

Date: 18th May 2026

التاريخ : 18 مايو 2026

Reference: CM/AR/053/2026

إشارة : CM/AR/053/2026

To: Bursa Kuwait

المحترمين

السادة / شركة بورصة الكويت

Greetings,

تحية طيبة وبعد،،،

Subject: Disclosure of material information
Analyst conference 1st quarter for the
financial year 2026:

الموضوع: إفصاح عن معلومات جوهرية
مؤتمر المحللين للربع الأول من السنة المالية 2026 :

Reference to Our disclosure dated 13/5/2026 & article No. (7-8) "Listed Company Obligations" of Bursa Kuwait rulebook.

بالإشارة إلى إفصاحنا المؤرخ في 13/5/2026، وإلى المادة (7-8) "التزامات الشركة المدرجة" من كتاب قواعد البورصة.

We would like to inform you that The Analyst conference was held on 18/5/2026 at 2:00 pm (local Time).

نحيطكم علماً بأن مؤتمر المحللين قد إنعقد بتاريخ 2026/5/18 في تمام الساعة 2:00 ظهراً حسب التوقيت المحلي.

Kindly note that no material information has been revealed during the conference.

كما يرجى العلم بأنه لم يتم تداول أي معلومة جوهرية خلال المؤتمر

The Analyst conference transcript & presentation will be published within 3 days from the conference date.

وعليه سوف يتم نشر محضر المؤتمر والعرض التقديمي خلال 3 أيام من تاريخ عقد المؤتمر.

Yours Sincerely

وتفضلوا بقبول وافر التقدير والاحترام،،،



مرزوق ناصر الخرافي

رئيس مجلس الإدارة

Marzouk Naser Al-Kharafi
Chairman



نموذج الإفصاح عن المعلومات الجوهرية
Material Disclosure Form

Date	18 th May 2026	18 مايو 2026	التاريخ
Name of the listed company	Heavy Engineering Industries & Shipbuilding Co. K.S.C. (Public)	شركة الصناعات الهندسية الثقيلة وبناء السفن (ش.م.ك) عامة	إسم الشركة المدرجة
Material Information	The Analyst conference was held on 18/5/2026 at 2:00 pm (local Time). Kindly note that no material information has been revealed during the conference. The Analyst conference transcript & presentation will be published within 3 days from the conference date.	مؤتمر المحللين إنعقد بتاريخ 2026/5/18 في تمام الساعة 2:00 ظهراً حسب التوقيت المحلي. كما يرجى العلم بأنه لم يتم تداول أي معلومة جوهرية خلال المؤتمر وعليه سوف يتم نشر محضر المؤتمر والعرض التقديمي خلال 3 أيام من تاريخ عقد المؤتمر.	المعلومة الجوهرية
Significant Effect of the material information on the financial position of the company	Not Applicable	لا ينطبق	أثر المعلومة الجوهرية على المركز المالي للشركة

Significant Effect on the financial position shall be mentioned if the material information can measure that effect, excluding the financial effect resulting from tenders or similar contracts.

If a Listed Company, which is a member of a Group, disclosed some material information related to it and has Significant Effect on other listed companies' which are members of the same Group, the other companies' disclosure obligations are limited to disclosing the information and the financial effect occurring to that company itself.

*The issuer of this disclosure bears full responsibility for the soundness, accuracy, and completeness of the information contained therein. The issuer acknowledges that it has assumed Care of a Prudent Person to avoid any misleading, false, or incomplete information. The Capital Markets Authority and Boursa Kuwait Securities Exchange shall have no liability whatsoever for the contents of this disclosure. This disclaimer applies to any damages incurred by any Person as a result of the publication of this disclosure, permitting its dissemination through their electronic systems or websites, or its use in any other manner.

يتم ذكر الأثر على المركز المالي في حال كانت المعلومة الجوهرية قابلة لقياس ذلك الأثر، ويستثنى الأثر المالي الناتج عن المناقصات و الممارسات وما يشبهها من عقود.

إذا قامت شركة مدرجة من ضمن مجموعة بالإفصاح عن معلومة جوهرية تخصها ولها إنعكاس مؤثر على باقي الشركات المدرجة من ضمن المجموعة، فإن واجب الإفصاح على باقي الشركات المدرجة ذات العلاقة يقتصر على ذكر المعلومة والأثر المالي المترتب على تلك الشركة بعينها.

*يتحمل من أصدر هذا الإفصاح كامل المسؤولية عن صحة المعلومات الواردة فيه ودقتها واكتمالها، ويقر بأنه بذل عناية الشخص الحريص في تجنب أية معلومات مضللة أو خاطئة أو ناقصة، وذلك دون أدنى مسؤولية على كل من هيئة أسواق المال وبورصة الكويت للأوراق المالية بشأن محتويات هذا الإفصاح، وبما ينفي عنهما المسؤولية عن أية أضرار قد تلحق بأي شخص جراء نشر هذا الإفصاح أو السماح بنشره عن طريق أنظمتها الإلكترونية أو موقعها الإلكتروني، أو نتيجة استخدام هذا الإفصاح بأي طريقة أخرى.



Handwritten signature in blue ink.



Tel : + 965 24624000 Fax : + 965 24830291 P.O.Box : 21998, Safat 13080, Kuwait
Email : heisco@heisco.com Commercial Reg. No : 20735
Issued and Paid-Up Capital : KD 19,826,566.800 Authorized Capital : KD 22,000,000

شركة الصناعات الهندسية الثقيلة وبناء السفن ش.م.ك (عامه)
HEAVY ENGINEERING INDUSTRIES & SHIPBUILDING CO. K.S.C.(Public)



3M - 2026 | Virtual Summit

INVESTOR PRESENTATION

Agenda

		Page
1	Disclaimer	3
2	Vision & Mission	4
3	About HEISCO	5
4	HEISCO's Strategy	6
5	Performance Highlights	10
6	Financial Overview	11
7	Appendix	15
8	Q & A	18

Disclaimer

FORWARD - LOOKING STATEMENTS

This information set out in this presentation and provided in the discussion subsequent thereto does not constitute an offer or solicitation of an offer to buy or sell securities. It is solely for use as an investor presentation and is provided as information only. This presentation does not contain all the information that is material to an investor.

This presentation has been prepared by, and is the sole responsibility of, Heavy Engineering Industries and Shipbuilding Co. KSCP ("Group"). The information herein may be amended and supplemented and may not as such be relied upon for the purpose of entering into any transaction.

This document is furnished to you solely for your information. You may not reproduce it or redistribute it to any other person.

No person shall have any right of action against the Group or any other person in relation to the accuracy or completeness of the information contained in the presentation. Nothing in this presentation shall form the basis of any contract or commitment whatsoever.

No person is authorized to give any information or to make any representation not contained in and not consistent with this presentation, and if given or made such information or representation must not be relied upon as having been authorized by or on behalf of the Group.

This presentation does not disclose all the risks and other significant issues related to an investment in any securities/ transaction. Past performance indicative of future results. The Group is under no obligation to update or keep current the information contained herein.

This Presentation may contain forward -looking statements that involve assumptions, risks, and uncertainties. These statements may be identified by such word as "may", "plans", "expects", "believes" and similar expressions or by their context. The Group does not assume any obligation to update its views of such risks and uncertainties or to publicly announce the result of any revisions to the forward-looking statements made herein.

ROUNDING ADJUSTMENTS

Certain monetary amounts, percentages and other figures included on this presentation have been subject to rounding adjustments. Accordingly, figures shown as totals in certain tables or charts may not be the arithmetic aggregation of the figures that precede them, and figures expressed as percentages in the text may not total 100% or, as applicable, when aggregated, may not be the arithmetic aggregation of the percentage that precede them.



HEISCO's Vision

To become the customers' first preferred Company for Shipbuilding, Ship Repair & Maintenance, Fabrication, Oil & Gas Construction, Civil Works, Industrial Maintenance, Dredging and Offshore services in Kuwait and other Middle East and North African regions.

HEISCO's Mission

HEISCO aims to expand its business operations, focusing on countries such as Saudi Arabia, Qatar, Oman, Bahrain and Iraq. The company intends to identify potential business opportunities in these regions in the Oil & Gas, Refineries & Power sectors in Civil, Mechanical, Electrical & Instrumentation Construction and Fabrication Services

About HEISCO

HEISCO is a dynamic group of companies committed to maintaining sustained growth by meeting its customers' schedules and quality requirements. HEISCO provides its customers value-added services at competitive prices by evolving efficient cost-control measures and regularly upgrading our resources.

HEISCO's activities are performed through a wide range of fields :

- Shipyard
- Oil & Gas Construction
- Industrial Maintenance
- Fabrication Services
- Trading
- Testing & Calibration
- Quality Control & Testing
- Scaffolding Services
- Galvanizing Plant
- Onshore & Offshore (through Gulf Dredging & General Contracting Co. K.S.C. (Closed) – subsidiary company.
- Technical Specialized Manpower Supply (through HEISCO for Technical Specialized Manpower Supply Co. W.L.L. - subsidiary company)

HEISCO/Gulf Dredging has branches in Iraq and Kingdom of Saudi Arabia to expand its services and take advantage of emerging markets in the region.

HEISCO's Strategy



Introduction

This report provides an overview of HEISCO Group's key activities, including business updates, upcoming projects, and company strategic initiatives. HEISCO, as a group, achieved significant milestones in revenue growth, project execution, and operational efficiency, positioning us for continued success in the coming quarters.

HEISCO continues to strengthen its market presence across the Gulf region, with a strategic focus on expanding operations, securing key approvals, and forming strategic alliances. The company is actively pursuing projects in various sectors, including oil & gas, refineries, power, and infrastructure. With a strong commitment to regional growth, HEISCO has extended its footprint into Saudi Arabia and pursuing relevant qualifications in Qatar, Oman, Bahrain, and Iraq with a view to enhancing its construction, maintenance, and fabrication capabilities.

By fostering key partnerships with EPC contractors and leveraging strategic initiatives, HEISCO remains well-positioned to capitalize on emerging opportunities and drive sustainable growth across its target markets.

HEISCO's Strategy



Business Updates

Regional Expansion Strategy

HEISCO strives to expand into key markets across Kuwait, Saudi Arabia, Qatar, Oman, Bahrain, Iraq and India focusing on Civil, Mechanical, Electrical, and Instrumentation Construction, maintenance, Engineering as well as Fabrication services within the Oil & Gas, Refineries, and Power sectors.

Expansion in Saudi Arabia

HEISCO expanded operations into Saudi Arabia, enhancing its construction capabilities in the region aligned with the Kingdom's Vision 2030 development initiatives. Supporting its vision, we prioritize the recruitment and development of Saudi nationals in our workforce by working closely with the Human Resource Development Fund (HRDF) and other government agencies. Timely and efficient resource mobilization, including equipment and materials, is crucial for successfully completing construction projects. A dedicated logistics team will ensure timely resource delivery, prioritizing local suppliers to reduce costs and support local businesses.

Key Approvals in KSA: HEISCO's KSA Branch has received approvals from prominent entities, including Saudi Aramco, Sabic, Saudi Energy (SE), Red Sea Development Co., National Water Co. (NWC), NEOM, MAADEN, SASRE, WTTCO, Sadara Chemical Co., and Petro Rabigh..

HEISCO's Strategy



- **The Saudi Energy (SE) approvals:** SE has granted HEISCO Pre- Qualification approvals for the supply, installation, maintenance, and repair of heat exchangers following a successful technical evaluation and facility inspection in Saudi Arabia and Kuwait. In addition, HEISCO has recently obtained pre-qualification approval for tank construction services.

This approval adds to our existing SE pre-qualifications for mechanical works (pumps), various civil works, and gas pipeline maintenance and installation, further reinforcing our capability to deliver integrated, multidisciplinary solutions.

- **Strategic Initiatives:** An experienced consultant has been engaged to obtain Non-GBS Scaffolding Services PQ approval from Saudi Aramco, supporting our expansion strategy in Saudi Arabia. A storage yard has been completed and is currently operational. Submission of the required documents and Saudi Aramco's facility inspection have been completed and currently awaiting approval of the Non-GBS Specialized Scaffolding Contractors' Qualification.
- HEISCO has appointed ALSAHAB Energy & Investment SPC as its exclusive agent to secure new opportunities in Oman. The initial target will be on Specialized contaminated Soil and Sludge Treatment projects for Petroleum Development Oman.

Expansion of Subsidiary Operations

- **Gulf Dredging (GD):** Our subsidiary, GD, has secured approvals from Saudi Aramco, NEOM, and Red Sea Global, enabling direct bidding and facilitating strategic expansion in KSA. Due to logistical constraints, GD is currently targeting offshore and marine construction projects in the Eastern province and plans to move to other regions after establishing a stronger base. GD has secured the requisite Saudi Contract Authority Certificates from the relevant authority.

HEISCO's Strategy



- **Engineering Hub in India:** HEISCO established a subsidiary, "HEISCO Engineering India Pvt. Ltd." in India headquartered in Chennai to strengthen the company's EPC capabilities and delivering high-quality engineering solutions across multiple industries while supporting its expanding business activities.

Key Approvals in Other Markets

- HEISCO has secured pre-qualification approvals from Qatar Energy for the manufacturing of storage tanks, pressure vessels, and columns; from Bapco in Bahrain for general mechanical and shutdown maintenance services; and from Petroleum Development Oman (PDO) and OQ in Oman, further strengthening its regional presence and operational capabilities across the GCC.
- HEISCO and GD have registered with the Oman Tender Board to expand operations through a client-focused marketing strategy.

Strategic Partnerships:

- HEISCO continues to establish key alliances with EPC contractors to enhance project execution and ensure effective collaboration. These partnerships play a crucial role in successfully achieving project objectives across its expanding regional operations.

PERFORMANCE HIGHLIGHTS – CONSOLIDATED

KD' Million
EPS in Filis



REVENUE

↓ -8%

43.36 3M-2026

47.11 3M-2025



NET PROFIT

↓ -31%

1.10 3M-2026

1.61 3M-2025



EBITDA

↓ -8%

3.52 3M-2026

3.87 3M-2025



EPS

↓ -31%

6.13 3M-2026

8.94 3M-2025



ASSETS

↑ 9%

259.65 3M-2026

239.28 FY-2025



EQUITY

↓ -8%

78.02 3M-2026

81.21 FY-2025



LIABILITIES

↑ 15%

181.63 3M-2026

158.07 FY-2025



BORROWINGS

↑ 35%

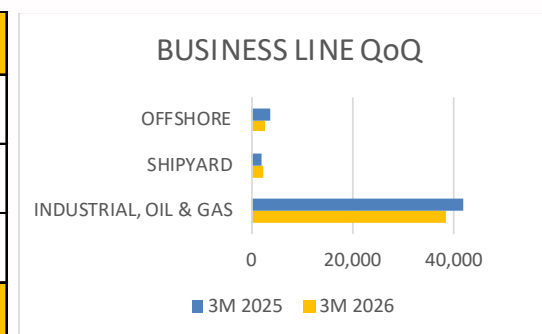
66.18 3M-2026

49.19 FY-2025

FINANCIAL OVERVIEW - REVENUE BY BUSINESS LINE

KD '000

BUSINESS LINE	3M 2026	3M 2025	% Change
INDUSTRIAL, OIL & GAS	38,456	41,624	-7.61%
SHIPYARD	2,347	1,926	21.88%
OFFSHORE	2,566	3,565	-28.02%
TOTAL REVENUE	43,369	47,114	



FINANCIAL OVERVIEW - STATEMENT OF INCOME

	3M-26	3M-25	3M-26	3M-25
Revenue	43,369,277	47,114,483	100.00%	100.00%
Cost of sales	(41,166,341)	(43,145,304)	-94.92%	-91.58%
Gross Profit	2,202,936	3,969,179	5.08%	8.42%
Other operating income	1,203,143	108,785	2.77%	0.23%
General and administrative expenses	(1,710,882)	(1,454,217)	-3.94%	-3.09%
Investment income / (loss)	(563)	(497)	0.00%	0.00%
Reversal/(charge) of expected credit loss on financial assets	90,628	(244,363)	0.21%	-0.52%
Finance costs	(644,903)	(577,217)	-1.49%	-1.23%
Foreign exchange gain/(loss)	44,834	(92,292)	0.10%	-0.20%
Profit before contribution to taxes	1,185,193	1,709,378	2.73%	3.63%
Contribution to Kuwait Foundation for Adv. of Sciences	(11,852)	(12,649)	-0.03%	-0.03%
National Labour Support Tax	(48,084)	(60,581)	-0.11%	-0.13%
Zakat expense	(19,234)	(24,232)	-0.04%	-0.05%
Net profit for the period	1,106,023	1,611,916	2.55%	3.42%
Earning per share (fils)	6.13	8.94		

FINANCIAL OVERVIEW - RATIO ANALYSIS

KEY RATIOS - 3M 2026

PROFITABILITY	3M -26	3M-25	CHANGE	FY-25
Gross Profit %	5.08%	8.42%	↓(3.34)%	8.97%
EBIT %	4.22%	4.85%	↓(0.63)%	6.24%
EBITDA %	8.13%	8.12%	↑0.01%	9.40%
Net Profit %	2.55%	3.42%	↓(0.87)%	4.77%
ROA	0.46%	0.78%	↓(0.32)%	4.42%
ROE	1.42%	2.03%	↓(0.61)%	12.09%
ROCE	1.71%	2.22%	↓(0.50)%	11.70%

LEVERAGE	3M -26	FY-25	CHANGE
Total Debt % of Total Assets %	69.95%	66.06%	↓3.89%
Debt to Equity	2.33	1.95	↓0.38
Interest Coverage Ratio	2.84	5.51	↓(2.67)

LIQUIDITY	3M -26	FY-25	CHANGE
Current Ratio	1.13	1.18	↓(0.05)
Quick Ratio	0.94	1.00	↓(0.06)
Working Capital / Total Assets Ratio	0.08	0.10	↓(0.02)

FINANCIAL OVERVIEW - FINANCIAL POSITION / CASH FLOW

Consolidated Statement of Financial Position - 31 Mar 2026

	Kuwaiti Dinars	
	3M - 26	FY-25
NON-CURRENT ASSETS	87,096,008	86,070,227
CURRENT ASSETS	172,563,273	153,219,660
TOTAL ASSETS	259,659,281	239,289,887
NON-CURRENT LIABILITIES	28,838,626	28,535,472
CURRENT LIABILITIES	152,799,389	129,544,011
TOTAL LIABILITIES	181,638,015	158,079,483
EQUITY	78,021,266	81,210,404
TOTAL EQUITY AND LIABILITIES	259,659,281	239,289,887

Consolidated Statement of Cash Flow - 31 Mar 2026

	Kuwaiti Dinars	
	3M - 26	3M - 25
PROFIT BEFORE CONTRIBUTION TO BOD REMUNERATION	1,185,193	1,709,378
ADJUSTMENTS FOR NON-OPERATING / CASH	3,585,066	3,319,245
OPERATING PROFIT BEFORE CHANGES IN WORKING CAPITAL	4,770,259	5,028,623
CHANGES IN WORKING CAPITAL	(19,202,334)	(5,860,542)
NET CASH GENERATED FROM OP ACTIVITIES	(14,432,075)	(831,919)
NET CASH USED IN FROM INVESTING ACTIVITIES	(2,383,053)	(2,201,260)
NET CASH USED IN FROM FIN. ACTIVITIES	16,444,421	6,172,302
INCREASE IN CASH & CASH EQUIVALENTS	(370,707)	3,139,123
CASH & CASH EQUIV. AT BEGINNING OF PERIOD	4,225,255	3,353,120
CASH & CASH EQUIV. AT PERIOD END	3,854,548	6,492,243

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

ASSETS	3M-2026	FY-2025	3M-2026	FY-2025
<u>Non-Current Assets</u>				
Right-of-use-assets	2,651,209	2,856,690	1.02%	1.19%
Property, plant and equipment	79,386,717	78,554,936	30.57%	32.83%
Investment securities	1,951,260	1,776,673	0.75%	0.74%
Trade and other receivables	3,106,822	2,881,928	1.20%	1.20%
Total Non-Current Assets	87,096,008	86,070,227	33.54%	35.97%
<u>Current assets</u>				
Inventories	29,055,602	23,698,547	11.19%	9.90%
Contract assets	86,581,492	59,654,127	33.34%	24.93%
Trade and other receivables	52,990,631	65,560,731	20.41%	27.40%
Cash and bank balances	3,935,548	4,306,255	1.52%	1.80%
Total Current Assets	172,563,273	153,219,660	66.46%	64.03%
TOTAL ASSETS	259,659,281	239,289,887	100.00%	100.00%

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

EQUITY AND LIABILITIES	3M-2026	FY-2025	3M-2026	FY-2025
Equity				
Share Capital	18,024,152	18,024,152	6.94%	7.53%
Bonus share pending allocation	1,802,415		0.00%	0.00%
Statutory reserve	10,946,089	10,946,089	4.22%	4.57%
General reserve	12,789,976	12,789,976	4.93%	5.34%
Foreign currency translation reserve	(6,161)	(42,383)	0.00%	(0.02)%
Treasury shares reserve	(276)	(276)	0.00%	0.00%
Investment fair valuation reserve	804,466	629,880	0.31%	0.26%
Retained earning	33,654,265	38,857,404	12.96%	16.24%
Non-controlling interests	6,340	5,562	0.00%	0.00%
Total Equity	78,021,266	81,210,404	30.05%	33.94%
Non-Current Liabilities				
Post employment benefits	22,256,646	21,427,061	8.57%	8.95%
Lease liabilities	1,824,854	1,930,979	0.70%	0.81%
Due to banks	3,902,500	4,322,500	1.50%	1.81%
Trade and other payables	854,626	854,932	0.33%	0.36%
Total Non-Current Liabilities	28,838,626	28,535,472	11.11%	11.93%
Current Liabilities				
Lease liabilities	848,504	848,504	0.33%	0.35%
Contract liabilities	220,920	474,434	0.09%	0.20%
Due to banks	62,284,885	44,871,332	23.99%	18.75%
Trade and other payables	89,445,080	83,349,741	34.45%	34.83%
Total Current Liabilities	152,799,389	129,544,011	58.85%	54.14%
Total Liabilities	181,638,015	158,079,483	69.95%	66.06%
Total Equity and Liabilities	259,659,281	239,289,887	100.00%	100.00%



THANK YOU



GULF DREDGING





HEISCO - Shipyard - Shuwaikh Port

Tel.: + 965 24624000 / 24835488

Fax : + 965 24830291 / 24624001

P.O. Box 21998, Safat 13080, Kuwait

HEISCO - Oil & Gas - Mina Abdullah

Tel.: + 965 23253000

Fax : + 965 23262142 / 23253001

Email : heisco@heisco.com