

REITS Real Estate Investment Trusts

(Traded)

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Introduction

Boursa Kuwait announced the launch of Real Estate Investment Trusts (REITs), effective Sunday, 28 April 2019, as part one of the second phase of its Market Development plans, which entails a series of newly introduced investment products.

REITs provide investors with key advantages, some of which are:

- A liquid investment environment for the real estate sector that enables investors to manage their assets effectively
- More opportunities for investors by diversifying the sources of asset investments
- Periodic distribution of profits based on clear guidelines
- High level of transparency in line with international best practices

This booklet contains a section of the Capital Markets Authority Bylaws regarding REITS, in addition to the relevant chapters derived from the Boursa Kuwait Rulebook.

Boursa Kuwait would like to take this opportunity to thank you for your continuous support.

For any inquiries in relation to the rules and regulations, or listing of REITs, please contact us via email at the following address:

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CMA Executive Bylaws

Definition

Real Estate Income-Generating Fund (Traded)

A close-ended fund listed on the Exchange. It aims to invest the funds' money in real estate assets that generate income on the fund's assets.

Chapter Thirteen (Collective Investment Schemes)

Article Number	Article
2-3	According to the nature of its activity, a Fund may take one of the following types: 1. Equity Fund 2. Private Equity Fund 3. Money Market Fund 4. Debt Instrument Fund 5. Real Estate Fund 6. Fund of Funds 7. Real Estate Income-Generating Fund (Traded) 8. Any other type approved by the Authority The general provisions stipulated in this Chapter shall apply to different types of funds, unless there is a special provision on investment controls for each type of fund.
2-4-1	The Fund's capital is divided into Units of equal value. The liability of the Unit holders in the Fund is limited to the value of their participation in the Fund's capital. The value of Units shall be paid in cash upon subscription or participation. The value of subscription may be paid in instalments if stated in the Articles of Association of a Real Estate Fund, Private Equity Fund, and any other Fund as approved by the Authority. As an exception of the provision aforementioned - for Real Estate Income-Generating Funds (Traded) and Private Placement Funds - the value of Units may be paid in kind; provided that the Articles of Association states thereof; the assets in kind shall be set for appraisal in accordance with the provisions of appraisal of shares in kind referred to in Module Eleven (Dealing in Securities) of these Bylaws.

Article Number	Article
2-23	Listing and Trading of Units The Fund - that is licensed by the Authority to be incorporated - may be listed on the Exchange according to the rules set forth in Module Twelve (Listing Rules) of these Bylaws and the Exchange's rules. Funds incorporated outside of the State of Kuwait - which are licensed by the Authority to market their Units in the State of Kuwait - may apply for listing on the Exchange according to the requirements and conditions specified by the Exchange's rules and regulations.
Appendix No. 4	
	Investment Controls of Real Estate Income-Generating Fund (Traded)
	The provisions of the Funds provided for in this Module shall apply to the Real Estate Income-Generating Fund (Traded) unless otherwise specified in this attachment and in a manner consistent with its nature and objectives.
	The Real Estate Income-Generating Fund (Traded) must be a close-ended Fund, listed in the Exchange and subject to the following terms and conditions:
	First: The rules of subscription and capital increase for Real Estate Income-Generating Funds (Traded)
Attachment 7	1. Real Estate Income-Generating Funds (Traded) shall be offered for public subscription at the time of incorporation. In all cases, the subscription shall result in the fulfillment of the requirements of listing in the Exchange. In the event of not meeting the listing requirements, the Fund Manager shall refund the funds to the subscribers in accordance with the provisions of the Prospectus.
	 2. It is permissible, upon the incorporation of the Real Estate Income-Generating Fund (Traded), to participate in an in-kind share according to the following conditions: a. The Articles of Association shall permit participation in the Fund with in-kind shares.
	b. The asset provided as an in-kind share shall meet the conditions stipulated in this Appendix.c. The asset shall be specified in the Prospectus.
	d. The asset offered as an in-kind share shall be appraised in accordance with the provisions of valuation of in-kind shares referred to in Module Eleven of the Bylaws (Dealing in Securities).

Article Number	Article
	3. The Fund Manager shall complete the procedures for listing in the Exchange within sixty days from the date of obtaining the final license to incorporate the Fund from the Authority. The Authority may, if it deems it necessary, extend this period for an additional period of up to thirty days upon a reasoned request by the Fund Manager. The Fund Manager shall be liable for disciplinary action in the event of a delay in completing the listing procedures unless the delay is due to unforeseen circumstances.
Appendix No. 4 Attachment 7	 4. Upon submitting the application for incorporation, the Fund Manager shall provide the Authority with a binding contract for the sale of the real estate subject to investment to the Fund or a contract arranging the right to the usufruct the asset (Intifa'a) or transfer of ownership as specified in the terms and conditions of the Fund's Articles of Association. 5. Upon submitting the application form for incorporation, the Fund Manager shall provide the Authority with a contract concluded between the Fund Manager and a real estate management company to manage the Fund's real estate.
	6. The capital of the Real Estate Income-Generating Fund (Traded) may be increased, provided that such increase is offered in a Public Offering. A detailed statement containing the necessary information to enable the investor to assess the financial position, performance and opportunities shall replace the Prospectus. Its owners shall have, at the time of increase, Preemptive Right to subscribe in the new Units for a period not exceeding fifteen days and not less than five days. In the event that the subscription is not fully covered by the old Unit owners, they shall be offered for subscription by the public.
	7. The capital of the Real Estate Income-Generating Fund (Traded) may not be reduced.
	8. The capital of the Fund may be increased by means of in-kind shares in accordance with the same conditions stipulated in clause (2) (First) of this Appendix. The increase shall be allocated to the owner of the in-kind shares. The Preemptive Right shall not be applied in subscription of old Unit holders.

Article Number	Article
	Second: Rules of Investment of Real Estate Income-Generating Fund (Traded)
	1. The Fund invests mainly in developed real estates that generate incomperiodically for a period of not less than one year and may generate period income in accordance with these controls. The Fund Manager may no invest in lands.
	2. The Fund Manager shall distribute 90% of the operations' revenues to the Unit holders on an annual basis, unless the Articles of Association provide for a shorter period.
Appendix No. 4 Attachment 7	 The Fund may invest no more than 25% of its net asset value in Mone Market Funds or Real Estate Income-Generating Funds (Traded) under the following conditions: a. Funds invested in shall be licensed by the Authority or licensed by a no Kuwaiti Regulatory Body in accordance with similar regulatory standard and conditions, at least to those applied by the Authority.
	b. The Fund's Articles of Association provide that it is permissible to inve in Money Market Funds or Real Estate Income-Generating Funds (Tradec c. None of the Funds invested in shall be managed by the same Fund Manage
	4. The Fund investments may not exceed, directly or indirectly, 30% of the Fund's net asset value upon contracting in a single real estate, except for the Fund that aims to invest in a specific asset of at least KD 30 million. The provision of this clause applies only if one or more properties are offered an in-kind share in the Fund.
	5. The Fund may not borrow or enter into transactions that may give rise liabilities over 50% of its net asset value whether directly or indirectly, ar to be invested in real estate only.
	6. The Fund may not invest in real estate outside the State of Kuwait.

Article Number	Article
	7. In the event that the property is directly owned by the Fund, the property must be wholly owned by the Fund or the Fund shall have a separate share therein. In the event the investment in the property is an arrangement of the right to the usufruct (Intifa'a), such rights shall include the entire property or a separate share therein.
	8. The Fund may incorporate or take part in the incorporation of companies for possessing real estate in the State of Kuwait, provided that the percent- age owned by the Fund shall not be less than 51% of such company and shall have control over its management. The property to be invested in is required to have a minimum of one operating year.
	9. The term of the Fund shall not be less than 10 years and may be renewed in accordance with the Fund's Articles of Association.
Appendix No. 4 Attachment 7	 10. The Fund shall not deal with investments in which the counterparty is one of the relevant parties to the Fund, except after obtaining the approval of the Investment Controller and the approval of the Authority. The following shall be observed: a. The purchase price or the obtaining the right to the usufruct (Intifa'a) for it shall not exceed the average of valuations that the Fund Manager has received from the real estate valuators. In the event it wishes to invest at a price higher than the average of the valuations, the approval of the Unit holders' assembly shall be obtained by a majority of more than 50% of the issued Fund's capital. The Unit holders of parties relevant to the seller or assignor of the right to the usufruct (Intifa'a) may not vote on this decision. b. The sale price of the property or the waiver of the right to the usufruct (Intifa'a) shall not be less than the average of valuations that the Fund Manager received from the real estate valuators. In the event of an intention to sell or waiver at a price lower than the average of the valuations, the approval of the Unit holders' assembly shall be obtained by a majority of more than 50% of the issued capital of the Fund. The Unit holders from the parties relevant to the buyer or assignee shall not vote on this decision.

Article Number	Article
	Third: The requirements of the assets of the Real Estate Income- Generating Fund (Traded)
	1. Except for the right to the usufruct (Intifa'a), all the properties of the Fund shall be owned pursuant to a deed of title issued by the designated governmental authority.
	2. All the properties of the Fund subject of the project must be approved in respect of its planning and it shall be free of violations or be built with an official statement from the designated governmental authority (description certificate).
	3. All Fund properties must have been valued at the time of the investment.
Appendix No. 4 Attachment 7	4. In the event of a purchase, the property shall be registered in the name of the Fund or the company that it establishes for this purpose. In the event of obtaining the right to the usufruct (Intifa'a), this must be done under a written contract in accordance with the provisions of the relevant laws.
	5. The Fund Manager shall ensure that the real estate subject of investment meets the following conditions:
	 a. Generate periodic income for a period not less than one year, and commensurate with the feasibility of investing in them. b. Have a good historical record or there is a promising prospect that the Fund will have a good income level from the revenues generated from the property. c. Having economic feasibility in accordance to market studies. d. Free of any attachment, mortgage, or privilege rights, except for mortgage rights restricted to the property as a result of the facilities or loans received by the Fund.
	6. The Fund Manager shall, in the event of obtaining the right to the usufruct (Intifa'a) of a property in favor of the Fund or in favor of a company established by him, ascertain the approval of the designated authorities to transfer the usufruct contract in the name of the Fund.
	7. The Fund Manager must insure at one or more insurance companies for all the properties invested in, in full value and the risk of loss of rent at the occurrence of the incident covered by the insurance

Article Number	Article
	Fourth: Regulatory requirements for the Real Estate Income-Generating Fund (Traded)
	1. Where the purpose of the Real Estate Income-Generating Fund (Traded) is to invest in a single property it is necessary to obtain the approval of the Unit holders' assembly at the time of selling or waiver of the right to the usufruct (Intifa'a) of the sole property that the Fund invests in. The Articles of Association of the Real Estate Income-Generating Fund (Traded) may include restrictions regarding the Fund Manager's freedom to dispose of the properties owned by the Fund or the companies it establishes.
Appendix No. 4 Attachment 7	2. The Fund Manager shall appoint one or more real estate companies whose purposes permit managing real estate properties in order for it to manage the properties of the Fund. The Fund Manager must ensure that the company has the necessary expertise in the field of property management, which is responsible for all aspects of real estate management, including but not limited to the management, maintenance, rental, collection of rent and other management matters.
	3. All notices of Unit holders applicable to the Fund Manager towards the Unit holders, and stipulated in Chapter Two of this Module, shall be replaced with disclosures by the Fund Manager in the disclosure system in force at the Exchange in accordance with the terms specified for each notice, to the extent that it does not conflict with the nature of the Real Estate Income-Generating Fund (Traded).
	4. In the event of delisting the Real Estate Income-Generating Fund (Traded) from listing in the Exchange, it must be liquidated in accordance with the procedures adopted in these Bylaws, unless the Unit holders assembly approves by a majority of more than 50% of the issued capital of the fund to continue as a real estate fund, provided that the Fund is compatible with the provisions of these Bylaws. In the event of the expiration of the Fund in accordance with the conditions set forth in Chapter Two of this Module, the Fund shall be considered delisted and shall be liquidated in accordance with the Bylaws and Articles of Association of the Fund.

Article Number	Article
Appendix No. 4 Attachment 7	 5. The real estate Fund may be converted into a Real Estate Income- Generating Fund (Traded) according to the following conditions: a. Amend the Fund's Articles of Association in accordance with the requirements and controls of investment in the Real Estate Income- Generating Fund (Traded). b. The requirements of listing in the Exchange shall be met, and if the real estate Fund is a close-ended Fund, it may offer part of its Units for subscription in order to meet the listing conditions and requirements. c. The Fund shall be in compliance with the conditions, controls and rules of the Real Estate Income-Generating Fund (Traded) provided for in this Attachment. 6. The Authority may grant the real estate fund a period to meet the requirements for conversion to a Real Estate Income-Generating Fund (Traded). The Authority may extend this period whenever it deems it necessary. 7. Once the Real Estate Fund is converted into a Real Estate Income- Generating Fund (Traded) it becomes subject to the provisions of this Attachment and the Exchange rules.

Article Number	Article
	Fifth: Valuation
Appendix No. 4	1. The Fund Manager, prior to entering into or exiting an investment in real estate, must obtain a valuation in accordance with the requirements of the valuation of real estate assets contained in Module Eleven (Dealing in Securities) of these Bylaws.
	2. The Fund Manager shall valuate the assets of the real estate Fund based on a valuation prepared in accordance with the requirements of valuation of the real estate assets contained in Module Eleven (Dealing in Securities) of these Bylaws, once every six months at a minimum, and shall consider the lowest valuation.
	3. The real estate valuator must be independent from the Fund Manager and the relevant parties to the real estate Fund.
Attachment 7	4. The valuation report shall include the following as minimum:
	 a. Property details and descriptions b. Valuation methods and assumptions it is based upon c. It refers to variables related to the real estate market such as supply, demand, and market trend d. The results of the real estate inspection e. The maximum and minimum price of the property f. Any data or other information requested by the Authority
	5. The Fund Manager may not rely on a valuation report that has been prepared for more than three months when entering into the investment on the asset of the real estate or exiting it.
	6. The Fund Manager shall adopt the following equation to valuate the cash generated from operations.
	Operating income = net income + amortization and depreciation + loss from sale of fund assets - profit from sale of fund assets + interest / profit deposits - maintenance, property development and evacuation.
	The Fund Manager shall determine the allocated amount for maintenance, real estate development and evacuation at a reasonable rate, with clarifications if the amount allocated exceeds more than 10% of the total operating income of the Fund.

Articles related to the Real Estate Income-Generating Fund (Traded)

From the Boursa Kuwait Rulebook

Article 7-9	Provisions for the Listing of Funds in The Exchange
	The provisions of the preceding Articles shall apply to the listing of funds in the Exchange, except for the provisions of Articles (7-1-4), (7-1-5), (7-2-2) and (7-8) of these Rules.
	The funds listed on the Exchange are required to:
Article 7-10	1. Commit to and comply with the investment requirements set forth under Appendix (4) of Module Thirteen (Collective Investment Schemes) of the Executive Bylaws.
	2. The fair value of the total units that are not owned by the controlling party or the controlling group shall be equivalent to at least fifteen million Kuwaiti dinars. The fair value of the unit shall be determined by an Asset Valuator or an Investment Advisor authorized by the Authority.
	3. The number of Fund unit holders shall not be less than four hundred and fifty unit holders, provided that each of them owns units of not less than KD 2,500, or the number of the Fund unit holders shall not be less than two hundred and twenty-five unit holders, provided each of them owns units of not less than KD 5,000, or the number of the Fund unit holders shall not be less than nine hundred unit holders, provided each of them owns units of not less than KD 1,250, according to the fair value of the share determined pursuant to item (2) of this Article.
	4. The Fund Manager shall be committed to the actual investment of the amounts subscribed for the purposes of the Fund, prior to the listing date and shall provide a proof thereof. Otherwise, the approval to list would be considered void.

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	The Fund Manager, intending to list the Fund units on the Exchange, shall appoint a Listing Advisor to submit the Listing Application to the Exchange using the designated form, provided the following documents are attached to the application:
	1. A copy of the Fund's Articles of Association and any amendments thereto, a copy of the license certificate and prospectus, as well as a statement showing the fund's status in the event of capital increase of the REITs
	2. The original approved annual audited financial statements for the last financial year, prior to submitting the application for listing, as well as the latest audited interim financial statements, if three months from the end of the financial year lapsed
	3. A copy of the Fund's unit holders registrar approved by the Clearing Agency
	4. List of service providers
	5. Undertaking provided by the entity managing the Fund to comply with the applicable laws, regulations, and resolutions in The Exchange, and to provide all the data and information required by the Authority and the Exchange.
	6. Form and type of the Fund
	7. Name of the Fund
Article 7-11	8. Name and address of the Fund Manager
	9. Duration of the Fund
	10. Fund capital and its payment scheme
	11. Currency of the Fund
	12. Listing Advisor
	13. A legal opinion from of the Fund's external legal counsel with respect to any lawsuit or of lawsuits that have a substantial effect on the financial position of the Fund, whether filed by or against the Fund, and an estimate of the amounts and details of such lawsuits
	14. A list of names of the Executive Committee of the Fund
	15. A list of the persons authorized to sign for the Fund and the signature forms
	16. A certified check to order of the Authority to pay the fees the listing application fees, as well as a voucher to the Exchange showing that the fees are paid. Traded Real Estate Investment Trusts (REITs) are excluded from Item (2) of this Article, provided a letter from the Fund's auditor shall be submitted confirming that the real estate generates income for a period not less than twelve months prior to submitting the application for listing

Article 7-12	Continuing Obligations for Listed Funds
	Meeting the disclosure requirements on an ongoing basis:
	Each listed fund shall continuously meet the disclosure requirements set forth in the Executive Bylaws or these Rules.
	Disclosure of Information:
	1. The Listed Fund Manager shall publish the basic and financial data and any data relating to the Fund's units, as well as the disclosure of the Material Information as set forth in Module Ten (Disclosure and Transparency), Module Twelve (Listing Rules) and Module Thirteen (Collective Investment Schemes) of the Executive Bylaws.
	2. Each listed Fund shall disclose to the Exchange the interim financial statements and the annual audited financials for review using the forms designated by the Exchange.
	3. The Exchange shall announce the Material Information received during the trading hours immediately. The Exchange shall announce the Material Information received after the trading hours at least 15 minutes prior to the beginning of the trading session following the date of receipt of the information.
	4. All listed funds must provide the Exchange with a copy of the unit holders' General Assemblies minutes of the meetings within 5 days from the date of the Authority's approval on the General Assemblies' resolutions.
	5. The listed Fund Manager shall publish information about the Fund on a monthly basis to the public through the Exchange within 7 working days from the end of each month, in accordance with the form attached in Annex (5) of Module Thirteen of the Executive Bylaws.
	6. The Fund Manager shall prepare the interim financial statements for review and submit a copy thereof to the Exchange and the Authority within a maximum period of 15 working days from the end of the fiscal period.
	7. The Fund Manager shall prepare the audited annual financial statements and submit a copy thereof to the Exchange and the Authority within a maximum period of 45 days from the end of the Fund>s financial year.
	8. All listed funds shall disclose using the form and the system as determined by the Exchange from time to time.
	9. All listed funds shall take all the possible measures for non-disclosure of internal information until they are disclosed in the Exchange.

Article 9-23	Provisions Relating to Trading Listed Fund Units
	Fund Units will be traded on a separate board. The Exchange shall publish a table showing the trading cycle of trading listed fund units. The Exchange may amend this table. Article (9-24) of these Rules shall apply to trading fund units.
Article 9-24	Trading Sessions of Listed Funds
	The trading cycle is divided into several sessions as described in the Market Model, as follows: 1. Enquiry (pre-trading session) 2. Opening Auction: • Order Acceptance • Pre-auction • Opening Auction Matching 3. Continuous Trading 4. Closing Auction 5. Close 6. Buy-In Session
	7. Enquiry (after end of trading session)
Article 9-24-1	Enquiry Session
	 No access may be granted to the Orderbook during the enquiry session; however, the following may be done: 1. Have access to public information, such as the closing price of the previous day, the reference price, and statistics 2. Have access to their orders 3. Orders may not be matched during the enquiry session 4. Cancel orders which were carried over from the previous day, (such as: Good till Cancelled, Good till Date) 5. Withdraw orders and place them in the Private Orderbook

Article 9-24-2	Order Acceptance
	The following provisions are applicable to the Order Acceptance Session:
	1. It is permissible to enter Good till Canceled and Good Till Date orders.
	2. Orders may not be cancelled at the order acceptance session.
	3. Orders may be modified by increasing the buy order price or reducing the sale order price. No reduction of the buy order price or increase of the sale order price may take place.
	4. Orders from the Investment Account (Trader ID) shall be rejected in the following events:
	 If the sell orders are entered at a price equal to or higher than Outstanding Buy Orders under the same Investment Account (Trader ID).
	 If buy orders are entered at a price equal to or below the Outstanding Sell Orders under the same Investment Account (Trader ID).
	5. Orders may not be matched during the order acceptance session.
Article 9-24-3	Pre-auction and Auction Opening Sessions
	The pre-auction and auction opening sessions shall be subject to the following provisions:
	1. Orders may be entered in the pre-auction session
	2. Orders may not be amended or cancelled in the pre-auction session
	3. The opening price shall be specified for each security during the opening auction matching session, when buy and sell orders are matched in the Orderbook
	4. The Exchange shall determine the opening price calculation methodology

Article 9-24-4	Continuous Trading Session
	The following provisions are applicable to the continuous trading session:
	1. Access may be given to the Orderbook during the session.
	2. Limit orders or market orders may be entered.
	3. Orders may be modified, cancelled or moved to the Private Orderbook.
	4. The Orders entered during the continuous trading session may be instantly matched or placed in the Orderbook by priority of price and time. Orders entered shall be matched or cancelled by quantity conditions as described in Article (9-15) of these Rules.
	5. Valid orders for a specific session (Session Order) are cancelled at the end of a continuous trading session.
Article 9-24-5	Closing Auction Session
	The following provisions apply to the closing auction session:
	1. Orders may be entered in the closing auction session.
	2. Orders can be modified or canceled in a certain period of the closing auction set by the Exchange. Orders may not be modified or cancelled after that period during the closing auction session.
	3. The Trading System shall not accept the matching of buy and sell orders (orders execution) during the closing auction session.
	4. An indicative closing price is displayed.
	5. The closing price is calculated in the same method as the opening price.
	6. Buy and sell orders shall be matched at a randomized closing time during the closing auction session.
Article 9-24-6	Closing Session
	The following provisions apply to the closing session:
	1. Access to Orderbook during closing is not allowed.
	2. Orders may not be cancelled during the closing session.
	3. Buy or sell orders may not be modified during the closing session.

Article 9-24-7	Buy-In Session
	The following provisions shall apply to the Buy-In Session:
	1. The Buy-In Session shall be held by auction mechanism.
	2. The reference price for the Buy-In Session shall be determined by the closing price of the security on the day of the Buy-In, plus a premium not exceeding 10% of the closing price.
	3. The auction shall be opened at the reference price for the Buy-In. The trade may not be executed at a price lower than this price but may be executed at a higher price with a maximum of 20%.
	4. The suspension or delisting of the security from trading in the Exchange does not preclude the necessary procedures for the settlement and purchase operations through the Buy-In Session.
	5. Entering orders in the Buy-In Session is limited to Limit Orders, and the Clearing Agency may enter Limit Orders or Market Orders at this session
	6. Sell orders may only be amended for a lower price and buy orders may only be amended for a higher price.
	7. Orders may not be cancelled or amended in terms of quantity.
	8. Buy and sell orders are matched at the end of the Buy-In Session.
	9. Buy and Sell orders from other trading Sessions are not carried out to the Buy-In session.
Article 9-24-8	Enquiry Session (After end of trading session)
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The following provisions shall apply to the enquiry session after the end of the trading session:

1. Orders may not be entered and Orderbook may not be accessed during the enquiry session.

2. In this period, the Licensed Broker is allowed to cancel orders.

3. Orders may not be amended during the enquiry session.

Article 9-24-9	Calculating the Reference Price of Listed Fund Units
	The reference price of a fund unit is set based on the previous closing price.

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