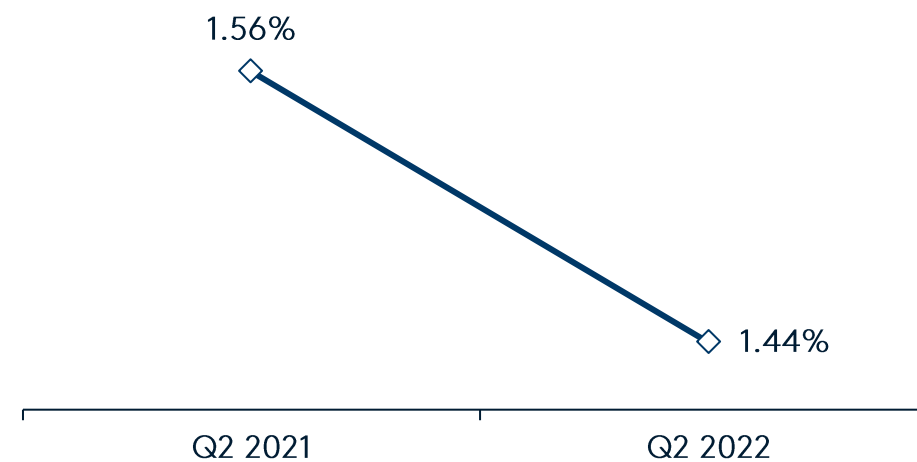
Earnings Results *(Continued)*

figures in Million KWD

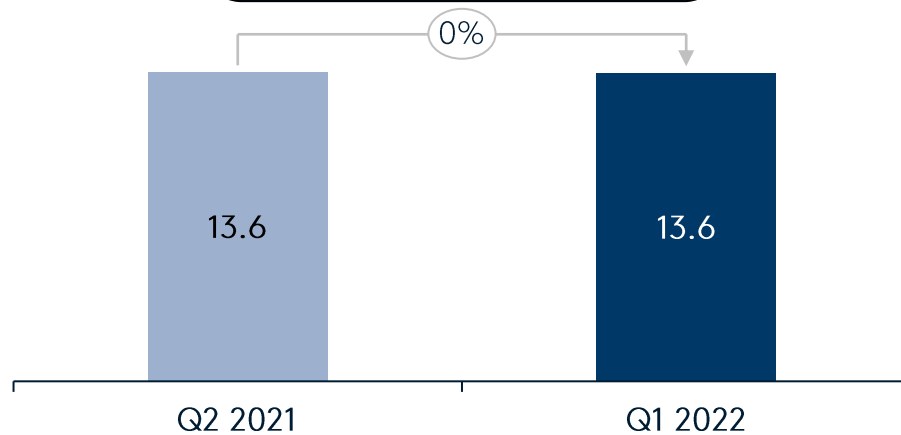
Net Financing Income



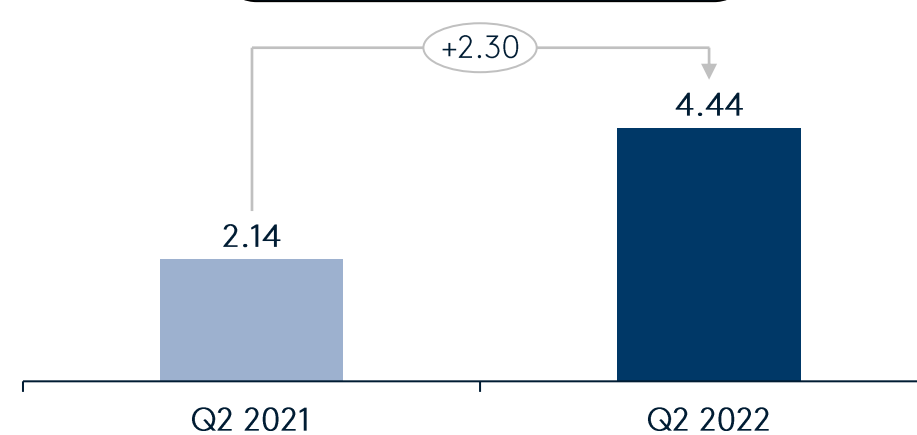
Net Financing Margin



Investment Income

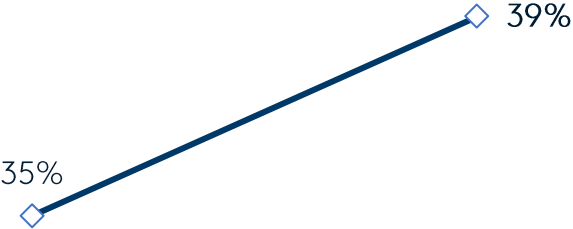


EPS



Earnings Results *(Continued)*

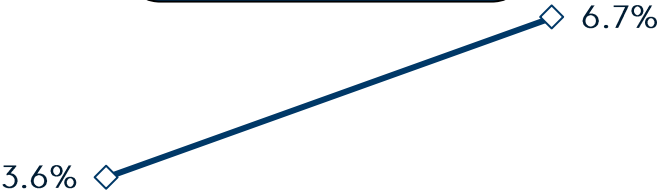
Cost to Income Ratio



Financing Provision Charges %



ROAE
"Shareholders"



ROAA



Contents



- Economic Outlook
- Bank Profile
- Latest Business Highlights
- Financial Performance
- Q&A
- Appendix

Contents



- Economic Outlook
- Bank Profile
- Latest Business Highlights
- Financial Performance
- Q&A
- Appendix

Financial Statements - Comparative

figures in Thousand KWD

Balance Sheet	Q2-2022	YE-2021	Growth (YTD)	
			KWD	%
Placements & Balances with Banks	647,184	516,899	130,285	25%
Financing Receivable	2,826,686	2,473,516	353,170	14%
Investments	484,379	516,257	(31,878)	(6%)
Fixed & Other Assets	95,314	73,540	21,774	30%
Total Assets	4,053,563	3,580,212	473,351	13%
Due to Banks & Fls	661,757	512,571	149,186	29%
Customer Deposits	2,659,337	2,288,918	370,419	16%
Senior Sukuk	304,154	302,024	2,130	1%
Other Liabilities	62,353	60,900	1,453	2%
Total Liabilities	3,687,601	3,164,413	523,188	17%
Paid-up Capital	280,375	280,375	0	0%
Retained Earnings	17,120	7,883	9,237	117%
Reserves	(7,341)	6,271	(13,612)	(217%)
Shareholders' Equity	290,154	294,529	(4,375)	(1%)
Tier 1 Sukuk	75,808	121,270	(45,462)	(37%)
Total Equity	365,962	415,799	(49,837)	(12%)
Total Liabilities and Equity	4,053,563	3,580,212	473,351	13%

Statement of Profit or Loss	Q2-2022	Q2-2021	Growth (Y-o-Y)	
			KWD	%
Financing Income	52,418	47,051	5,367	11%
Financing Cost	28,532	23,678	4,854	21%
Net Financing Margin	23,886	23,373	513	2%
Investment Income	13,607	13,647	(40)	(0%)
Fees & Commissions	3,355	1,370	1,985	145%
Foreign Exchange Income	(210)	1,645	(1,855)	(113%)
Other Income	574	276	298	108%
Operating Income	41,212	40,311	901	2%
Staff Cost	10,805	9,275	1,530	16%
General & admin expenses	2,250	1,803	447	25%
Depreciation Expenses	3,162	2,878	284	10%
Operating Expenses	16,217	13,956	2,261	16%
Net Operating Income	24,995	26,355	(1,360)	(5%)
Provisions	12,557	20,011	(7,454)	(37%)
Taxes	562	288	274	95%
Net Profit	11,876	6,056	5,820	96%
EPS (fils)	4.44	2.14	2.30	

Financial Statements - Trend

figures in Thousand KWD

Balance Sheet	2019	2020	2021
Placements & Balances with Banks	328,247	468,896	516,899
Financing Receivable	2,261,974	2,497,366	2,473,516
Investments	490,762	466,258	516,257
Fixed & Other Assets	62,688	42,734	73,540
Total Assets	3,143,671	3,475,254	3,580,212
Due to Banks & Fls	953,302	494,355	512,571
Customer Deposits	1,705,811	2,353,454	2,288,918
Senior Sukuk	152,179	302,429	302,024
Other Liabilities	38,019	44,922	60,900
Total Liabilities	2,849,311	3,195,160	3,164,413
Paid-up Capital & Share Premium	190,000	197,500	280,375
Retained Earnings	17,561	(12)	7,883
Reserves	10,436	6,243	6,271
Shareholders' Equity	217,997	203,731	294,529
Tier 1 Sukuk	76,363	76,363	121,270
Total Equity	294,360	280,094	415,799
Total Liabilities and Equity	3,143,671	3,475,254	3,580,212

Statement of Profit or Loss	2019	2020	2021
Financing Income	109,570	109,282	95,410
Financing Cost	64,081	62,826	48,580
Net Financing Margin	45,489	46,456	46,830
Investment Income	7,884	26,252	49,622
Fees & Commissions	5,070	3,228	4,035
Foreign Exchange Income	1,023	(907)	2,603
Other Income	296	3,765	4,264
Operating Income	59,762	78,794	107,354
Staff Cost	14,807	17,669	20,444
General & admin expenses	4,426	3,936	4,335
Depreciation Expenses	3,174	4,623	6,031
Operating Expenses	22,407	26,228	30,810
Net Operating Income	37,355	52,566	76,544
Provisions	19,908	46,638	59,757
Taxes	909	294	823
Net Profit	16,538	5,634	15,964
EPS (fils)	7.36	0.39	6.02

Contact Us:

- IR@WARBABANK.COM
- Warba IR – Website
- Warba IR – Application



THANK YOU