



Date: 13 February 2022

التاريخ: 13 فبراير 2022

Ref: 10 / 10 / 52 / 2022

الإشارة: 2022 / 52 / 10 / 10

To: Chief Executive Officer

السيد/ الرئيس التنفيذي المحترم

Bursa Kuwait

بورصة الكويت

Peace, Mercy and Blessings of Allah be upon you,

السلام عليكم ورحمة الله وبركاته،

Subject: Disclosure of Material Information

الموضوع: الإفصاح عن المعلومات الجوهرية

KFH: Analysts Conference Presentation

بيتك: العرض التقديمي لمؤتمر المحللين

Q (4/2021)

الربع (2021/4)

In reference to the above, and in line with Kuwait Finance House 'KFH' interest in adhering to Bursa Kuwait Role Book Article (7-8-1/3) regarding the Listed Companies Obligations (Analysts Conference), KFH would like to report the following:

بالإشارة إلى الموضوع أعلاه، وحرصاً من بيت التمويل الكويتي "بيتك" على الإلتزام بالمادة رقم (7-8-1/3) من كتاب قواعد البورصة بشأن إلتزامات الشركات المدرجة (الإفصاح عن مؤتمر المحللين)، يفيد بيتك بما يلي:

- KFH has conducted the Analysts Conference for Q (4/2021) through live broadcasting on internet (Live Webcast) at 2 p.m. on Sunday 13 February 2022.
- There was no other material information had been discussed during the conference.
- KFH will disclose the Conference Minutes of Meeting within (3) working days after the conference.

- عقد بيتك مؤتمر المحللين للربع (2021/4) عن طريق بث مباشر على شبكة الإنترنت وذلك في تمام الساعة 2 من بعد ظهر يوم الأحد الموافق 13 فبراير 2022.

Attached is the Investors Presentation Q (4/2021) for your reference. A copy of the same has been submitted to Capital Markets Authority.

- لم يتم تداول أي معلومات جوهرية أخرى خلال المؤتمر.
 - سوف يقوم بيتك بالإفصاح لاحقاً عن محضر المؤتمر خلال (3) أيام عمل من تاريخ المؤتمر.
- مرفق العرض التقديمي للمستثمرين للربع (2021/4)، هذا وتم تزويد السادة / هيئة أسواق المال بنسخة منه.

Best Regards,

وتفضلوا بقبول فائق الإحترام،

Abdulwahab Issa Al-Rushood

عبد الوهاب عيسى الرشود

Acting Group Chief Executive Officer

الرئيس التنفيذي للمجموعة بالتكليف



13 February 2022

13 فبراير 2022

Kuwait Finance House (KFH)

بيت التمويل الكويتي (بيتك)

Appendix (11)

ملحق رقم (11)

Disclosure of Material Information Form

نموذج الإفصاح عن المعلومات الجوهرية

KFH: Analysts Conference Presentation
Q (4/2021)

بيتك: العرض التقديمي لمؤتمر المحللين
الربع (2021/4)

Disclosure of Material Information

الإفصاح عن المعلومات الجوهرية

Date	Listed Company
13 February 2022	Kuwait Finance House (KFH)

اسم الشركة المدرجة	التاريخ
بيت التمويل الكويتي "بيتك"	13 فبراير 2022

KFH: Analysts Conference Presentation
Q (4/2021)

بيتك: العرض التقديمي لمؤتمر المحللين
الربع (2021/4)

Material Information

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- There was no other material information had been discussed during the conference.
- KFH will disclose the Conference Minutes of Meeting within (3) working days after the conference.

المعلومة الجوهرية

- عقد بيتك مؤتمر المحللين للربع (2021/4) عن طريق بث مباشر على شبكة الإنترنت وذلك في تمام الساعة 2 من بعد ظهر يوم الأحد الموافق 13 فبراير 2022.
- لم يتم تداول أي معلومات جوهرية أخرى خلال المؤتمر.
- سوف يقوم بيتك بالإفصاح لاحقاً عن محضر المؤتمر خلال (3) أيام عمل من تاريخ المؤتمر.

Effect of the Material Information
on the Company's Financial Position

-

أثر المعلومة الجوهرية
على المركز المالي للشركة

-

Significant Effect on the financial position shall be mentioned if the material information can measure that effect, excluding the financial effect resulting from tenders or similar contracts.

If a Listed Company, which is a member of a Group, disclosed some material information related to it and has Significant Effect on other listed companies' which are members of the same Group, the other companies' disclosure obligations are limited to disclosing the information and the financial effect occurring to that company itself.

يتم ذكر الأثر على المركز المالي في حال كانت المعلومة الجوهرية قابلة لقياس ذلك الأثر، ويستثنى الأثر المالي الناتج عن المناقصات والممارسات وما يشبهها من عقود.

إذا قامت شركة مدرجة من ضمن مجموعة بالإفصاح عن معلومة جوهرية تخصها ولها انعكاس مؤثر على باقي الشركات المدرجة من ضمن المجموعة، فإن واجب الإفصاح على باقي الشركات المدرجة ذات العلاقة يقتصر على ذكر المعلومة والأثر المالي المترتب على تلك الشركة بعينها.



بيت التمويل الكويتي
Kuwait Finance House

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بيت التمويل الكويتي
Kuwait Finance House



YE 2021

Earnings Presentation

13 February 2022

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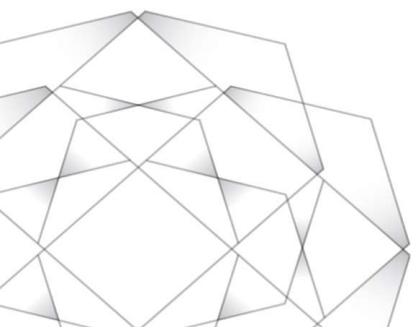
- **FORWARD-LOOKING STATEMENTS**

- All statements included or incorporated by reference in this presentation, other than statements or characterizations of historical fact, are forward-looking statements. Such forward-looking statements are based on Kuwait Finance House's current expectations, predictions and estimates and are not guarantees of future performance, achievements or results. Forward-looking statements are subject to and involve risks and uncertainties and actual results, performance or achievements of Kuwait Finance House may differ materially or adversely from those expressed or implied in the forward-looking statements as a result of various factors. In addition, even if Kuwait Finance House's results of operations, financial condition and the development of the industry in which it operates are consistent with forward-looking statements contained herein, those results or developments may not be indicative of results or developments in subsequent periods. Kuwait Finance House does not undertake to update any forward-looking statements made herein. Past results are not indicative of future performance.

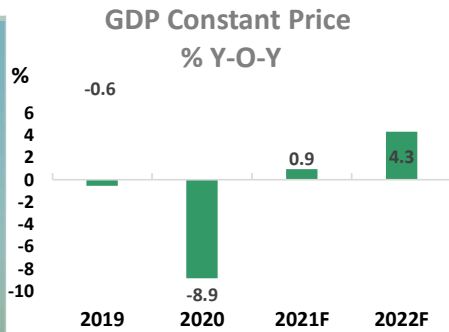


Contents

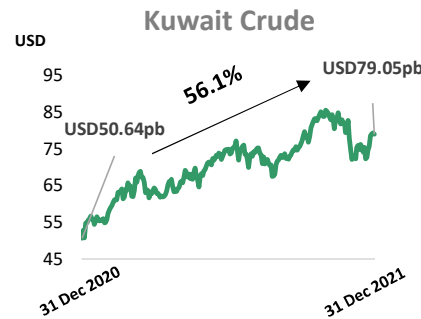
1	Kuwait's Operating Environment
2	Overview of KFH
3	KFH Strategy
4	2021 Financial Highlights
5	Appendix



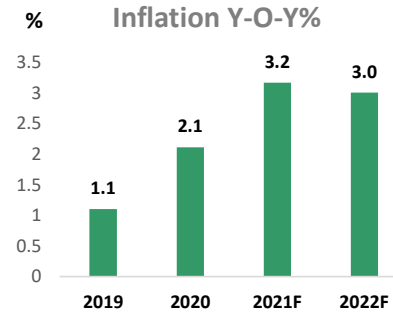
Economic Highlights



Source: IMF, KFH

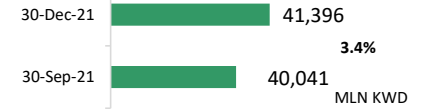


Source: Bursa Kuwait, KPC, KFH

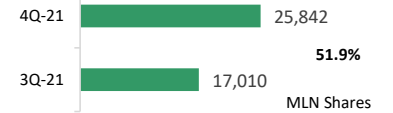


Source: IMF, KFH

Bursa Market Capitalization

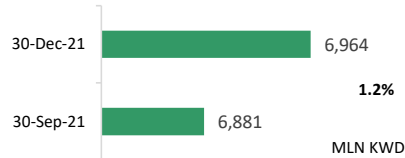


Bursa Trade Volume



Source: Bursa Kuwait, KFH

KFH Market Capitalization



KFH Trade Volume



Source: Bursa Kuwait, KFH

- The number of fully vaccinated recipients reached about 3.22 million on December 28, 2021, equivalent to about 74% of the total population, and the number of vaccine recipients with a single dose reached about 117.7 thousand, or about 2.72% of the total population, bringing the total vaccine recipients in general to about 3.33 million people, or about 77% of the total population.
- The economy will continue its post-pandemic recovery in 2022, helped by supportive external economic conditions and a further rise in global oil prices.
- Kuwaiti Crude Oil Price closed at USD 79.05 pb at the end of 4Q-21 higher by 56.1% Y-o-Y, and higher by 0.6% Q-o-Q.
- Kuwait's Long-Term Issuer Default Rating (IDR) remained solid as Moody's rating was fixed at "A1" with a stable Outlook (Sep. 2020), and S&P affirmed at "A+" with a negative Outlook (Jan. 2022), while Fitch downgrade the ratings of Kuwait at "AA-" with Stable Outlooks (Jan 2022).
- The Central Bank of Kuwait (CBK) has maintained the discount rate at 1.5%.
- Bursa Kuwait Market Capitalization rose by 34% to reach KWD41.4bln, while the market capitalization of KFH increased by 1.2% to reach KWD6.96bln at the end of 4Q-21 compared to the end of 3Q-21.

Overview of KFH's Awards & Ratings

Kuwait

Best

Islamic Project Finance
Provider

in the World

*Global Finance

Regional

Safest

Islamic Bank
in the GCC

*Global Finance

Global

Best

Islamic Financial Institution
in the World

*Global Finance

FitchRatings

Long-Term Issuer Default Rating **A**

Short-Term Issuer Default Rating **F1**

Stable Outlook

7 February 2022

MOODY'S

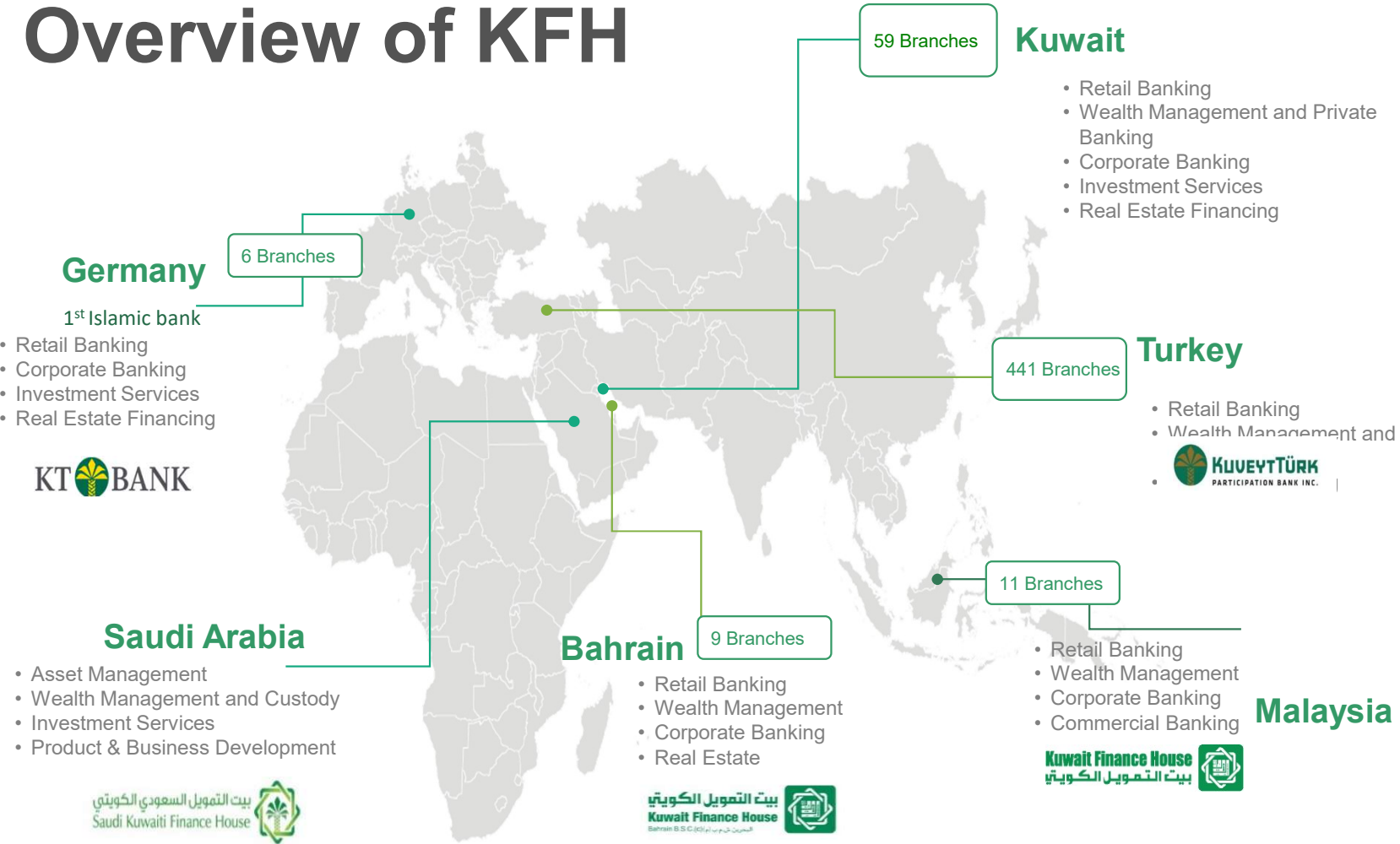
LT FC Bank Deposits Rating **A2**

ST FC Bank Deposits Rating **P-1**

STABLE Outlook

30 September 2021

Overview of KFH

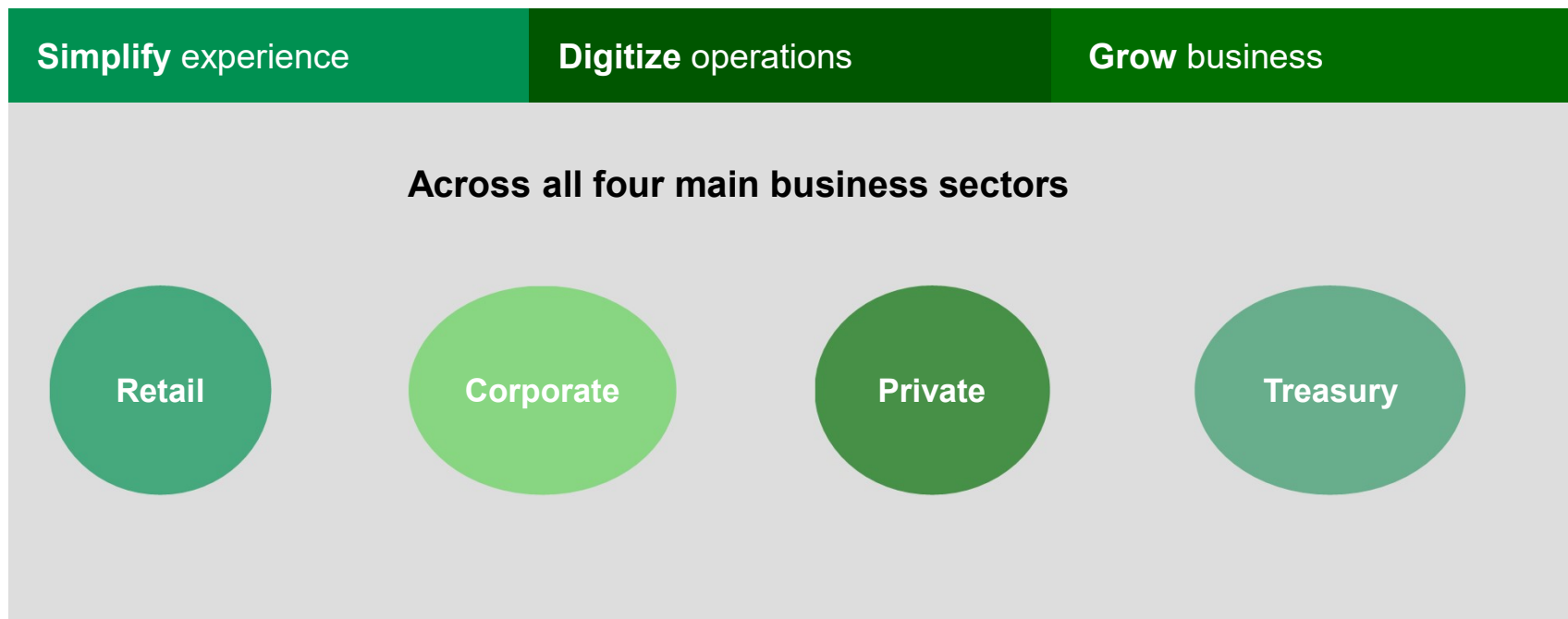


KFH Strengths

Robust Financial Performance	Leading Islamic Financial Institution	Strong Government Sponsorship	Professional Management Team	Strategic Distribution Channels	Effective Risk Management Framework
<p>A consistent track record of profitability & dividend payment</p> <p>Solid funding and liquidity profile</p> <p>Consistently low NPF rates</p> <p>Improved cost to income ratio</p> <p>Solid profit margins and improved efficiency</p>	<p>Second largest Islamic Financial Institution globally in terms of asset base</p> <p>Operating history of more than 40 years</p> <p>Strong retail franchise</p> <p>Pioneer of Islamic products in Kuwait</p>	<p>48% ownership by various Kuwaiti Government authorities</p> <p>KFH operates mainly in Kuwait where the economy benefits from high level of economic strength</p> <p>Systemic important bank in Kuwait Large retail deposit and global flagship Islamic bank</p>	<p>Well-rounded human capital through meritocratic management structure</p> <p>Significant improvement in the Management team for the diversified international operation</p> <p>Strong and stable Board of Directors, collectively bringing more than two hundred and fifty years of professional experience</p>	<p>Diversified international operations</p> <p>Presence in 6 countries giving access to Europe, Middle East and Asian markets</p> <p>Extensive accessibility option with a wide network of 526 branches and over 1,733 ATMs</p>	<p>KFH continuously develops its risk management framework in light of development in the business, banking and market regulations</p> <p>Disciplined & risk adjusted approach to capital allocation</p> <p>Large and diversified portfolio</p> <p>Reduced non-core assets</p>

KFH Strategy

KFH's main focus is on core banking business activities



Contents

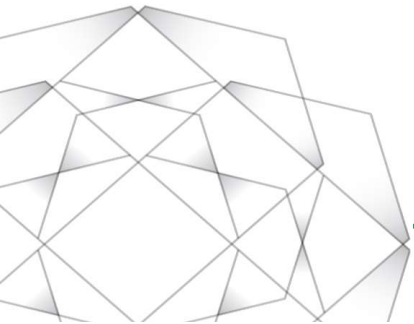
- 1 Kuwait's Operating Environment

- 2 Overview of KFH

- 3 KFH Strategy

- 4 **2021 Financial Results**

- 5 Appendix



FY21 Financial Highlights

Net Profit
for Shareholders

KD 243.4 m

64.0%

Net Financing
Income

KD 585.7 m

(4.6)%

Net Operating
Income

KD 503.1 m

0.7%

Cost to Income Ratio

37.97%

(2020: 37.21%)

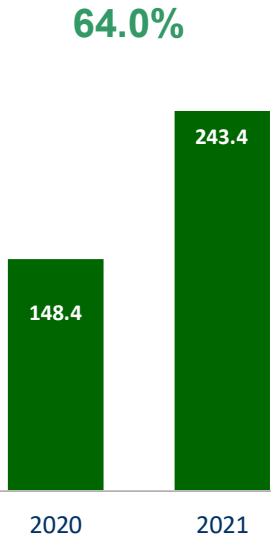
EPS (fils)

28.59

(2020: 17.74fils)

FY21 Operating Performance

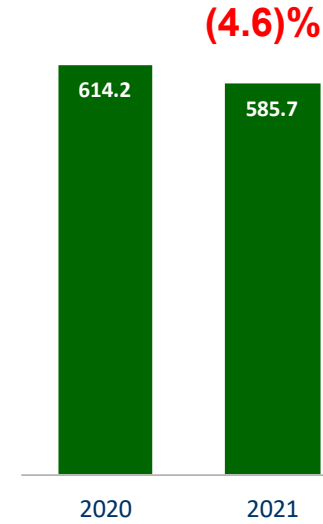
Net Profit for Shareholders
(KD mn)



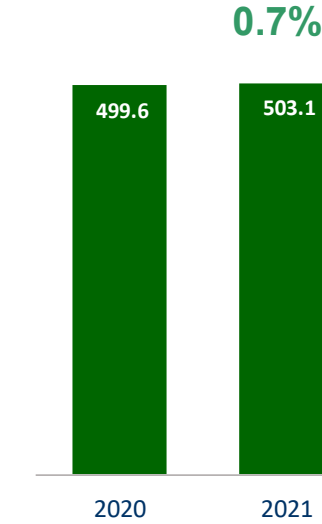
Financing Income
(KD mn)



Net Financing Income
(KD mn)

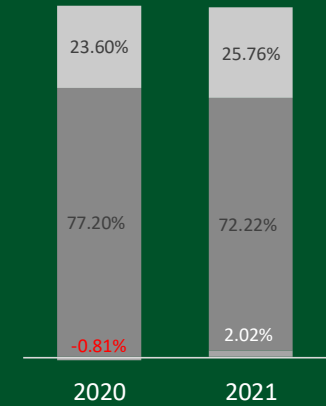


Net Operating Income
(KD mn)



Operating Income Profile

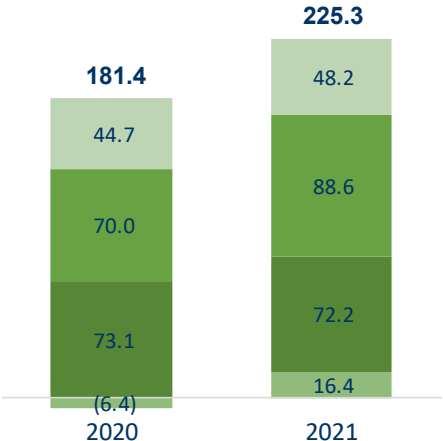
- Non-Financing Income (%)
- Net Financing Income (%)
- Investment Income (%)



FY21 Operating Performance

Non - Financing Income (KD mn)

- Other Income
- Net Gain from Foreign Currencies
- Fees and Commission Income
- Investment Income



Total Operating Expenses (KD mn)

- Depreciation and Amortization
- Other Operating Expenses
- Staff Costs

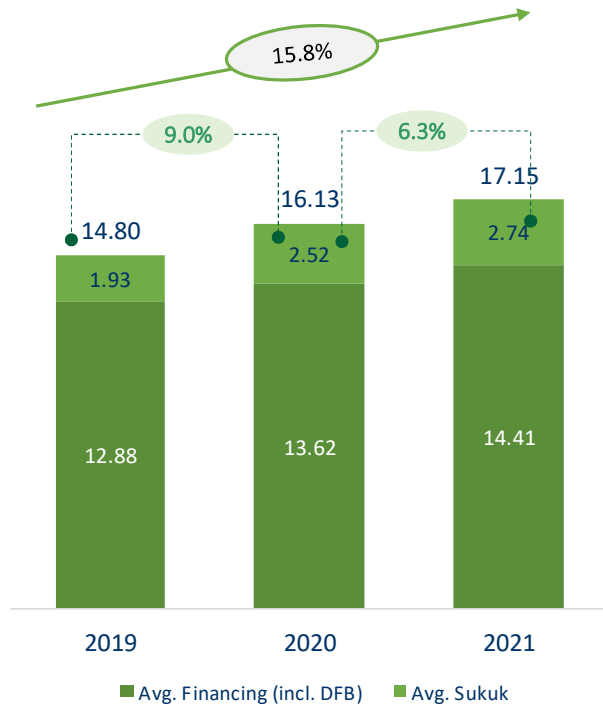


C/I Ratio

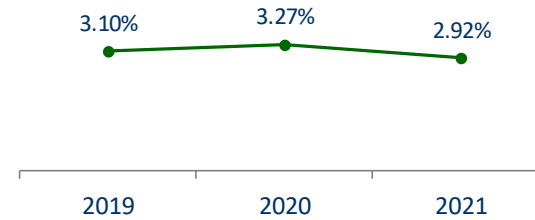
FY20, 37.21% FY21, 37.97%

FY21 Operating Performance

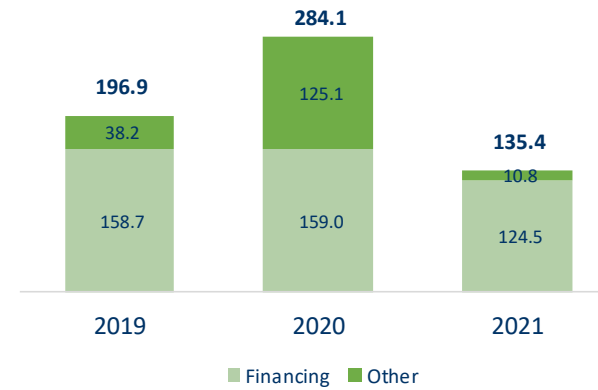
Average Profit Earning Assets (KD Bn)



Net Financing Margin

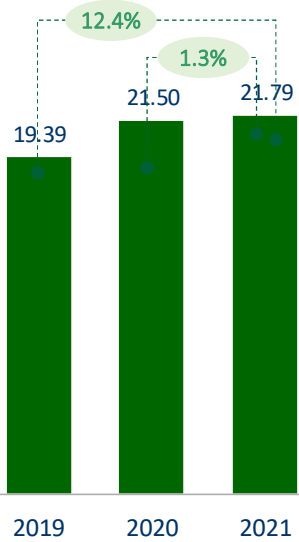


Provision and Impairment (KD mn)

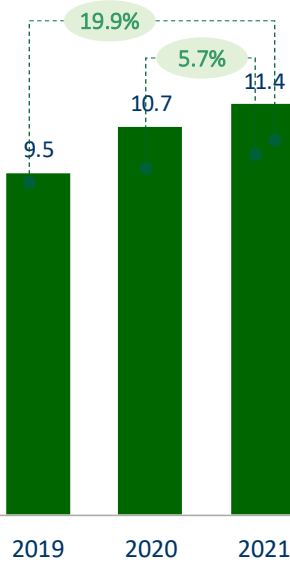


FY21 Operating Performance

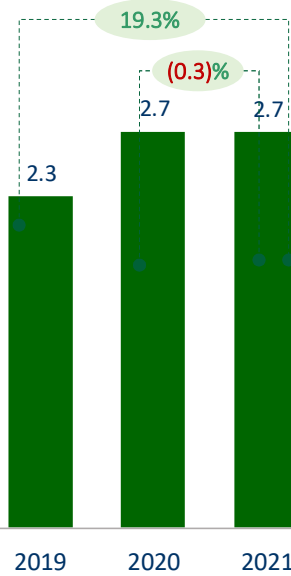
Total Assets
(KD bn)



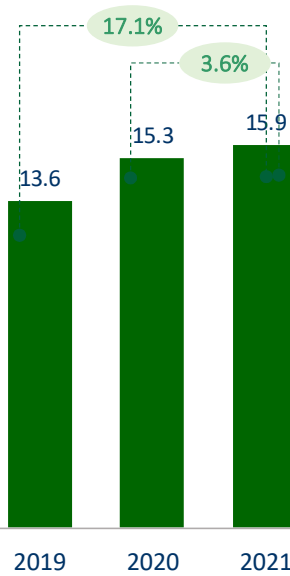
Net Financing
(KD bn)



Investment in Sukuk
(KD bn)



Depositors' Accounts
(KD bn)

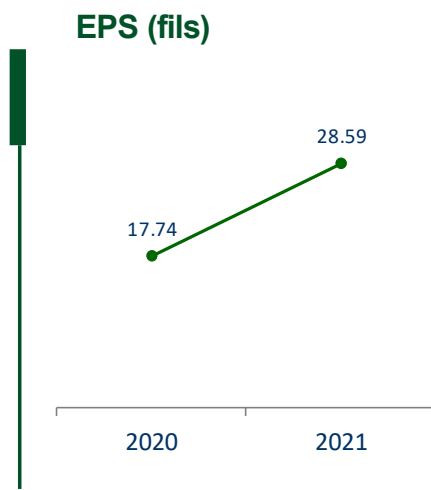
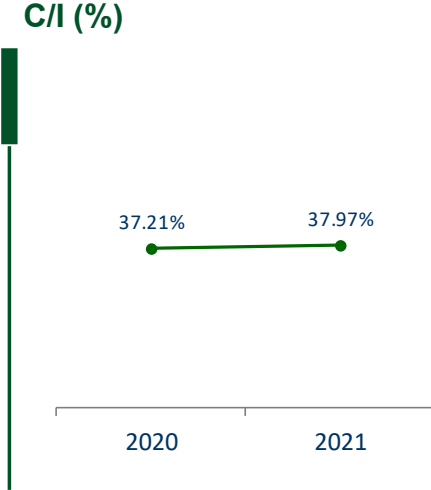
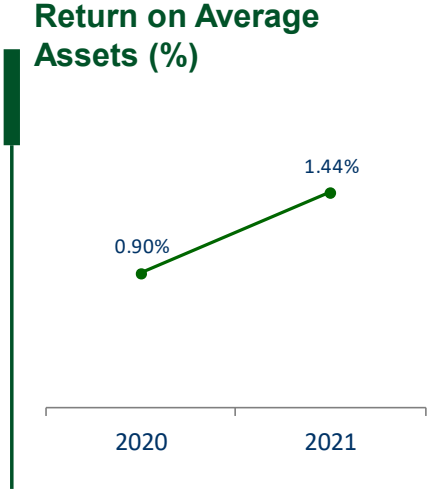
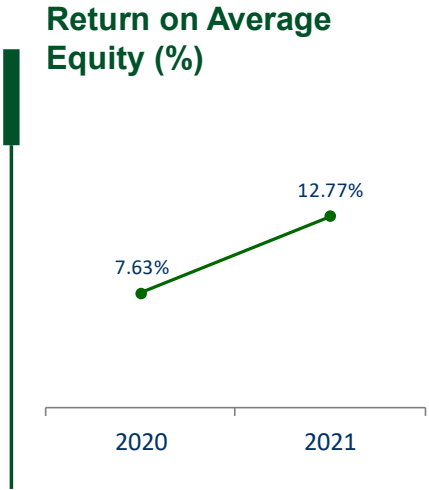


Funding Mix

- Depositors Accounts
- Due to Banks & FI's
- Sukuk Payable



FY21 Operating Performance



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Q&A

The background of the slide features several thin, grey lines that intersect to form a complex geometric pattern. A prominent horizontal line is positioned in the upper third of the page. Other lines intersect it at various points, creating a series of triangles and quadrilaterals. The word 'Appendix' is printed in a bold, green, sans-serif font on the left side of the page, partially overlapping the geometric lines.

Appendix

Consolidated Statement of Financial Position 2016 - 2021

Consolidated Statement of Financial Position (KD million)	2016	2017	2018	2019	2020	2021
Cash and balances with banks	1,495	1,262	1,381	1,910	2,491	2,325
Due from Banks	2,877	2,982	3,444	3,646	3,365	3,350
Financing receivables	8,176	9,159	9,190	9,474	10,748	11,355
Investments in sukuk	1,100	1,429	1,563	2,292	2,742	2,735
Trading properties	186	161	148	108	102	96
Investments	357	304	285	195	192	219
Investment in associates and joint ventures	469	464	499	504	521	492
Investment properties	591	554	490	455	351	325
Other assets	549	465	544	547	728	654
Intangible assets and goodwill	39	39	31	31	32	32
Property and equipment	216	214	195	229	230	204
Assets classified as held for sale	445	324	0	0	0	0
TOTAL ASSETS	16,499	17,358	17,770	19,391	21,502	21,788
Due to banks and financial institutions	2,399	2,240	2,689	2,427	2,954	2,595
Sukuk payables	473	518	499	320	315	217
Depositors' accounts	10,717	11,597	11,780	13,553	15,317	15,867
Other liabilities	645	699	728	848	814	803
Liabilities directly associated with assets classified as held for sale	227	188	0	0	0	0
TOTAL LIABILITIES	14,461	15,242	15,696	17,147	19,401	19,481
Share capital	524	577	634	698	767	844
Share premium	720	720	720	720	720	720
Treasury shares	(49)	(45)	(44)	(36)	(28)	(28)
Reserves	615	620	584	679	476	395
TOTAL EQUITY ATTRIBUTABLE TO THE SHAREHOLDERS OF THE BANK	1,810	1,872	1,894	2,060	1,936	1,932
Perpetual Tier 1 Sukuk	0	0	0	0	0	227
Non-controlling interests	228	244	180	183	165	149
TOTAL EQUITY	2,039	2,116	2,074	2,243	2,101	2,307
TOTAL LIABILITIES AND EQUITY	16,499	17,358	17,770	19,391	21,502	21,788

Consolidated Statement of Income 2016 - 2021

Consolidated Statement of Income (KD million)	2016	2017	2018	2019	2020	2021
Financing income	718	741	862	932	893	871
Financing cost and distribution to depositors	283	296	335	401	279	286
Net finance income	435	445	527	530	614	586
Investment income	79	107	63	130	-6	16
Fees and commission income	89	97	87	79	73	72
Net gain from foreign currencies	23	17	30	34	70	89
Other income	34	48	39	41	45	48
Non-Financing Income	225	268	219	284	182	225
Total operating income	660	713	746	814	796	811
Staff costs	174	188	178	182	172	184
General and administrative expenses	84	83	81	79	81	82
Depreciation and amortisation	37	35	33	43	43	42
Total Expenses	295	305	292	304	296	308
Net Operating Income	365	408	454	510	500	503
Provisions and impairment	157	163	163	197	284	135
Loss for the year from discontinued operations	22	0	0	0	0	0
Profit Before Tax and Zakat	186	245	291	313	216	368
Taxation and Proposed Directors' fees	24	30	27	51	31	58
Non-controlling interests	(3)	30	36	11	36	67
Profit Attributable to Shareholders of the Bank	165	184	227	251	149	243



Investor.relations@kfh.com