

| Date      | August 17 <sup>th</sup> , 2025 | 17 أغسطس 2025  | التاريخ |
|-----------|--------------------------------|----------------|---------|
| Reference | A.A.292/08/25                  | 25/08/292 ີ່ ເ | إشارة   |

#### M/s: Boursa Kuwait

Peace, mercy, and blessings of Allah be upon you,

#### **Subject: Supplementary Disclosure**

With reference to the above subject and our previous disclosure published on August 11<sup>th</sup>, 2025, Reference NO. (A.A.290/08/25) and according to the provisions governing disclosure processes as set out in Chapter four of Module Ten (Disclosure and Transparency) of the Executive Bylaw of Law No. (7) of 2010 regarding the Establishment of the Capital Markets Authority and the Regulation of Securities Activity and their Amendments.

Attached supplementary disclosure form regarding holding of the Analysts Conference for the Second quarter ended on June 30th, 2025, along with the conference presentation.

Sincerely,

#### السادة/ شركة بورصة الكويت

السلام عليكم ورحمة الله وبركاته،

#### الموضوع: إفصاح مُكمل

بالإشارة إلى الموضوع أعلاه، وإلى إفصاحنا السابق المنشور بتاريخ 11 أغسطس 2025 إشارة رقم (أ.أ 25/08/290)، وإلى الأحكام المنظمة لعمليات الإفصاح كما بالفصل الرابع من الكتاب العاشر (7) (الإفصاح والشفافية) من اللائحة التنفيذية للقانون رقم (7) لسنة 2010 بشأن إنشاء هيئة أسواق المال وتنظيم نشاط الأوراق المالية وتعديلاتهما.

مرفق لكم نموذج الإفصاح المُكمل بشأن انعقاد مؤتمر المحللين للربع الثـاني المنتهي في 30 يونيو 2025، والعرض التقـديمي الخاص بالمؤتمر.

وتفضلوا بقبول فائق الاحترام والتقدير،

#### **ABDULLAH KH S ABUHADEDAH**

Assistant CEO For Investment and Corporate Finance Signed by:

CC443C52C34A4DF...

عبد الله خلف أبوحديده مساعد الرئيس التنفيذي للاستثمار وتمويل الشركات

#### Attachments:

- Supplementary disclosure form.
- Analysts Conference Presentation for the Second Quarter June 30th, 2025.
- Copy to Disclosure department CMA

#### المرفقات:

- نموذج الإفصاح المكمل.
- العرض التقديمي لمؤتمر المحللين للربع الثاني 30 يونيو 2025.
  - .. نسخة إدارة الإفصاح – هيئة أسواق المال



| Date | August 17 <sup>th</sup> , 2025 | 17 أغسطس 2025 | التاريخ |
|------|--------------------------------|---------------|---------|
|------|--------------------------------|---------------|---------|

| Name of the Listed Company           | اسم الشركة المدرجة            |
|--------------------------------------|-------------------------------|
| Aayan Leasing and Investment Company | شركة أعيان للإجارة والاستثمار |
|                                      |                               |

Disclosure Title

Supplementary disclosure regarding holding of the Analysts Conference for the Second quarter ended on June 30th, 2025.

إفصــاح مُكمل بشــأن انعقاد مؤتمر المحللين للربع الثاني المنتهي في 30 يونيو 2025.

عنوان الإفصاح

**Date of Previous Disclosure** 

August 11th, 2025

11 أغسطس 2025

تاريخ الإفصاح السابق

#### **Developments that Occurred to the Disclosure**

We would like to inform that Aayan Leasing and Investment Company has held the Analysts Conference for the second quarter ended on June 30<sup>th</sup>, 2025, via live broadcast at 02:00 PM on Thursday 14/08/2025.

There was No material information has been circulated during the conference, we also attached the Analysts Conference presentation for the Second quarter June 30<sup>th</sup>, 2025.

Aayan shall disclose minutes of the Conference within 3 working days.

#### التطور الحاصل على الإفصاح

نود الإفادة بقيام شركة أعيان للإجارة والاستثمار بعقد مؤتمر المحللين للربع الثاني المنتهي في 30 يونيو 2025 عن طريق البث المباشــر عبر شــبكة الانترنت وذلك في تمام الســاعة 02:00 من ظهر يوم الخميس الموافق 2025/08/14.

هذا ولم يتم تداول أية معلومات جوهرية خلال المؤتمر، كما نرفق لكم العرض التقديمي الخـاص بمؤتمر المحللين للربع الثـاني 30 يونيو 2025.

وسـوف تقوم شـركة أعيان بالإفصـاح عن محضـر المؤتمر خلال 3 أيام عمل من تاريخ المؤتمر.

#### The Financial Effect of Occurring Development (if any)

There is no financial impact on Aayan leasing and investment company group's financial position.

الأثر المالي للتطور الحاصل (إن وجد)

لا يوجد أثر مالي على المركز المالي لمجموعة شركة أعيان للإجارة والاستثمار.

The issuer of this disclosure bears full responsibility for the accuracy, correctness, and completeness of the information contained therein. They acknowledge that they have exercised due diligence to avoid any misleading, incorrect, or incomplete information. The Capital Markets Authority and Boursa Kuwait assume no responsibility whatsoever for the contents of this disclosure and disclaim any liability for any damages that may be incurred by any person because of publishing this disclosure, allowing its publication through their electronic systems or website, or using this disclosure in any other manner.

يتحمل من أصدر هذا الإفصاح كامل المسؤولية عن صحة المعلومات الواردة فيه ودقتها واكتمالها، ويقر بأنه بذل عناية الشخص الحريص في تجنب أية معلومات مضللة أو خاطئة أو ناقصة، وذلك دون أدنى مسؤولية على كل من هيئة أسواق المال وبورصة الكويت للأوراق المالية بشأن محتويات هذا الإفصاح، وبما ينفي عنهما المسؤولية عن أية أضرار قد تلحق بأي شخص جراء نشر هذا الإفصاح أو السماح بنشره عن طريق أنظمتهما الالكترونية أو موقعهما الالكتروني، أو نتيجة استخدام هذا الإفصاح بأى طريقة أخرى.



# Aayan Leasing and Investment Company

Analysts Conference Presentation
Period Ended 30<sup>th</sup> June 2025

14<sup>th</sup> August 2025 – 2:00pm (Kuwait)





### **Contents**

- 1 A'ayan's Board of Directors and Executive Management
- 2 Company Overview & Recent Developments
- 3 Financial Highlights
- **4** Q&A Session

### Disclaimer



This presentation is strictly confidential and is being shown to you solely for your information and may not be reproduced, retransmitted, further distributed to any other person or published, in whole or in part, for any purpose.

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### **Aayan's Board of Directors**



Mansour Hamad Almubarak Chairman



Fahad Ali Alghanim Vice Chairman



Abdulaziz Nasser Almarzouq Board Member



Nasser Ibrahim Bouresly Board Member



Talal Reda Behbehani Independent Board Member



Muhannad Mohammed Alsanea Independent Board Member



Dr. Yaqoub Ahmed Alabdullah Independent Board Member



### Aayan's Executive Management



Abdullah M. Al-Shatti, CFA Chief Executive Officer



Saleh A. Alsarawi Real Estate

Seyed Abu Thahir

Finance & Financial Planning



Abdullah K. Abuhadedah, CFA Investment & CF



Faisal J. Al-Omar HR & Admin. Affairs



Khalifah Ahmed Al-Shatti Asset Management



**Abdulwahab M. Al-Fares**Business Development



Wael Al-Qatami Operations



### **Company Overview**

- A'ayan Leasing and Investment Company ("A'ayan") was established in 1998 and was listed on Boursa Kuwait in 2002.
   A'ayan's operates across key sectors including leasing, investment and real estate
- A'ayan is one of the leading operating lease companies in Kuwait,
   which has been outperforming with its exceptional
   achievements
- Following the successful final debt settlement with its creditors,
   A'ayan has been strengthening its direct investments sector to maximize its shareholders' value
- Real estate sector with its excellent return, adds value constantly and improves A'ayan's profitability





### **Group Companies**



A'ayan Leasing Holding Company

100%

East Gate Real Estate
Company

100%

Jahra Mall – JV

87.5%

Tawazun Holding Company

53.2%

Mubarrad Holding Company

49.2%

Yall Mall – JV

40.1%

Aayan Real Estate Company

33.4%

Anan Real Estate Company

33.4%

Associates (% equity interest)

Oman Integral Logistics
Company

50%

Rawahel Holding Company

33,4%

Hajer Tower Real Estate Company

31.5%

Light Fields Catering Company

30%

Al Jaddaf Real Estate Company

26.5%

Garden Real Estate Company

25%

Mashaer Holding Company

24.4%

SHKS Holding Company

23.8%



### **Aayan's Recent Developments**

- For the period ending 30<sup>th</sup> June 2025, Aayan has further enhanced its shareholders' equity value reaching KD 114.6 million
- Aayan's acquisition of an additional 7.6% stake in Tawazun Holding company "Tawazun" led to consolidation of its Investments in both Tawazun & Aayan Real Estate Company "AREC", alongside mandatory acquisition offers to shareholders of both AREC & Mubarrad
- In line with its strategy, Aayan has significantly expanded its investments portfolio in securities listed on Boursa Kuwait and added a new associate, with an investment of apprx. GBP 2.5 million, in a SPV owning a property in London, UK
- For the third consecutive year, Aayan distributed a cash dividend of
   7.5 Fils per share (~ KD 5 million) for the year 2024
- Aayan has signed agreement with a local Bank, to secure a new facility of KD 25 million

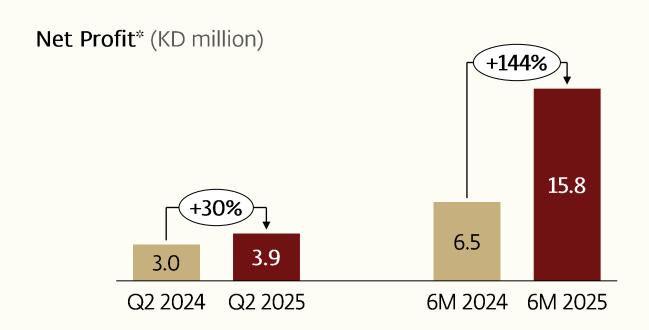
### **Key Financial Metrics** (KD'000)

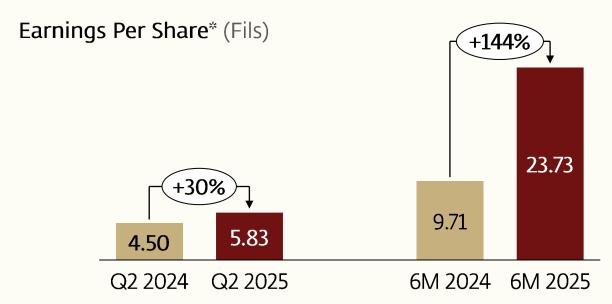
| Income Statement   | H1 2024    | H1 2025    | Δ (%) |
|--------------------|------------|------------|-------|
| Total income       | 11,766     | 31,598     | 169%  |
| Net Profit*        | 6,450      | 15,757     | 144%  |
| EPS* (Fils)        | 9.71       | 23.73      | 144%  |
| Financial Position | 30 Jun '24 | 30 Jun '25 | Δ (%) |
| Total assets       | 163,392    | 271,598    | 66%   |
| Total liabilities  | 53,123     | 109,436    | 106%  |
| Equity*            | 98,904     | 114,555    | 16%   |

<sup>\*</sup> Attributable to equity holders of A'ayan



### Snapshot - Results & Income

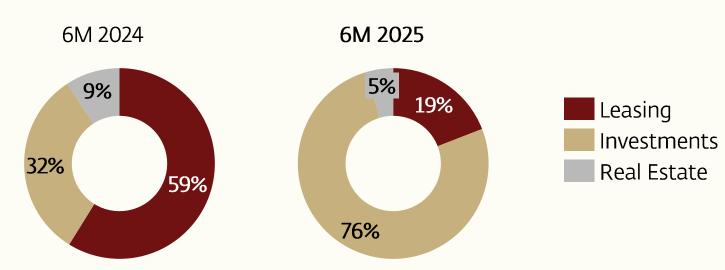




### Total Income by Segment (KD'000)

| Segment     | 6M 2024 | 6M 2025 | Δ (%) |
|-------------|---------|---------|-------|
| Leasing     | 6,923   | 6,034   | -13%  |
| Investment  | 3,753   | 24,123  | 543%  |
| Real estate | 1,090   | 1,441   | 32%   |
| Total       | 11,766  | 31,598  | 169%  |

### Total Income Contribution by Segment (%)



<sup>\*</sup> Attributable to equity holders of A'ayan



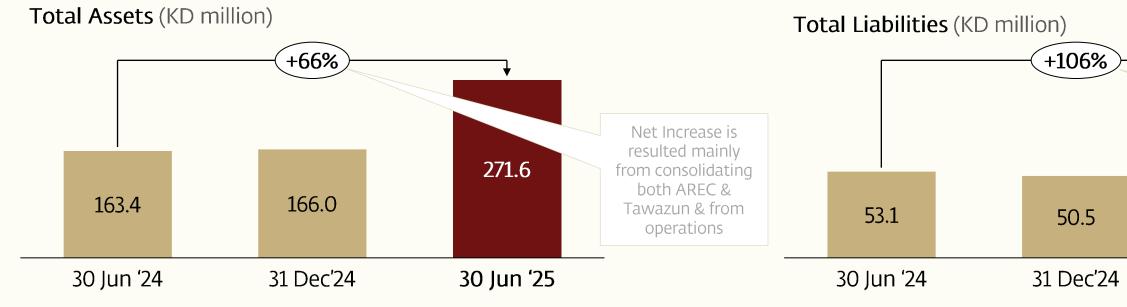
### **Consolidated Statement of Profit or Loss**

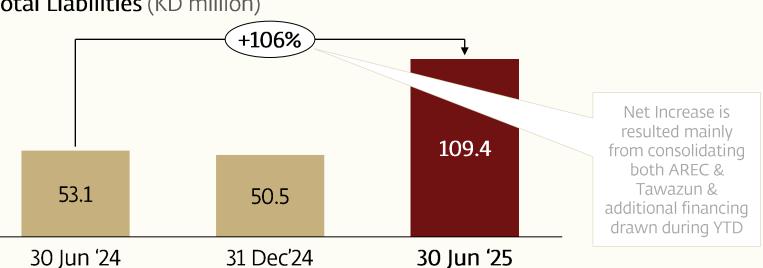
| (KD'000)   | 6M 2024 | 6M 2025 | Δ (%) |
|--|---------|---------|-------|
| Income from leasing operations   | 6,789   | 5,981   | -12%  |
| Net real estate income   | 2,087   | 4,000   | 92%   |
| Net income from investments & saving deposits  | 1,464   | 6,168   | 321%  |
| Share of results of associates   | 1,228   | 1,876   | 53%   |
| Advisory fees  | 115     | 300     | 161%  |
| Islamic financing Income   | 13      | 5       | -62%  |
| Gain on remeasurement of previously held interest in associates upon obtaining control | -       | 11,585  | -     |
| Gain on bargain purchase   | -       | 1,639   | -     |
| Other income   | 70      | 44      | -37%  |
| Total income   | 11,766  | 31,598  | 169%  |
| Total expenses and other charges   | 4,396   | 12,749  | 190%  |
| Taxation   | 401     | 1,187   | 196%  |
| Total profit for the period  | 6,969   | 17,662  | 153%  |
| Profit attributable to Aayan's equity holders  | 6,450   | 15,757  | 144%  |
| Profit attributable to non-controlling interest  | 519     | 1,905   | 267%  |
| EPS (Fils)   | 9.71    | 23.73   | 144%  |

- Overall impact of classifying both Tawazun and AREC as subsidiaries during the period is KD 13.2 million
- The overall increase in revenue from both the investment and real estate sectors was driven by:
  - Consolidation of both Tawazun and AREC
  - gain from changes in the fair value of financial assets at FVPL
  - Gain from sale of an investment property
- The decline in net leasing income was primarily driven by a reduction in gain on disposal of motor vehicles, impacted from the current trend in Kuwait's secondary cars market
- Increase in expenses and other charges are mainly due to recording impairment losses on investment in associates and provision for legal claims

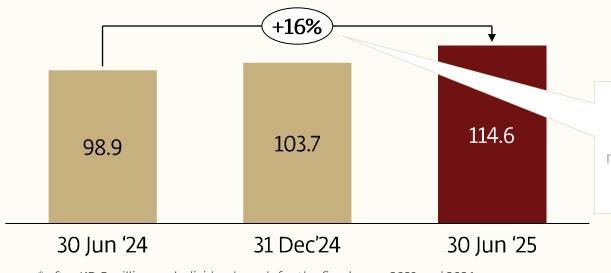


### **Snapshot - Financial Position**



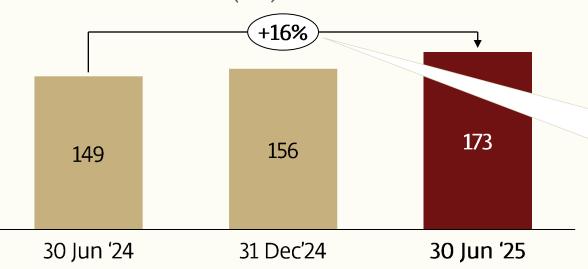


### Equity attributable to Equity holders of A'ayan\* (KD Million)



Increase is due to profits for the period and after netting off 5m KWD cash dividends during Q1-2025

#### Book Value Per Share\* (Fils)



Increase is due to EPS for the period and after netting off 7.5 Fils cash dividends during Q1-2025

<sup>\*</sup> after KD 5 million cash dividends each for the fiscal years 2023 and 2024



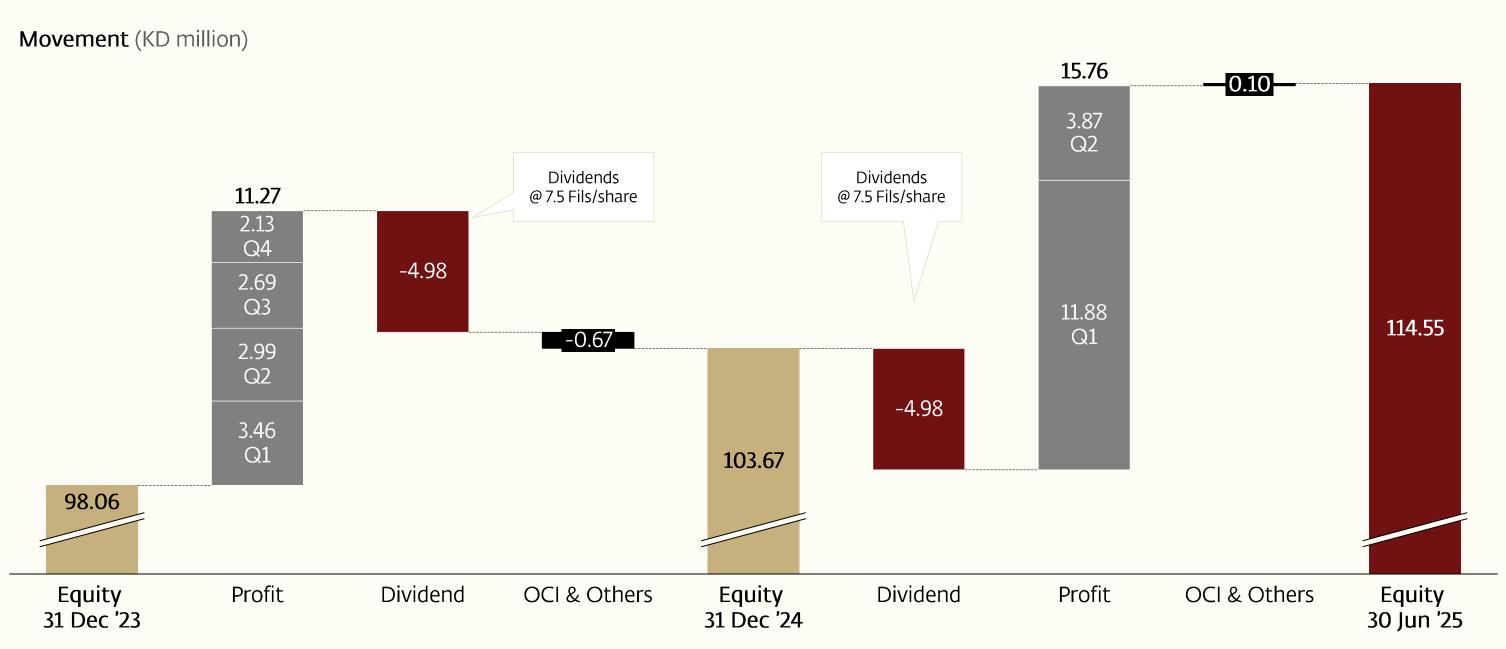
### **Consolidated Statement of Financial Position**

| (KD'000)                                      | 30 Jun '24 | 31 Dec'24 | 30 Jun '25 | Δ (KD)  | Δ (%) |
|---|------------|-----------|------------|---------|-------|
| Cash and short-term deposits                  | 13,657     | 17,587    | 28,258     | 14,601  | 107%  |
| Financial assets at FVPL                      | 11,656     | 12,362    | 31,628     | 19,972  | 171%  |
| Financial assets at FVOCI                     | -          | -         | 355        | 355     | _     |
| Trading properties                            | -          | -         | 872        | 872     | _     |
| Investment in associates                      | 19,191     | 19,412    | 13,565     | (5,626) | -29%  |
| Investment properties                         | 30,333     | 30,200    | 97,088     | 66,755  | 220%  |
| Property and equipment                        | 76,555     | 76,832    | 81,359     | 4,804   | 6%    |
| Other assets                                  | 12,000     | 9,595     | 18,473     | 6,473   | 54%   |
| Total Assets                                  | 163,392    | 165,988   | 271,598    | 108,206 | 66%   |
| Total Liabilities                             | 53,123     | 50,495    | 109,436    | 56,313  | 106%  |
| Equity attributable to Aayan's Equity holders | 98,904     | 103,674   | 114,555    | 15,651  | 16%   |
| Non-Controlling Interests                     | 11,365     | 11,819    | 47,607     | 36,242  | 319%  |
| Total Equity                                  | 110,269    | 115,493   | 162,162    | 51,893  | 47%   |

- The overall increase in assets, liabilities, and non-controlling interest (excluding the major items detailed below) is primarily attributed to the new consolidation of both Tawazun and AREC, following a business combination achieved in stages during Q1-2025
  - Increase in FVPL is due to new investments net of sale during the period
  - Increase in Liabilities includes Islamic finance payable that were drawn by Aayan Group during the period



### Equity attributable to A'ayan's shareholders





### **Consolidated Cash Flows Statement**

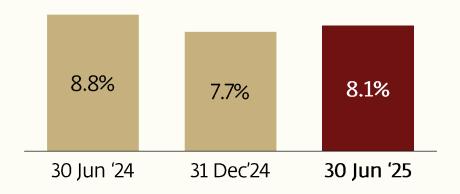
|  | For the period ending<br>30 June |          |
|--|----------------------------------|----------|
| (KD'000)   | 2024                             | 2025     |
| Net cash from operating activities                   | 1,353                            | 4,273    |
| Net cash (used in) from investing activities         | 565                              | (14,571) |
| Net cash (used in) from financing activities         | (7,995)                          | 20,984   |
| Net (decrease) increase in cash and cash equivalents | (6,077)                          | 10,686   |
| Cash and cash equivalents as on 1 January            | 19,718                           | 17,572   |
| Cash and cash equivalents as on 30 June              | 13,641                           | 28,258   |

- Net cash from operating activities for the current period includes cash generated from the newly consolidated subsidiaries, AREC and Tawazun.
- Net cash used in investing activities during the current period primarily reflects net purchases of FVPL, along with investments in an associate and the acquisition of a subsidiary, net of cash acquired during the period
- Net cash from financing activities mainly arises from net proceeds of Islamic finance payables, after principal repayments and dividends paid to the parent company's equity holders during the period



### **Key Financial Ratios**

#### Return on Average Assets (ROAA) (%)



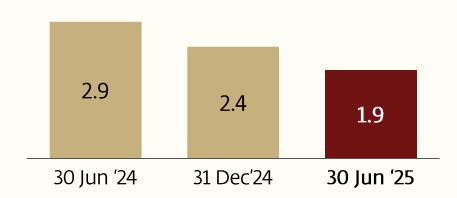
#### Return on Average Equity (ROAE)\* (%)



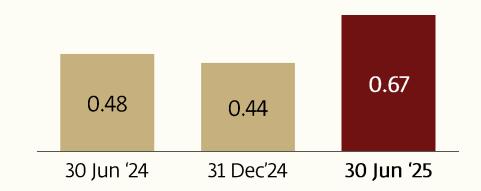
#### ROAA & ROAE

 Returns on average assets reached 9% & returns on average equity reached 14%, despite the growth in total assets size during the period

### Current Ratio (CR)



### Debt to Equity (D/E)



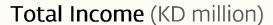
#### CR & D/E Ratios

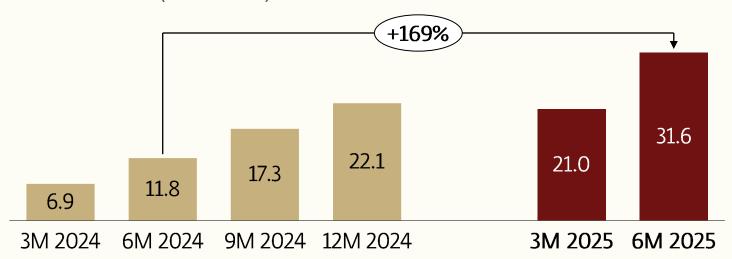
 Both current & debt equity ratios remained steadily healthy as of 30<sup>th</sup> June 2025, following the newly consolidated position

<sup>\*</sup> Attributable to equity holders of A'ayan

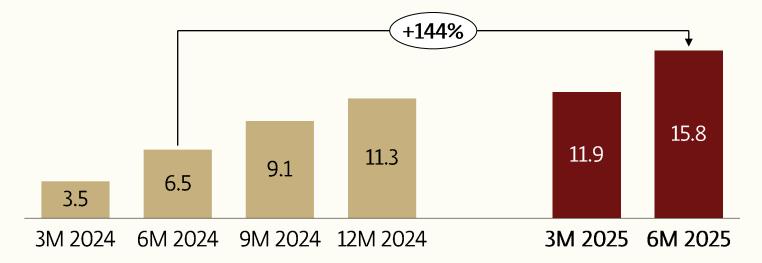


### **Key Quarterly Trend**

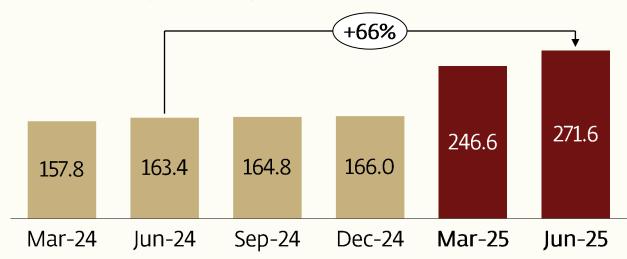




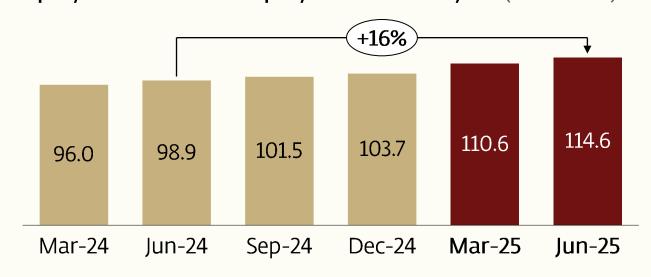
#### Profit attributable to Equity holders of A'ayan (KD million)



### Total Assets\* (KD million)



### Equity attributable to Equity holders of A'ayan\* (KD million)



\* At the end of period



## Q&A Session



# Thank you

